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A.V. Financial Corp.

1801 West Avenue K, Suite 201
Lancaster, CA 93534
•Phone: (805) 948-8390
•Fax: (805) 948-1730
Top Official: Nanda K. Nair
Employees: 15
Year Established: 1990
Currently Export: Yes
Wind farm developers specializing in the Indian market.

A&M Air Conditioning, Heating and Plumbing

123 East Olive Avenue
Monrovia, CA 91016
•Phone: (818) 359-6637
•Fax: (818) 359-9152
Contact: Arnold Mitchell
Heating, air conditioning and sheet metal and plumbing; sales, installation and service.

AB Energy, Inc.

10 Mission Bay Drive
Corona Del Mar, CA 92625
•Phone: (714) 759-5655
•Fax: (714) 759-1159
E-mail: tonboom@ix.netcom.com
Top Official:
F. Antony Boom, President
Contact: F. Antony Boom
Employees: 3
Year Established: 1992
Annual Revenue: \$1-5M

AC Propulsion Systems

462 Borrego Court, Unit B
San Dimas, CA 91773
•Phone: (909) 592-5399
•Fax: (909) 394-4598
Top Official: Alan Cocconi
Contact: Tiffany Mitchell
Employees: 8
Year Established: 1992
Currently Export: Yes
Manufacturer of electric vehicles, electric vehicle drive systems and a wide variety of electric vehicle accessories.

ACE Cogeneration Company

5095 Murphy Canyon Road,
Suite 200
San Diego, CA 92123-4348
•Phone: (619) 279-0047
•Fax: (619) 279-1828
Top Official:
Peter A. Portanova, General Manager
Contact: Peter A. Portanova
Employees: 3
Year Established: 1988
Annual Revenue: \$25-100M
Currently Export: No
ACE Cogeneration Company is a limited partnership that owns and operates a 100 MW coal-fired power plant in Trona, California. Its corporate parents, Ahlstrom Development Corporation and Constellation Power, Inc., provide project development for power plant projects.

ACT, Inc. Metlund™ Systems

1400 Bristol Street North, Suite 145
Newport Beach, CA 92660
•Phone: (714) 752-7283
•Fax: (714) 752-9008
Top Official:
Larry K. Acker, President/CEO
Contact: Larry K. Acker
Employees: 9
Year Established: 1984
Annual Revenue: \$5-10M
Currently Export: No
Manufactures "Hot Water Demand Systems." Energy and water saving products for residential and small commercial buildings.

Acurex Environmental Corp.

P.O. Box 7044
Mountain View, CA 94039
•Phone: (415) 961-5700
•Fax: (415) 254-2497
Top Official:
Howard L. Morse, President
Contact: John W. Schaefer
Employees: 175
Year Established: 1973
Annual Revenue: \$10-25M
Currently Export: No
Engineering design and consulting. Environmental research and development, testing, and systems related to the use of conventional fuels, clean fuels, and clean energy sources in industrial, utility, and mobile applications.

ADM Associates, Inc.

3239 Ramos Circle
Sacramento, CA 95827
•Phone: (916) 363-8383
•Fax: (916) 363-1788
E-mail: adm_asc@ns.net
Top Official:
Taghi Alereza, President
Contact: Taghi Alereza
Employees: 50
Year Established: 1979
Currently Export: Yes
Energy research, planning, analysis, and evaluation.

Advanced Solar Installations

P.O. Box 2052
Sunnyvale, CA 94087
•Phone: (415) 968-2383
•Fax: (415) 968-8416
Top Official: A. Mills, Ph.D.
Contact: A. Mills
Year Established: 1972
Currently Export: No
Solar services consulting.

AeroVironment, Inc.

222 East Huntington Drive
Monrovia, CA 91016

•Phone: (818) 357-9983

•Fax: (818) 359-9628

Top Official:

Timothy E. Conver, President/CEO

Contact: Dale Foster

Employees: 165

Year Established: 1971

Currently Export: Yes

Engineers in alternative energy project development. Includes pre-feasibility studies, due diligence, environmental permitting, bid preparation, construction management, and consulting. Specialties include distributed generation, wind, photovoltaics, mini-hydro, and energy storage.

African Electrification Foundation

5120 West Goldleaf Circle, Suite 280
Los Angeles, CA 90056

•Phone: (213) 298-1040

•Fax: (213) 298-4580

Top Official:

John M. Butler, Vice President

Contact: John M. Butler

Employees: 6

Year Established: 1993

Currently Export: Yes

Facilitator/coordinator of trade missions, conferences, training programs, and educational seminars. Consultation and development of business opportunities in Africa.

Agape International Company

3315 Gunther Lane

Santa Rosa, CA 95404

•Phone: (707) 526-1168

•Fax: (707) 575-1942

E-mail: agape@sonic.net

Top Official: Tom Netzel

Contact: Tom Netzel

Employees: 10

Year Established: 1990

Currently Export: Yes

Engineering services: drilling, reservoir, production, construction, instrumentation and controls, plant optimization, plant operations and maintenance; primarily in geothermal and other power generating industries. Also provides water, waste-water and biomass engineering services. Forms joint ventures and provides economic and market analysis, due diligence and contract negotiation services.

Air Cleaning Systems

42307 Osgood Road, Unit D

Fremont, CA 94539

•Phone: (510) 683-0702

•Fax: (510) 683-0703

Top Official:

Frank Draschner, General Manager

Contact: Frank Draschner

Employees: 10

Year Established: 1967

Currently Export: No

Indoor air quality. Sales, service, and installation of air pollution control equipment for residential, commercial and industrial facilities. Exclusive distributor of United Air Specialists products, i.e. Smog-Hog, Dust-Hog and Smokeater.

Air Conditioning Company, Inc.

6265 San Fernando Road

Glendale, CA 91201

•Phone: (818) 244-6571

•Fax: (818) 548-4402

Top Official:

John Aversano, President

Contact: Kenneth Westphal

Employees: 750

Year Established: 1934

Annual Revenue: >\$100M

Currently Export: No

Engineering and contracting, service and maintenance. Energy saving and conservation. Piping and sheet metal fabrication, shop and field installation, retrofit and remodel.

Air Design Contractors

7836 Fair Oaks Boulevard

Carmichael, CA 95608

•Phone: (916) 944-2484

•Fax: (916) 944-3307

E-mail: denmof@aol.com

Contact: Dennis Moffett

Employees: 19

Year Established: 1976

Heating and cooling contractor, sheet metal shop, HVAC design, energy compliance and CAD/CAM plotting. Certified energy analyst.

Alaska Petroleum Environmental Engineering

P.O. Box 14766

Long Beach, CA 90803-1333

•Phone: (310) 433-5144

•Fax: (310) 433-6998

Top Official:

A.L. Stillman, President

Contact: R. Glenn Stillman,

Engineering Vice President

Employees: 8

Year Established: 1977

Annual Revenue: \$1-5M

Currently Export: No

Environmental engineering, consulting, remediation contractor.

Alexander & Alexander, Inc.

333 Bush Street, Suite 500
San Francisco, CA 94104-2878
•**Phone:** (415) 391-2600
•**Fax:** (415) 773-4474
Top Official: Frank Zarb
Contact: Jeff McKinley
Employees: 12,000
Year Established: 1920
Annual Revenue: >\$100M
Currently Export: Yes
Alexander & Alexander, Inc. provides professional risk management consulting, insurance brokerage, and human resource consulting services from offices in more than 80 countries.

Allied Engineers, Inc.

2420 Camino Ramon, Suite 140
San Ramon, CA 94583
•**Phone:** (510) 867-4646
•**Fax:** (510) 867-0736
Top Official: R.L. Kreiling
Contact: Robert E. Dawyot, Vice President Engineering
Employees: 4
Year Established: 1983
Annual Revenue: \$1-5M
Currently Export: Yes
Waste water treatment and reclamation. Environmental engineering consulting.

**Allied Signal, Inc. -
Aerospace Systems &
Equipment**

Department 35140
2525 West 190th Street
Torrance, CA 90509
•**Phone:** (310) 512-2797
•**Fax:** (310) 512-4353
Contact: Chuck Choate
Year Established: 1939
Annual Revenue: >\$100M
Currently Export: Yes
Aerospace/heat transfer, cryogenic systems and fuel cell power generation systems.

Altamont Group, Inc.

1331 Columbus Avenue, Suite 400
San Francisco, CA 94133-1393
•**Phone:** (415) 921-7477
•**Fax:** (415) 921-7573
Top Official:
Richard Farrell, President
Contact: Richard Farrell
Employees: 3
Year Established: 1982
Currently Export: No
Wind energy project development and operation, including preconstruction feasibility analysis.

Altas Corporation

1401 Laurent Street
Santa Cruz, CA 95060
•**Phone:** (408) 425-1211
•**Fax:** (408) 425-8533
Top Official:
Francis De Winter, President
Contact: Francis De Winter
Employees: 2
Year Established: 1974
At Altas, the principal effort has been the development of solar and gas-fired water heater equipment. This equipment is being commercialized in the United States and will be on the market in 1997. It is available for licensing overseas.

Alternate Energy Institute

5333 Mission Center Road, Suite 351
San Diego, CA 92108
•**Phone:** (619) 692-2015
•**Fax:** (619) 692-2061
Contact: Martin Learn
Employees: 3
Year Established: 1982
Annual Revenue: <\$1M
Currently Export: No
Solar energy research and education, photovoltaic systems development and marketing.

**Alternative Energy
Engineering, Inc.**

P.O. Box 339
Redway, CA 95560
•**Phone:** (707) 923-2277
•**Phone #2:** (707) 923-2277
•**Fax:** (707) 923-3009
E-mail: energy@asis.com
Top Official: David Katz
Contact: David Rippner
Employees: 18
Year Established: 1979
Annual Revenue: \$1-5M
Currently Export: Yes
Wholesale/retail sale of photovoltaic, hydro, and wind energy products.

**Alternative Technologies
Engineering Consultants
(ATEC)**

2280 University Drive
Newport Beach, CA 92660
•**Phone:** (714) 548-6836
•**Fax:** (714) 642-4707
Top Official: Robert E. Gibeault
Contact: Robert E. Gibeault
Employees: 5
Year Established: 1989
Currently Export: No
Mechanical consulting engineers. Energy conservation, demand reduction, cogeneration, solar. ATEC also specializes in direct digital control and maintains a wireless communication network for remote alarm signaling and information services. ATEC is in the process of expanding this network worldwide.

Alton Geoscience, Inc.

25 A Technology Drive
Irvine, CA 92718
•**Phone:** (714) 753-0101
•**Fax:** (714) 753-0111
Top Official:
William T. Hunt, President
Contact: Paul Scrivner
Employees: 90
Year Established: 1981
Annual Revenue: \$5-10M
Currently Export: No
Environmental engineering.

Alturdyne

8050 Armour Street

San Diego, CA 92111-3788

•Phone: (619) 565-2131

•Fax: (619) 279-4296

Top Official: Frank Verbeke

Contact: Mark Gramlich or

Frank Verbeke

Employees: 105

Year Established: 1971

Annual Revenue: \$10-25M

Custom power packages. Alturdyne designs, develops and produces generators, pumps, engine chillers, and specials.

American Automation Power

1300 Clay Street, Suite 600

Oakland, CA 94612

•Phone: (510) 466-6396

•Fax: (510) 482-4577

Fax #2: (510) 763-9004

Top Official:

Eric Hsu, General Manager

Contact: H. Eddie Wu

Employees: 20

Year Established: 1995

Annual Revenue: \$1-5M

Currently Export: Yes

Manufactures intelligent digital power meters, power transducers, RTU's, SCADA system software, smart utility meters, and utility related system hardware.

American Energy Consultants

8444 Melba Avenue

Canoga Park, CA 91304

•Phone: (818) 346-7240

•Fax: (818) 346-0481

Top Official:

Mary S. Morgan, President

Contact: Dick Morgan

Employees: 5

Year Established: 1982

Currently Export: No

Energy consumption analysis of buildings and processes. The company's goal is to reduce the cost of your operations through energy conservation. Feasibility studies and evaluation for all technologies.

American Energy Savings, Inc.

2899 Agoura Road, Suite 811

Westlake Village, CA 91361-3200

•Phone: (818) 706-8925

•Fax: (818) 706-1720

E-mail: slycapt@earthlink.net

Top Official: Russell Koehler

Contact: Russell Koehler

Year Established: 1976

Currently Export: Yes

Design and implementation of cogeneration systems.

American Export Trading Company

10929 Van Owen Street

North Hollywood, CA 91605

•Phone: (818) 985-5114

•Fax: (818) 985-5771

Top Official:

Stanley W. Epstein, President

Contact: Stanley W. Epstein

Employees: 22

Year Established: 1976

Currently Export: Yes

Domestic and international distribution and logistics, specializing in power plant equipment.

American Pacific Marine Inc.

741 East Arcturus Avenue

Oxnard, CA 93033

•Phone: (805) 488-6428

•Fax: (805) 986-5309

Top Official: Tom Thomas, President

Contact: Chris Roper

Employees: 100+

Year Established: 1994

Annual Revenue: \$5-10M

Currently Export: Yes

Marine construction contracting and services: outfalls, offshore mooring systems, offshore and nearshore facilities, subsea completion systems, pipelines and risers, power and communication cables, power plants, heavy lifts and rigging. Areas of expertise include project or component design, turnkey contracting, permit acquisition, and compliance support.

American Solar Network, Ltd.

5840 Gibbons Drive

Carmichael, CA 95608

•Phone: (916) 481-7200

•Fax: (916) 487-7225

Top Official: Al C. Rich

Contact: Al C. Rich

Year Established: 1989

Currently Export: Yes

American Trade Development Association

P.O. Box 1849

Jamestown, CA 95327-1849

•Phone: (209) 984-3023

•Fax: (209) 984-3023

E-mail: atda@sonnet.com

Top Official: Gary W. Danielson,

Executive Director

Contact: Gary W. Danielson

Employees: 12

Year Established: 1996

Annual Revenue: \$1-5M

Promotes the export of its members' products: facilities for wastewater, "packaged" water, and hazardous waste. Cogeneration, hydro, solar, and wind power plants.

Environmental/pollution monitoring and control equipment.

Business and consulting services through the INTERMART NETWORK. Organizes trade missions and counter-trade missions for companies that are able to close deals during the trade mission.

Amerigon, Inc.

404 East Huntington Drive

Monrovia, CA 91316

•Phone: (818) 932-1200

•Fax: (818) 932-1220

Top Official: Dr. Lon E. Bell

Contact: Diane Hartley

Employees: 120

Year Established: 1991

Currently Export: Yes

Produces and develops advanced automotive components including electric vehicles.

Amonix, Inc.

3425 Fujita Street
Torrance, CA 90505
•**Phone:** (312) 325-8091
•**Fax:** (310) 325-0771
Top Official: Vahan Garboushian
Contact: Vahan Garboushian
Employees: 10
Year Established: 1989
Annual Revenue: \$1-5M
Currently Export: No

Ananda Power Technologies

14618 Tyler Foote Road
Nevada City, CA 95959
•**Phone:** (916) 292-3834
•**Fax:** (916) 292-3330
E-mail: jeffr@aptsolar.com
Top Official:
Jackie Knowles, President
Contact: Jeff Rice
Employees: 25
Year Established: 1991
Annual Revenue: \$1-5M
Currently Export: Yes
APT specializes in the manufacturing of high quality DC control, monitoring and safety products for a variety of renewable energy system applications. These include off-grid, residential, telecommunications, village or small dwelling electrification, lighting systems, and other commercial applications. Custom engineering and manufacturing services are also available.

Anarad, Inc.

534 East Ortega Street
Santa Barbara, CA 93103
•**Phone:** (805) 963-6583
•**Fax:** (805) 962-4627
Top Official: Don Burrows
Contact: Tim Wilde or Charles Prebay
Employees: 48
Year Established: 1971
Currently Export: Yes
Environmental and gas analysis instrumentation and systems.

Andrews Energy Systems, Inc.

1801 Walters Court
Fairfield, CA 94533
Mailing Address: P.O. Box 250
Fairfield, CA 94533
•**Phone:** (707) 422-4844
•**Fax:** (707) 426-1026
Contact: Gary Andrews
Employees: 60
Year Established: 1964
Currently Export: No
Designs, builds, finances, operates and maintains cogeneration facilities.

Anthony Manufacturing Company, Inc.

12812 Arroyo Street
San Fernando, CA 91342
•**Phone:** (818) 837-2924
•**Fax:** (818) 365-3652
Contact: Dennis Kato
Year Established: 1957
Currently Export: Yes
Manufacturer of energy efficient, commercial glass cooler and freezer doors.

Applied Cogeneration

28020 Avenue Stanford
Valencia, CA 91355
Mailing Address: P.O. Box 802078
Santa Clarita, CA 91380-2078
•**Phone:** (805) 257-0090
•**Fax:** (805) 257-3770
Top Official: Barney Klinger
Contact: Kenneth Keck
Employees: 40
Currently Export: Yes
Developers of cogeneration projects from 1 to 25 MW. Complete service company.

Applied Power Concepts, Inc.

1738 Neville Street
Orange, CA 92665
•**Phone:** (714) 282-6140
•**Fax:** (714) 282-6139
E-mail: farone@msn.com
Top Official: Dr. William A. Farone
Contact: Dr. William A. Farone
Employees: 8
Year Established: 1987
Annual Revenue: \$1-5M
Currently Export: Yes
Technical consulting, process monitoring and control, process development and equipment, commercialization of technology, pilot programs, and scale-up engineering.

APS Systems

3535 West Fifth Street
Oxnard, CA 93030-6498
•**Phone:** (805) 984-0300
•**Fax:** (805) 984-2100
Top Official: Ed Atelian
Contact: Ed Atelian
Employees: 50
Year Established: 1981
Annual Revenue: \$5-10M
Hybrid electric buses, retrofitted buses, 25-30 feet. Electric buses. Pneumatic and hydraulic test stands, ground support equipment.

Aqua Tiger Technology

122 Patrician Way
Pasadena, CA 91105
•**Phone:** (818) 449-7499
•**Fax:** (818) 577-5143
Top Official: Geoffrey Commons
Contact: Geoffrey Commons
Feasibility studies, legal assistance, energy conservation. Project ownership/equity investment, economic and market analysis. Focus on Southeast Asia.

ARB, Inc.

4042 Patton Way
Bakersfield, CA 93308-5030
•**Phone:** (805) 587-2311
•**Fax:** (805) 587-2334

Top Official:
Brian Pratt, President/CEO
Contact: Ike Simonson
Employees: 1,200
Year Established: 1960
Annual Revenue: >\$100M
Currently Export: No

Oil field construction, pipeline construction, directional drilling, cogeneration construction and maintenance.

Archer Solar

2739 Via Orange Way, Suite 109
Rancho San Diego, CA 91978
•**Phone:** (619) 464-9807
•**Fax:** (619) 670-3729

Contact: Tim Loveall
Employees: 5
Year Established: 1978
Currently Export: Yes

Solar collectors for residential hot water and space heating, pool and spa heating. Solar thermal systems, consulting, and design.

Arga Controls, Inc.

35 East Glenarm Street
Pasadena, CA 91105-3416
•**Phone:** (818) 799-9407
•**Fax:** (818) 799-9407

Top Official:
Herbert Galman, President
Contact: Linda Galman
Employees: 30
Year Established: 1970
Currently Export: No
Controls and instrumentation for the power industry: transducers, protective relays, and meters.

Arkenol, Inc.

23046 Avenida De La Carlota,
Suite 400
Laguna Hills, CA 92653
•**Phone:** (714) 588-3767
•**Fax:** (714) 588-3972
Top Official:
Arnold R. Klann, President/CEO
Contact: Jack D. Strube, CFO
Employees: 20
Year Established: 1989
Currently Export: No

Arthur Andersen, LLP

633 West 5th Street, 30th Floor
Los Angeles, CA 90071
•**Phone:** (213) 614-1535
•**Fax:** (213) 614-1645
Top Official: Mr. Avedick Poladian,
Managing Partner
Contact: Paul Keglevic
Employees: 2,000+
Currently Export: Yes
International public accounting firm.

Arthur D. Little, Inc.

Four Embarcadero, Sixth Floor
San Francisco, CA 94111-4173
•**Phone:** (415) 981-2500
•**Fax:** (415) 981-2900
Top Official: Joseph L. Warnement
Contact: Joseph L. Warnement
Employees: 3,200
Year Established: 1888
Annual Revenue: >\$100M
Currently Export: Yes
General management consulting and feasibility studies for renewable energy.

ASI Controls

2202 Camino Ramon
San Ramon, CA 94583
•**Phone:** (510) 866-8808
•**Fax:** (510) 866-1369

Top Official:
Bill F. Chapman, President
Contact: Bill F. Chapman
Employees: 10
Year Established: 1986
Annual Revenue: \$1-5M
Currently Export: Yes
Manufactures controls for air conditioning, lighting, and energy management.

AT Engineering Services

P.O. Box 3501
Long Beach, CA 90803-0501
•**Phone:** (310) 439-9000
•**Fax:** (310) 987-0500
Top Official:
Dr. Ahmad A. Towfik, P.E.
Contact: Dr. Ahmad A. Towfik, P.E.
Year Established: 1993
Professional engineering and consulting firm providing state-of-the-art design and fabrication of heat transfer equipment (waste heat boilers, HRSG's, process heaters, heat exchangers, SCR's, etc.) for power, petrochemical, process and general industries. Advanced energy systems (including molten carbonate fuel cells sea water desalination), cogeneration systems, energy conservation (including HVAC/R and E.P.A. Green Lights Program), project management, development of project P&IDs/PFDs using CAD systems.

Atkinson Construction

1100 Grundy Lane
San Bruno, CA 94066
•**Phone:** (415) 876-0400
•**Fax:** (415) 876-1393
Top Official: W.J. Carlson, President
Contact: Yale Lyman
Employees: 800
Year Established: 1926
Annual Revenue: >\$100M
Currently Export: Yes
General contractor offering complete services for heavy civil, industrial and commercial construction, including turnkey arrangements for power plant construction.

Atlantis Energy, Inc.

14790 Mosswood
Grass Valley, CA 95945
•**Phone:** (916) 274-2743
•**Fax:** (916) 274-2564
Top Official:
Steve Coonen, Vice President
Contact: Steve Coonen
Employees: 12
Year Established: 1994
Annual Revenue: <\$1M
Currently Export: Yes
Design, manufacturing, and turn-key installation of photovoltaic systems. Custom manufacturing of PV modules. Specializing in building integrated architectural applications of PV glazing systems for skylights, roofs, facades, and awnings. Manufactures PV modules for OEM applications. Sizes up to 52" x 68" (130 cm x 170 cm).

Atlas Copco Rotoflow, Inc.

540 East Rosecrans Avenue
Gardena, CA 90248
•**Phone:** (310) 329-8447
•**Fax:** (310) 329-8502
Top Official: Mike Allen, President
Contact: Peter Kyriacopoulos
Employees: 220
Currently Export: Yes
Engineering, design, and manufacturing of turbo expander/gear-generator systems.

Atlas Testing Labs, Inc.

6929 East Slauson Avenue
Commerce, CA 90040
•**Phone:** (213) 722-8810
•**Fax:** (213) 888-1493
Top Official:
H. Leo Norton, President
Contact: H. Leo Norton
Employees: 52
Year Established: 1946
Annual Revenue: \$1-5M
Currently Export: No
Chemical, physical, metallurgical testing and analysis. Complete fastener testing.

Augustyn & Company

1029 Solano Avenue
Albany, CA 94706
•**Phone:** (510) 525-0464
•**Fax:** (510) 525-9410
E-mail: aci@ccnet.com
Top Official: James Augustyn
Contact: James Augustyn
Employees: 4
Year Established: 1988
Annual Revenue: <\$1M
Currently Export: Yes
Consultant services supporting solar and renewable energy research and development, performance and resource monitoring.

Avcon, Inc.

5210 Lewis Road, Number 14
Agoura Hills, CA 91301
•**Phone:** (818) 865-0250
•**Fax:** (818) 865-0206
Top Official: Crawford Meeks
Contact: John Cowles
Employees: 18
Year Established: 1987
Annual Revenue: \$1-5M
Currently Export: Yes
Manufactures magnetic bearings and linear motors.

Axium Composites, Inc.

P.O. Box 610757
San Jose, CA 95161-0757
•**Phone:** (408) 934-9890
•**Fax:** (408) 263-9201
E-mail: axiumcomp@aol.com
Top Official:
K.D. Coleman, President
Contact: K.D. Coleman
Employees: 17
Year Established: 1969
Currently Export: Yes
Expertise in designing and fabricating units for solvent recovery and reuse, heavy metal removal, acid waste neutralization, air stripping, NOX removal, fluoride removal, and suspended solids removal.

B

B&B Pipe & Tool Company

2301 Parker Lane
Bakersfield, CA 93308
•**Phone:** (805) 323-8208
•**Fax:** (805) 323-2389
Top Official:
Joe Keller, Vice President
Contact: T.G. Hulsey, Sales Manager
Employees: 30
Year Established: 1951
Annual Revenue: \$1-5M
Currently Export: Yes
Slotting and threading of oil well and geothermal casing, slotting of water well casing.

Babcock & Brown

2 Harrison Street, Sixth Floor
San Francisco, CA 94105
•**Phone:** (415) 512-1515
•**Fax:** (415) 267-1500
E-mail: info@babcockbrown.com
Top Official: James V. Babcock
Contact: Kathleen Alderfer
Employees: 260
Year Established: 1977
Currently Export: No

Babcock & Brown is an investment banking firm engaged primarily in structuring, arranging, and advising its clients with respect to large, asset-based financing. Babcock & Brown is the acknowledged world leader in both single-jurisdiction and cross-border financing of all types of assets, including aircraft and other transportation equipment, infrastructure and energy, power and water projects.

Babcock & Wilcox

3333 Vaca Valley Parkway, Suite 300
Vacaville, CA 95688
•**Phone:** (707) 451-1100
Phone #2: (800) 354-4400
•**Fax:** (707) 448-1506
E-mail: mockc@pqq.mcdermott.com
Top Official:
Walter Boomer, President
Contact: Calven K. Mock, General
Sales Manager, Western Region
Employees: 30,000
Year Established: 1867
Annual Revenue: >\$100M
Currently Export: Yes

Develops energy projects. Designs, manufactures, and installs fossil power plants. Also leader in developing Materials Recovery Facilities through its subsidiary, National Ecology Company. Principal products include boilers, scrubbers, precipitators, SCR's, baghouses, and related equipment for electric utilities, petrochemical, pulp and paper, and general industry.

Bacharach

7281 Garden Grove Boulevard,
Suite H
Garden Grove, CA 92641
•**Phone:** (714) 895-7550
•**Fax:** (714) 895-7950
Top Official: Paul Zito
Contact: Maldu Cole
Employees: 150
Year Established: 1909
Currently Export: No

Bain (Roland J.) & Associates

2775 Cottage Way, Suite 24
Sacramento, CA 95825
•**Phone:** (916) 487-2775
•**Fax:** (916) 487-0366
Top Official: Roland J. Bain
Contact: Roland J. Bain
Year Established: 1964
Currently Export: Yes
Geological, geophysical and engineering evaluations of oil- and gas-provinces with related exploration, development, marketing, and business programming. Both domestic and international.

Baker Hughes Inteq

6117 Schirra Court
Bakersfield, CA 93313-2167
•**Phone:** (805) 834-9654
•**Fax:** (805) 834-2450
Contact: Jim Van Hoozen, Operations
Manager
Employees: 38
Year Established: 1939
Currently Export: Yes
Oil and gas field services.

Bank of America

555 South Flower Street, 11th Floor
Los Angeles, CA 90071
•**Phone:** (213) 228-9817
•**Fax:** (213) 228-3860
Contact: Michael Stoddard
Currently Export: No
Bank of America is one of the world's largest banks. Finances energy-related projects.

Banks (R.M.) & Associates

999 West Cutting Boulevard, Suite 7
Point Richmond, CA 94804
•**Phone:** (510) 237-0609
•**Fax:** (510) 237-0609
Top Official: Ridgway Banks
Contact: Ridgway Banks
Employees: 2
Year Established: 1980
Annual Revenue: <\$1M
Currently Export: No
Develops low-temperature solid state energy conversions, heat engines, solar powered pumps, and related technology. Also designs near-silent air conditioning and electric power generating systems for use with any conventional liquid, gaseous or solid fuel source.

Barakat & Chamberlin, Inc.

1800 Harrison Street, 18th Floor
Oakland, CA 94612
•**Phone:** (510) 893-7800
•**Fax:** (510) 893-1321
Top Official: Sam Barakat, President
Contact: Sam Barakat
Employees: 100
Year Established: 1982
Currently Export: Yes
Barakat & Chamberlin provides economic and financial analysis for energy companies and other regulated businesses. Feasibility studies, market and competitor analysis, forecasting, regulatory analysis, and marketing.

**Basic Measuring
Instruments (BMI)**

3250 Jay Street
Santa Clara, CA 95054
•**Phone:** (408) 970-3700
•**Fax:** (408) 970-3720
E-mail: bमितेक@bmi.electrotek.com
Top Official: Bill Stuntz, President
Contact: Patti Ford
Year Established: 1981
Currently Export: Yes
BMI manufactures power quality and power flow monitors for improving the quality, cost, safety, and control of electric power.

Bay Point Control Inc.

23188 Foley Street
Hayward, CA 94545
•**Phone:** (510) 352-8200
•**Fax:** (510) 352-6230
Top Official: J.R. Hussey, Owner
Contact: Carl Borsody
Employees: 30
Year Established: 1980
Currently Export: No
Designs and installs DDC and automated temperature control systems.

Bayview Technology Group, Inc.

35 Bayview Drive
San Carlos, CA 94070-9763
•**Phone:** (800) 770-8539
•**Fax:** (415) 593-0156
Top Official:
David Schanin, President
Contact: David Schanin
Employees: 12
Year Established: 1988
Annual Revenue: \$1-5M
Currently Export: No
Bayview Technology Group, Inc. designs, manufactures, and markets a complete line of Energy Star Retrofit products for PC-compatible, Macintosh, and Sun SPARC computer systems. Bayview products typically have less than a one-year payback, are simple to install, require no hardware, software or network changes, and they carry a 3-year warranty. An extensive installed base in Fortune 500 companies and in U.S. and Canadian federal agencies attest to the effectiveness and reliability of Bayview's Miser line of products. A complete software analysis package for calculating Miser's return on investment is available free of charge.

Bazjanac (Vladimir) Consultant

P.O. Box 4158
Berkeley, CA 94704
•**Phone:** (510) 548-4440
•**Fax:** (510) 848-6420
E-mail: vlado@violet.berkeley.edu
Top Official: Vladimir Bazjanac
Contact: Vladimir Bazjanac
Year Established: 1977
Currently Export: Yes
Consulting service for the design, construction, and operation of energy efficient buildings.

BC Laboratories

4100 Atlas Court
Bakersfield, CA 93308-4510
•**Phone:** (805) 327-4911
•**Fax:** (805) 327-1918
Top Official: Joe Eglin, President
Contact: Dan Schultz or Rich Eglin
Employees: 85
Year Established: 1949
Environmental monitoring, serving the oil industry.

Bechtel Group, Inc.

50 Beale Street, 22nd Floor
San Francisco, CA 94105-1895
•**Phone:** (415) 768-2375
•**Fax:** (415) 768-0503
E-mail: cjdracke@bechtel.com
Top Official: R.P. Bechtel
Contact: Raymond Dracker
Employees: 20,794
Year Established: 1898
Annual Revenue: >\$100M
Currently Export: Yes
Professional engineering and construction, project management, project development, and financing services for all types of energy technologies worldwide, utilizing the resources of the Bechtel Group of companies.

Belilove Company - Engineers

14680 Doolittle Drive
San Leandro, CA 94577-0317
Mailing Address: P.O. Box 2057
San Leandro, CA 94577-0317
•**Phone:** (510) 895-6186
•**Fax:** (510) 352-8748
Top Official: Jim Sandeen, President
Contact: Donald Dellenbach
Employees: 25
Year Established: 1949
Currently Export: Yes
Specializes in instruments and controls. Also supplies valves.

Bell Financial Group

P.O. Box 1727
Palo Alto, CA 94302-1727
•**Phone:** (415) 593-8410
•**Fax:** (415) 593-9043
Top Official: Richard Bell
Contact: Richard Bell
Employees: 4
Year Established: 1982
Annual Revenue: <\$1M
Currently Export: No
Consulting.

Belmar Engineering

1650 South Pacific Coast Highway,
Suite 301
Redondo Beach, CA 90277
•**Phone:** (310) 316-5934
•**Fax:** (310) 316-5974
E-mail: rcvbelmar@aol.com
Contact: Robert C. Visser
Year Established: 1981
Currently Export: Yes
Consulting services pertaining to the development and operation of offshore oil and gas fields.

Bentley Company (The)

1777 Botelho Drive, Suite 350
Walnut Creek, CA 94596
•**Phone:** (510) 945-3500
•**Fax:** (510) 945-3550
E-mail: riley@wc.bentleycompany.com
Top Official: Clay Bentley, President
Contact:
Tom Riley, Director, Energy Services
Employees: 200
Year Established: 1934
Currently Export: Yes
Engineering, architectural, and management firm, including multi-discipline E/A services, energy efficiency, power and construction management.

Berkeley Solar Group

454 Santa Clara Avenue
Oakland, CA 94610
•**Phone:** (510) 839-7600
•**Fax:** (510) 839-2725
E-mail: bwilcox@b-s-g.com
Top Official: Bruce A. Wilcox, President
Contact: Bruce A. Wilcox
Employees: 5
Year Established: 1974
Annual Revenue: <\$1M
Currently Export: No
Provides software development, field research projects, and standards development consulting on energy use in buildings. The company is an expert in the development and evaluation of ASHRAE Standard 90.1 and 90.2, California Efficiency Standards for New Buildings, and Home Energy Rating Systems. The company developed the CALPAS, CALRES, and CNS programs for building energy analysis.

Berry Petroleum Company

28700 Hovey Hills Road
Taft, CA 93268
•**Phone:** (805) 769-2315
•**Fax:** (805) 769-8000
Top Official: Jerry V. Hoffman, CEO
Contact: Michael R. Starzer
Employees: 90
Year Established: 1905
Annual Revenue: \$25-100M
Currently Export: No
Primary oil producer (heavy oil). Acquisition, exploration, production, development, and marketing.

Bevilacqua-Knight, Inc.

501 14th Street, Suite 200
Oakland, CA 94612
•**Phone:** (510) 444-8707
•**Fax:** (510) 444-2072
E-mail: obevila@bki.com
Top Official: Dr. Oreste Bevilacqua
Contact: Dr. Oreste Bevilacqua
Employees: 27
Year Established: 1979
Annual Revenue: \$1-5M
Currently Export: No
Consultants in electric and alternative fuel vehicle introduction, including market forecasting, impact assessment, program planning, and demonstration/evaluation.

**Bill's Casing
Tong Service, Inc.**

P.O. Box 1723
Marysville, CA 95901
•**Phone:** (916) 743-5424
•**Fax:** (916) 743-5225
Top Official: Bill Cates, President
Contact: Bill Scheiber
Employees: 25
Year Established: 1967
Currently Export: Yes
Casing installation and recovery.

Biphase Energy Company

181 West Orangethorpe Avenue, Suite D
Placentia, CA 92670
•**Phone:** (714) 524-3338
•**Fax:** (714) 524-3341
Top Official:
Donald Douglas Jr., CEO
Contact: Lance Hays, President
Employees: 25
Year Established: 1982
Currently Export: Yes
Geothermal power plant equipment, project development including financing, owning, and operating application of Biphase turbine to geothermal, waste heat, and petroleum projects.

BKM, Inc.

5141 Santa Fe Street
San Diego, CA 92109
•**Phone:** (619) 270-6760
•**Fax:** (619) 272-0337
Top Official: William P. Johnson
Contact: John E. Kelly, III
Employees: 29
Year Established: 1975
Annual Revenue: \$1-5M
Designs, develops, and tests internal and external combustion engines. Emphasis on diesel, natural gas, fuel injection systems, and electronic controls. Forensic engineering services with emphasis on operation, reliability, and maintainability.

Blackhawk Solar

P.O. Box 1468
Quincy, CA 95971
•**Phone:** (916) 283-1396
•**Fax:**
Top Official: Bill Rockett
Contact: Bill Rockett
Year Established: 1983
Currently Export: Yes
Alternative energy products for remote properties, boats and recreational vehicles. Solar water pumping. Sales of all balance-of-system components.

Blaydes & Associates

1275 Fourth Street, Suite 214
Santa Rosa, CA 95404
•**Phone:** (707) 578-6165
•**Fax:** (707) 545-9823
Top Official: Paula E. Blaydes
Contact: Paula E. Blaydes
Employees: 2
Year Established: 1981
Annual Revenue: <\$1M
Currently Export: Yes
Geothermal and other energy technologies, environmental compliance, permitting, and siting. Also specializes in hazardous materials and waste management.

Blue White Industries

14931 Chestnut Street
Westminster, CA 92683
•**Phone:** (714) 893-8529
•**Fax:** (714) 894-9492
Top Official: Ron D. King, President
Contact: Robin Gledhill,
Marketing/Sales
Employees: 50
Year Established: 1957
Annual Revenue: \$5-10M
Currently Export: Yes
Flow meters for solar installations; domestic hot water units; brass thread or sweat fittings.

Blymyer Engineers, Inc.

1829 Clement Avenue
Alameda, CA 94501-1355
•**Phone:** (510) 521-3773
•**Fax:** (510) 865-2594
Top Official: H.S. Lewis, President
Contact:
Mike Rantz, Director of Marketing
Employees: 35
Year Established: 1961
Annual Revenue: \$1-5M
Environmental consulting, engineering and project management.

Boone & Associates, Inc.

2412 Cascade Drive
Walnut Creek, CA 94598
•**Phone:** (510) 938-4780
•**Fax:** (510) 938-3068
E-mail: dboone@dbooneassoc.com
Top Official: Dr. Donald H. Boone
Contact: Dr. Donald H. Boone
Year Established: 1978
Currently Export: Yes
Technical consulting for high temperature materials and processes, as well as for related technical training, gas turbine component risk analysis, life assessment, operational optimization, and repair facilities design.

**Borromeo (W.S.)
Lighting Consultants**

P.O. Box 2135
Walnut, CA 91788
•**Phone:** (909) 860-3316
•**Fax:** (909) 865-4915
E-mail: borromeo@attmail.com
Top Official: Willy Borromeo
Contact: Gelly Borromeo
Employees: 7
Year Established: 1985
Annual Revenue: <\$1M
Currently Export: Yes
Lighting consultants.

BR Laboratories, Inc.

15161 Triton Lane, P.O. Box 1249
Huntington Beach, CA 92647
•**Phone:** (714) 891-0206
•**Fax:** (714) 893-0818
Top Official:
Bodh Subherwal, President
Contact: Bodh Subherwal
Employees: 8
Year Established: 1975
Annual Revenue: \$1-5M
Currently Export: No
Consulting, R&D, engineering services for electric and gas products, low NOx combustion burners.

Braydon Corporation

198 Verde Mesa Drive
Danville, CA 94526
•**Phone:** (510) 837-6523
Top Official: Ray Harper
Contact: George Olson
Year Established: 1984
Currently Export: Yes
Fluorescent lamp lighting control system made up of an electronic controllable ballast, zone controller, photocell and computer index card.

**Brobeck, Phleger
& Harrison, LLP**

Spear Street Tower, One Market
San Francisco, CA 94105
•**Phone:** (415) 442-1191
•**Fax:** (415) 979-2911
E-mail: dleventhal@brobeck.com
Top Official:
Stephen Snyder, Chairman
Contact: Daniel Leventhal, Esq.
Employees: 377
Year Established: 1926
Currently Export: Yes
With more than 400 attorneys in five California offices, Brobeck, Phleger & Harrison LLP is a leading US-based law firm. Brobeck's attorneys have extensive experience providing advice and representation in connection with energy-related transactions, including project finance. The firm's experience includes domestic and international oil and gas, wind farm, cogeneration, and geothermal projects.

Brown & Caldwell

3480 Buskirk Avenue
Pleasant Hill, CA 94523-4342
•**Phone:** (510) 937-9010
•**Fax:** (510) 937-9026
E-mail: jimb@brwnald.com
Top Official: Craig Goehring
Contact: Jim Bartlett
Employees: 1,000
Year Established: 1947
Annual Revenue: >\$100M
Currently Export: Yes
Consulting services, central plants, cogeneration, and other energy projects.

**Brown & Root
Petroleum and Chemicals**

1000 South Freemont Avenue
Alhambra, CA 91803-1300
•**Phone:** (818) 300-1000
•**Fax:** (818) 300-2108
Top Official: Larry D. Pope
Contact: Edward L. Stringham
Employees: 6,000
Year Established: 1922
Annual Revenue: >\$100M
Currently Export: Yes
Engineering and construction of onshore and offshore petroleum production, refining petrochemical, chemical, power facilities; pipelines and marine terminals.

Brown, Vence & Associates

120 Montgomery Street, Suite 1000
San Francisco, CA 94104
•**Phone:** (415) 434-0900
•**Fax:** (415) 956-6220
E-mail: bva@crl.com
Top Official: Michael Brown
Contact: James Rudoff
Employees: 35
Year Established: 1979
Annual Revenue: \$1-5M
Currently Export: No
Energy conservation, small power plant engineering, and waste management.

BSK and Associates

9845 Horn Road, Suite 190
Sacramento, CA 95827
•**Phone:** (916) 363-1871
•**Fax:** (916) 363-1875
Top Official: Mike Keenan
Contact: Mike Keenan
Employees: 130
Year Established: 1966
Currently Export: No
Geotechnical engineering, construction inspection, soils and materials laboratory, engineering and hydrogeology including seismic response and ground motion studies, environmental services including soil and ground water assessment and remediation, and analytical laboratories.

Burkhardt Turbines

1258 North Main Street, Unit B2B
Fort Bragg, CA 95437
•**Phone:** (707) 961-0459
•**Fax:** (707) 961-0957
E-mail: hydro@mcn.org
Contact: John Takes
Employees: 3
Year Established: 1980
Currently Export: Yes
Manufactures hydroelectric systems and controls, installed d.c. systems. Converts gasoline vehicles to electric power.

Bus Manufacturing USA, Inc.

325-F Rutherford Avenue
Goleta, CA 93117
•**Phone:** (805) 964-0970
•**Fax:** (805) 683-7745
E-mail: bmiusa@aol.com
Top Official:
Robert J. Davis, Vice President
Contact: Robert J. Davis
Employees: 10
Year Established: 1986
Currently Export: Yes
Design, engineering and manufacturing of electric buses and alternative fuel vehicles. Consultants to bus industry.

**BW/IP International, Inc.
Pump Division**

200 Oceangate, Suite 900
Long Beach, CA 90802-4335
•**Phone:** (310) 436-0500
•**Fax:** (310) 436-7203
Top Official:
Bernard Rethore, President/CEO
Contact: Jan Kauffman
Employees: 2,000
Year Established: 1872
Currently Export: Yes
Semi-axial hydraulic turbines for small hydro sites, and pumps for power and petroleum applications.

C

C&M Engineering

18570 Sherman Way, Suite I
Reseda, CA 91335
•**Phone:** (818) 708-2300
•**Fax:** (818) 708-2492
Top Official:
David Maghen, President
Contact: David Maghen
Employees: 4
Year Established: 1984
Annual Revenue: <\$1M
Currently Export: No
Mechanical consulting engineers, HVAC, plumbing, and energy management.

Cal-Energy Operating Company, Inc.

950 West Lindsey Road
Calipatria, CA 92233

•Phone: (402) 341-4500

•Fax: (402) 345-9318

Top Official:

David L. Sokol, Chairman/CEO

Contact: Kristine Hubka

Employees: 600+

Year Established: 1971

Annual Revenue: >\$100M

Currently Export: No

Independent power producer and international developer. Owner and operator of environmentally responsible power generation facilities.

Cal-Tech Management Associates

1330 21st Street, Suite 201
Sacramento, CA 95814

•Phone: (916) 444-8333

•Fax: (916) 444-3314

Top Official:

Robert L. Judd, Director

Contact: Robert L. Judd

Employees: 12

Year Established: 1984

Annual Revenue: \$1-5M

Currently Export: No

Consulting services.

California Analytical Instruments, Inc.

1238 West Grove Avenue
Orange, CA 92665-4134

•Phone: (714) 974-5560

•Fax: (714) 921-2531

Top Official: R. P. Furton, CEO

Employees: 60

Year Established: 1988

Annual Revenue: \$1-5M

Analyzers for vehicle emissions/stack emissions, and industrial applications.

California Electric Cars

1661 Del Monte Boulevard
Seaside, CA 93955

•Phone: (408) 899-2012

•Fax: (408) 655-3335

E-mail: ecar@everett.com

Top Official: Craig Campbell

Contact: Craig Campbell

Employees: 5

Year Established: 1991

Annual Revenue: <\$1M

Currently Export: Yes

Big Sur electric sports utility vehicles.

California Environmental Associates

423 Washington Street, 3rd Floor
San Francisco, CA 94111

•Phone: (415) 421-4213

•Fax: (415) 982-7989

Top Official: Kirk Marckwald

Contact: Tisha Mercado

Employees: 10

Year Established: 1984

Currently Export: No

Environmental compliance and regulatory issues.

California Export Finance Office

6 Center Point, Suite 760
La Palma, CA 90632

•Phone: (714) 562-5519

•Fax: (714) 562-5530

Contact: Jim Newton

Employees: 8

Export finance assistance through loan guarantees and export advisory services.

California Instrument Company

244 Taraval Street
San Francisco, CA 94116

•Phone: (415) 681-5959

•Fax: (415) 681-9040

Top Official: John Balestreri, CEO

Contact: John Balestreri

Employees: 3

Year Established: 1950

Annual Revenue: <\$1M

Currently Export: No

Distributor of instruments for measurement and control.

California Instruments Corporation

9025 Balboa Avenue
San Diego, CA 92123

•Phone: (619) 279-8620

•Fax: (619) 279-8139

Top Official: Brian Hull, President

Contact: Jack Kope

Employees: 70

Year Established: 1961

Currently Export: Yes

Electronic instruments for frequency changing, watt meter testing and calculation, line distribution simulation, and frequency converters.

California Solar

675 Greenwich Drive
Thousand Oaks, CA 91360

•Phone: (805) 379-3113

•Fax: (805) 379-3027

Top Official: Rick White

Contact: Rick White

Employees: 14

Year Established: 1988

Currently Export: Yes

**California Solar Energy
Industries Association
(CalSEIA)**

2931 Arden Way, Suite 212
Sacramento, CA 95825
•Phone: (916) 649-9858
•Fax: (916) 649-9757
Contact:
Cathy Murnighan, Executive Director
Year Established: 1978
Currently Export: No
*Non-profit trade association
supporting the solar energy industry
in California.*

Calpine Corporation

50 West San Fernando Street
San Jose, CA 95113
•Phone: (408) 995-5115
•Fax: (408) 995-0505
Top Official:
Peter Cartwright, President/CEO
Contact: Eileen Coch
Employees: 233
Year Established: 1984
Annual Revenue: >\$100M
Currently Export: Yes
*Independent power producer and
power services.*

CalRecovery

72 C. Alfred Nobel Drive
Hercules, CA 94547
•Phone: (510) 724-0220
•Fax: (510) 724-1774
E-mail: calrecovery@delphi.com
Top Official: Luis Diaz, President
Contact: Luis Diaz
Employees: 25
Year Established: 1975
Currently Export: Yes
*Engineering consultant in solid
waste management and recycling.*

Cannon Energy Corporation

P.O. Box 1457
Tehachapi, CA 93581
•Phone: (805) 822-7524
•Fax: (805) 822-8394
Top Official:
Craig Loke, President/CFO
Contact: Craig Loke
Employees: 29
Year Established: 1982
Annual Revenue: \$10-25M
Currently Export: Yes
*Wind energy plant. Developers and
service providers of wind energy
equipment.*

**Capstone Turbine
Corporation**

6025 Yolanda Avenue
Tarzana, CA 91356
•Phone: (818) 774-9600
•Fax: (818) 774-0228
E-mail: 74664.561@compuserve.com
Top Official: R. James Wensley
Contact: Michael D. Irvine, Vice
President of Marketing
Employees: 60
Year Established: 1988
Annual Revenue: \$1-5M
Currently Export: Yes
*Gas turbine generator sets for hybrid
electric vehicles. Gas turbine
generator sets for cogeneration and
stationary power. Generator sets are
rated at less than 100 kW.*

**Carbone Investment
Management Company**

7390 Creston Road
Paso Robles, CA 93446
•Phone: (805) 239-2876
Contact: Robert Carbone
Year Established: 1978
Currently Export: No
*Investment adviser and financial
consultant to the photovoltaic
industry.*

Carnot Technical Services

15991 Red Hill Avenue
Tustin, CA 92680
•Phone: (714) 259-9520
•Fax: (714) 259-0372
E-mail:
phyllisritnercarnot@interserve.com
Top Official: Barry L. McDonald,
P.E., President/CEO
Contact: Phyllis Ritner, Director of
Sales & Marketing
Employees: 55
Year Established: 1990
Annual Revenue: \$5-10M
Currently Export: Yes
*Environmental engineering, air
quality compliance engineering,
emissions measurement, CEMS
operation and maintenance services.
Fuel use management, boiler and
SCR optimization services.*

Carollo Engineers

2700 Ygnacio Valley Road, Suite 300
Walnut Creek, CA 94598
•Phone: (510) 932-1710
•Fax: (510) 930-0208
E-mail:
sarwanw@engwco.jce.mhs.compuserve.com
Top Official: Sarwan Wason, Partner
Contact: Sarwan Wason
Employees: 350
Year Established: 1933
Annual Revenue: \$25-100M
Currently Export: No
*Consulting engineers.
Cogeneration, bio-energy, water and
wastewater treatment.*

Cascade Pump Compnay

P.O. Box 2767
Santa Fe Springs, CA 90670
•**Phone:** (310) 946-1414
•**Fax:** (310) 941-3730
Top Official:
T.W. Summerfield, CEO
Contact: Clark Wilson
Employees: 60
Year Established: 1948
Annual Revenue: \$5-10M
Currently Export: Yes
*Manufactures axial flow
propeller/mixed flow pumping
equipment.*

**Cascadia
Exploration Corporation**

3358 Apostol Road
Escondido, CA 92025
•**Phone:** (619) 489-0969
•**Fax:** (619) 489-0426
Top Official:
Betty Ciancanelli, Chairperson
Contact: Eugene Ciancanelli
Employees: 3
Year Established: 1975
Currently Export: Yes
*Consulting geologists and engineers
in energy, minerals and geotechnical
applications. Complete geothermal
exploration and development
services; energy storage-reservoir site-
selection and development services.*

CCB/Cumali Associates

1600 Baker Street
San Francisco, CA 94115
•**Phone:** (415) 441-8779
•**Fax:** (415) 567-8494
E-mail: zcumali@attila.com
Top Official: Zulfikar Cumali
Contact: Zulfikar Cumali
Employees: 5
Year Established: 1967
Currently Export: Yes
*Specializes in advanced, whole
building energy conservation systems
for commercial buildings. Has
developed unique computer-assisted
energy engineering techniques,
comprised of building diagnostics,
measurements and monitoring, real-
time performance optimization, and
automated control interfaces.
Developer of software for model-
based, real-time optimization of
building environment systems,
utilities and process plants.*

CEIMIC Corporation

5550 Morehouse Drive
San Diego, CA 92121-1709
•**Phone:** (619) 458-9141
•**Fax:** (619) 558-2389
Top Official: John McGarry
Contact:
Miguel Muzzio, Laboratory Manager
Employees: 150
Year Established: 1988
Annual Revenue: \$1-5M
Currently Export: Yes
Environmental testing.

**Center for Asian
Business Information**

P.O. Box 5309, Elmwood Station
Berkeley, CA 94705
•**Phone:** (510) 540-1928
•**Fax:** (510) 644-0922
E-mail: jmasters@cencomfut.com
Top Official: James Masters
Contact: James Masters
Year Established: 1982

**CET Environmental
Services, Inc.**

5845 Doyle Street, Suite 104
Emeryville, CA 94608
•**Phone:** (510) 652-7001
•**Fax:** (510) 652-7002
Top Official: Voytek Bajsarowicz
Contact: Voytek Bajsarowicz
Employees: 50
Year Established: 1988
Annual Revenue: \$1-5M
Currently Export: No
*Design/construction remediation
firm.*

CH2M Hill California, Inc.

1111 Broadway, Suite 1200
Oakland, CA 94607-4046
•**Phone:** (510) 251-2888 ext. 2188
•**Fax:** (510) 893-8205
E-mail: jmclucas@sfo.ms.ch2m.com
Top Official: Ralph Peterson
Contact: Jim McLucas
Employees: 6,000
Year Established: 1946
Annual Revenue: >\$100M
Currently Export: Yes
*Consulting engineers, planners,
scientists, economists.*

Chadbourne & Parke

601 South Figueroa Street
Los Angeles, CA 90017
•**Phone:** (213) 892-1000
•**Fax:** (213) 622-9865
Top Official:
Kenneth J. Langan, Esq.
Contact: Kenneth J. Langan
*Chadbourne & Park is a law firm
representing all parties to private
power and project finance
transactions in California, the rest
of the United States, and around the
world.*

**Chang (Jorge A.)
& Associates**

1215 Club Drive
Richmond, CA 94803
•Phone: (510) 222-8105
•Fax: (510) 222-8263
Top Official: Jorge A. Chang
Currently Export: Yes
Legal assistance, regulatory assistance, insurance services, economic and market analysis, and financial advisory services.

**Chardoul (John S.)
& Associates**

7230 Amsterdam Avenue
Citrus Heights, CA 95621
•Phone: (916) 722-7883
•Fax: (916) 726-4328
Top Official: John S. Chardoul, P.E.
Contact: John S. Chardoul
Employees: 6
Year Established: 1986
Annual Revenue: <\$1M
Currently Export: Yes

Chase Corporation

2061 Lynx Place
Ontario, CA 91761
•Phone: (909) 923-5307
•Fax: (909) 923-2789
Top Official: Fred Chase
Contact: Fred Chase
Employees: 20
Year Established: 1989
Currently Export: Yes
Manufactures wind turbines: 250 kW, horizontal axis, up-wind, variable speed control.

Chatterjee & Associates, Inc.

4883 Windermere Drive
Newark, CA 94560-1462
•Phone: (510) 796-5436
•Fax: (510) 792-0693
Contact: Anil Chatterjee
Employees: 8
Year Established: 1981
Annual Revenue: <\$1M
Currently Export: Yes
Rendering engineering consulting services in the field of energy conversion and conservation, and in environmental services.

Cheng Fluid Systems

259 San Geronimo Way
Sunnyvale, CA 94086
•Phone: (415) 941-9290
•Fax: (415) 941-9092
E-mail: chefluid@ix.netcom.com
Top Official: Dr. D.Y. Cheng
Contact: Dr. D.Y. Cheng
Employees: 8
Year Established: 1990
Annual Revenue: <\$1M
Currently Export: No
Flow conditioning devices for improved plant performance.

CHI West, Inc.

19888-2 Hirsch Court
Anderson, CA 96007
•Phone: (916) 378-2060
•Fax: (916) 378-2062
Contact: Scott Simmons
Currently Export: No
Independent hydropower; operation, maintenance and ownership.

China Partners

13200 Campus Drive
Oakland, CA 94619
•Phone: (510) 569-2250
•Fax: (510) 638-8598
Top Official:
Mr. David Goerz, Jr., President
Contact:
H. Eddie Wu, Managing Partner
Year Established: 1994
Currently Export: Yes
Provides financial services to energy and power industries, including economic and market analysis, project feasibility studies, and financial arrangements.

Chronomite Labs, Inc.

1420 West 240th Street
Harbor City, CA 90710
•Phone: (310) 534-2300
•Fax: (310) 530-1381
E-mail: r131@aol.com
Top Official:
Robert Russell, President
Contact: Robert Russell
Employees: 25
Year Established: 1967
Annual Revenue: \$1-5M
Currently Export: Yes
Hot water saving equipment, point of use electric tank-less water heaters. Manufactures water conservation devices such as shower heads and flow controls.

Circle Group, Inc.

20501 Ventura Boulevard, Suite 195
Woodland Hills, CA 91364
•**Phone:** (818) 999-2181
•**Fax:** (818) 999-2052
E-mail: circlegrp@aol.com
Top Official: Leslie H. Fradkin
Contact: Brigitte Lessard
Employees: 11
Year Established: 1992
Annual Revenue: \$10-25M
Currently Export: Yes
CGI is a solutions-based engineering company specializing in the design and installation of comprehensive and integrated energy reduction programs which will: 1) maximize cash flow; 2) increase operating efficiency; and 3) enhance the working environment for domestic and international clients.

Clayton Environmental Consultants

P.O. Box 9019
Pleasanton, CA 94566-9019
•**Phone:** (510) 426-2600
•**Fax:** (510) 426-0106
Top Official:
Thomas Kowalski, President
Contact: Richard T. Aspray, Manager of Business Development
Employees: 400
Year Established: 1954
Annual Revenue: \$5-10M
Currently Export: No
Testing laboratory for pollutants, environmental engineering consultants, and industrial hygiene consultants.

Clean Custom Fuels, Inc.

8810 Cal Center Drive, Suite 220
Sacramento, CA 95826
•**Phone:** (916) 854-4700
•**Fax:** (916) 854-4775
Top Official: Ray Edwards
Contact: William Kassis
Employees: 6
Year Established: 1985
Currently Export: No
Synthetic fuel producer.

CMB Industries

Bailey Poly Jet Division

P.O. Box 8070
Fresno, CA 93747
•**Phone:** (209) 252-0791
•**Fax:** (209) 453-9030
Top Official: John Brewer
Contact: Michael Birks
Employees: 100
Year Established: 1982
Currently Export: Yes
Poly Jet valves and control valves.

Co-Energy Group

725 Arizona Avenue, Suite 206
Santa Monica, CA 90401
•**Phone:** (310) 395-6767
•**Fax:** (310) 395-7477
E-mail: coenergy@aol.com
Top Official:
Robert A. Freeman, Chairman
Contact: Robert A. Freeman
Employees: 21
Year Established: 1983
Annual Revenue: \$10-25M
Currently Export: Yes
Developer and provider of third party financing of demand-side management, and energy conservation projects.

Coen Company, Inc.

1510 Rollins Road
Burlingame, CA 94010
•**Phone:** (415) 697-0440
•**Fax:** (415) 579-3255
Top Official:
Jim H. White, President
Contact: T. Dehaan or K. Chapman
Employees: 300
Year Established: 1912
Currently Export: Yes
Industrial gas, oil, coal, and waste fuel burners, controls for boilers, burner management systems, fuel oil pump and heater sets, incinerators, and duct burners.

Cogeneration Capital Associates, Inc.

Point Richmond Tech Center, Suite 110
1003 West Cutting Boulevard,
Richmond, CA 94804
•**Phone:** (510) 232-0436
•**Fax:** (510) 232-0453
E-mail:
76325, 2254@compuserv.com
Top Official: Howard Cann
Contact: David Slifer
Employees: 7
Year Established: 1982
Annual Revenue: \$1-5M
Currently Export: Yes
Investment banking for alternative energy projects; raising equity for demand-side and supply-side energy projects. Project financing of prepayments available for proven energy projects, producing gas properties.

Colannino Consultants

4059 Oceanside Boulevard, Suite H
Oceanside, CA 92056
•**Phone:** (619) 945-4900
•**Fax:** (619) 945-3899
E-mail: aqcolannin@aol.com or noxdoctor@aol.com
Top Official: Joseph Colannino
Employees: 5
Year Established: 1990
Annual Revenue: <\$1M
Currently Export: Yes
Colannino Consultants is a company dedicated to the formulation and solution of practical combustion and process problems. The company specializes in cost-effective reduction of NOx and other emissions from stationary sources through a superior knowledge of technology and optimization techniques. By working on a responsive as-needed basis, the company eliminates clients' need for expensive full-time experts, which enhances competitiveness.

Combustion Power Company

150 West 20th Avenue
San Mateo, CA 94403
•**Phone:** (415) 372-1155
•**Fax:** (415) 372-1165
Top Official:
David Thompson, President
Contact: R. Vander Molen
Employees: 20
Year Established: 1968
Annual Revenue: \$5-10M
Currently Export: Yes
Design and supply of circulating fluidized bed boiler systems and fluidized bed combustors and incinerators.

Comeau Engineers, Inc.

2525 Hyperion Avenue
Los Angeles, CA 90027-3398
•**Phone:** (213) 665-5946
•**Fax:** (213) 665-1478
E-mail: comeauengr@aol.com
Top Official:
William N. Comeau, President
Contact: William N. Comeau
Employees: 10
Year Established: 1948
Currently Export: No
Energy consulting and mechanical engineering.

**Community Bank
International Department**

17700 Castleton Street, Suite 300
City of Industry, CA 91748
•**Phone:** (818) 935-1760
•**Fax:** (818) 935-1780
Top Official:
John C. Getzelman, President/CEO
Contact: Joyce E. Somers, Manager,
International Department
Year Established: 1945
Annual Revenue: >\$100M
Currently Export: Yes

Concorde Battery, Inc.

2009 San Bernardino Road
West Covington, CA 91790
•**Phone:** (818) 813-1234
•**Fax:** (818) 338-3549
Top Official: Don Godber, President
Contact: Ed Mahoney
Employees: 125
Year Established: 1977
Currently Export: Yes
Valve-regulated, sealed lead acid (VRSCA) batteries employing absorbed glass mat (AGM) technology.

Conlon Consulting Group

272 Donald Drive
Moraga, CA 94556
•**Phone:** (510) 376-5733
•**Fax:** (510) 376-5576
Top Official: Timothy S. Conlon
Contact: Timothy S. Conlon
Year Established: 1994
Annual Revenue: <\$1M
Currently Export: Yes
Management consultant for cogeneration developers; structuring project teams; negotiations (non-legal) covering project implementation phases with public and private parties.

Consortia MANNA, Ltd.

220 Montgomery Street, Suite 438
San Francisco, CA 94104
•**Phone:** (415) 403-0200
•**Fax:** (415) 403-0600
Top Official:
A.T. Le, Chairman/CEO
Employees: 25
Year Established: 1986
Annual Revenue: \$1-5M
Currently Export: Yes
Engineering consulting for feasibility, design, and project implementation. Specialties include hydroelectric power, diesel generators, and industrial cogeneration.

Control Components, Inc

22591 Avenida Empresa
Rancho Santa Margarita, CA 92688
•**Phone:** (714) 858-1877
•**Fax:** (714) 858-1878
Contact: Hans Schroeder
Currently Export: Yes
Equipment maintenance and inspection, plant start-up and operation. Control valves, severe service.

Cooksley Geophysics, Inc.

P.O. Box 1602
Redding, CA 96099
•**Phone:** (916) 241-3167
•**Fax:** (916) 241-3147
E-mail: jonesgeol@aol.com
Top Official: James W. Cooksley
Contact: James W. Cooksley
Employees: 8
Year Established: 1961
Currently Export: Yes
Consultants; geotechnical, geological, and geophysical.

**Cooley, Godward, Castro,
Huddleson & Tatum**

One Maritime Plaza, 20th Floor
San Francisco, CA 94111
•**Phone:** (415) 693-2000
•**Fax:** (415) 951-3699
Top Official: Kenneth L. Guernsey,
Managing Partner
Contact: Samuel M. Livermore
Employees: 275 attorneys
Year Established: 1920
Currently Export: Yes
Provides legal services relating to the development, operation, permitting, regulation, acquisition, financing, and restructuring of a wide variety of energy and energy-related projects. Clients include owners, developers, equity investors, institutional and non-institutional lenders, power purchasers, utilities, and other businesses involved in the energy industry.

Cooper Energy Systems

1350 Harbor Bay Parkway, Suite 1000
Alameda, CA 94502

•**Phone:** (510) 748-7320

•**Fax:** (510) 748-7409

Top Official: Robert Nimmo

Contact: Michael Dorrington

Employees: 30

Year Established: 1942

Annual Revenue: \$10-25M

Currently Export: Yes

Packaged cogeneration systems using reciprocating diesel, dual fuel, or gas engines (500 kW to 8,000 kW). Involved in international projects.

Core Laboratories

3430 Unicorn Road
Bakersfield, CA 93308

•**Phone:** (805) 392-8600

•**Fax:** (805) 392-0824

Top Official:

Allen Britton, District Manager

Contact: Daniel Fargo

Employees: 12

Year Established: 1936

Annual Revenue: \$25-100M

Currently Export: Yes

Petroleum reservoir engineering, core analysis. Advanced rock properties and environmental analysis.

CPM Lighting

1251 Doolittle Drive
San Leandro, CA 94577

•**Phone:** (510) 562-3500

•**Fax:** (510) 562-9580

Top Official: J.K. White

Contact: Jack Likins

Employees: 2,029

Year Established: 1958

Annual Revenue: >\$100M

Lighting fixtures and lighting controls for incandescent, HID and fluorescent light sources.

CR Transfer, Inc.

11292 Western Avenue
Stanton, CA 90680

•**Phone:** (714) 826-9049

•**Fax:** (714) 895-5702

Top Official: Mike Silva, President

Contact: Mike Silva

Employees: 200

Year Established: 1962

Annual Revenue: \$10-25M

Currently Export: Yes

Solid waste management: recycling, collection, transfer, composting, disposal.

Creative Power

Management, Inc.

7628 Densmore Avenue
Van Nuys, CA 91406

•**Phone:** (818) 782-7328

•**Fax:** (818) 782-3716

Contact: James Brodie

Year Established: 1973

Engineering consultant, power, utility, and similar work.

Creston Financial Group, Inc.

1800 Harrison Street, 18th Floor
Oakland, CA 94612

•**Phone:** (510) 987-8500

•**Fax:** (510) 893-1321

Top Official: Domenic Falcone

Contact: Domenic Falcone

Year Established: 1991

Annual Revenue: <\$1M

Currently Export: Yes

International banking, financial consulting (energy and energy conservation), restructurings and turnarounds.

Cypress Energy

15760 Ventura Boulevard, Suite 1520
Encino, CA 91436

•**Phone:** (310) 408-2170

•**Fax:** (310) 601-4613

E-mail: btu2kwhr@aol.com

Top Official:

Bradley A. Goode, President

Contact: Bradley A. Goode

Annual Revenue: >\$100M

Currently Export: Yes

Power and infrastructure development company. Affiliated with large international construction company.

D

D'Olier (William L.)

310 Hume Lane
Bakersfield, CA 93309-2427

•**Phone:** (805) 832-5786

•**Fax:** (805) 837-1478

Top Official: William L. D'Olier

Contact: William L. D'Olier

Year Established: 1988

Annual Revenue: <\$1M

Currently Export: No

Geothermal energy consultant; resource evaluation, drilling and development for electric power and heat. California registered geologist.

Dames & Moore

221 Main Street
San Francisco, CA 94105-1917
•**Phone:** (415) 896-5858
•**Fax:** (415) 882-9261
E-mail: sfodmk@dames.com
Top Official: David Klimberg
Contact: Lisa Wallace
Employees: 5,000
Year Established: 1938
Annual Revenue: >\$100M
Currently Export: Yes
International environmental and engineering consulting firm: turnkey projects, remedial investigation, environmental impact reports, mass-transit feasibility and impact, seismic retrofitting and design, environmental engineering and geotechnical.

Daniel, Mann, Johnson & Mendenhall (DMJM/TMSI)

3250 Wilshire Boulevard
Los Angeles, CA 90010
•**Phone:** (213) 381-3663
•**Fax:** (213) 385-8669
Top Official: Dr. Craig B. Smith
Contact: Kuppu Iyengar
Employees: 1,500
Year Established: 1946
Annual Revenue: >\$100M
Engineering and construction firm specializing in design/build projects for the process and energy industries.

Danielson (Gary W.) & Associates, LP

16940 Chicken Ranch Road
Jamestown, CA 95327
Mailing Address: P.O. Box 718
Jamestown, CA 95327-0718
•**Phone:** (209) 984-3023
•**Fax:** (209) 984-3023
Top Official: Gary W. Danielson,
CEO/Managing General Partner
Contact: Gary W. Danielson
Employees: 7
Year Established: 1980
Annual Revenue: \$5-10M
Currently Export: Yes
Development, planning/review appraisals. Mortgage underwriting of California technology exports. Sourcing and exporting U.S. technology. Member of the International Trade Council, the International Rice Underwriters group, and the American Trade Development Association, a sourcing association of pollution control and reduction equipment for Pacific Rim countries.

Dassel's Petroleum, Inc.

31 Wright Road
Hollister, CA 95023
•**Phone:** (408) 637-9253
•**Fax:** (408) 637-9281
Top Official:
Jim Dassel, Vice President
Contact: Jim Dassel
Employees: 45
Year Established: 1939
Currently Export: No
Propane retailer and wholesaler, transportation gasoline/diesel marketing.

David Mark & Company

421 South Beverly Drive, Suite 701
Beverly Hills, CA 90212
•**Phone:** (310) 552-0560
•**Fax:** (310) 552-0154
Top Official: David Kates
Contact: David Kates
Employees: 4
Year Established: 1983
Currently Export: Yes
Provides a complete range of development and financing services to the energy and environmental entrepreneur, financial institutions, corporate and governmental clients. The company specializes in shepherding the creation of new ventures and the development and financing of projects, products, systems and start-ups for the entire environmental, energy production, and waste processing/conversion industries.

Davis Energy Group, Inc.

123 C Street
Davis, CA 95616
•**Phone:** (916) 753-1100
•**Fax:** (916) 753-4125
E-mail: degnorth@aol.com
Top Official:
Richard C. Bourne, President
Contact: Richard C. Bourne
Year Established: 1981
Annual Revenue: \$1-5M
Currently Export: Yes
Energy analysis of buildings and building energy systems; energy conserving component and product development.

DCR Engineers

1222 Monaco Court, Suite 14
Stockton, CA 95207
•**Phone:** (209) 466-3500
•**Fax:** (209) 473-3530
Contact: Duncan Richardson
Employees: 3
Year Established: 1984
Currently Export: No
Consultants, energy and asset management,, owner representatives, feasibility and conceptual engineering, due diligence, troubled project turn-around.

Deep Oil Technology

2182 Dupont Drive, Suite 17
Irvine, CA 92715-1318
•**Phone:** (714) 851-3165
•**Fax:** (714) 851-8102
Top Official: Ed Horton, President
Employees: 15
Year Established: 1984
Annual Revenue: <\$1M
Currently Export: No
Offshore oil engineering.

DEL Industries

3428 Bullock Lane
San Luis Obispo, CA 93401
•**Phone:** (805) 541-1601
•**Fax:** (805) 541-8459
Top Official: Dennis Lavelle
Contact: Paulette Scoville
Employees: 35
Annual Revenue: \$1-5M
Currently Export: Yes
Ozone water purification for home, recreational, industrial, agricultural, life support, and commercial use.

Delmag Delaval Turbo Machinery

184 Malbert Street
Perris, CA 92570
•**Phone:** (909) 657-5205
•**Fax:** (909) 657-2954
Top Official: Jasse Llewellyn
Contact: D. Stenson
Involved in steam turbine generator systems from 5 to 75 MW for power plants and power recovery systems in waste-to-energy and coal fired.

Delphos International

116 Peter Coutts Circle
Palo Alto, CA 94305
•**Phone:** (415) 325-6634
•**Fax:** (415) 329-8012
Contact: Doug Burck
Assist U.S. companies in obtaining low-interest loans, loan guarantees, and export risk protection through U.S. government and multilateral donor agencies. Can assist with financing of product exports, feasibility studies, and manufacturing/operations projects.

Deringer Group (The)

1349 Addison Street
Berkeley, CA 94702
•**Phone:** (510) 843-9000
•**Fax:** (510) 843-9005
Top Official: Joseph J. Deringer, AIA
Contact: Joseph J. Deringer
Employees: 2
Year Established: 1982
Currently Export: Yes
The Deringer Group (TDG) has over 13 years experience in accomplishing international energy-efficiency projects and building-related design, analysis, policy and research activities. Project experience in 14 countries worldwide for: 1) energy-efficient building design and analysis of large commercial buildings, including energy and economic analysis using simulation programs; 2) development and implementation of energy efficiency building codes (for 10 countries); and 3) numerous seminars and workshops.

Design Engineering Services

116 New Montgomery Street,
Suite 815
San Francisco, CA 94105
•**Phone:** (415) 546-7905
•**Fax:** (415) 495-6352
Top Official: Richard Enrenberg
Contact: Richard Enrenberg
Employees: 12
Year Established: 1979
Annual Revenue: \$1-5M
Currently Export: No
Design engineering firm specializing in conservation in mechanical and plumbing designs. Also, solar and cogeneration designs.

Destec Operating Company

34759 Lencioni Avenue
Bakersfield, CA 93308
•**Phone:** (713) 735-4139
•**Fax:** (713) 735-4169
Top Official: Charles Goff, CEO
Contact: Tom Skupnjak
Employees: 578
Year Established: 1989
Annual Revenue: >\$100M
Currently Export: Yes
One of the largest independent power producers in the world. Involved in power generation and coal gasification; produces electricity, steam, and synthetic fuel gas worldwide.

Diablo Executive Group, Inc.

P.O. Box 546
Diablo, CA 94528
•**Phone:** (510) 831-0110
•**Fax:** (510) 831-9046
Top Official: Tony Amor
Contact: Tony Amor
Employees: 4
Year Established: 1984
Annual Revenue: <\$1M
Currently Export: Yes
Project management, financing and business consulting services for all types of international energy development projects.

Dielectric Coating Industries (DCI)

30997 Huntwood Avenue, Suite 103
Hayward, CA 94544

•Phone: (510) 487-5980

•Fax: (510) 487-5836

Top Official:

Carmen Bischer, Jr., President

Contact: Carmen Bischer, Jr.

Employees: 15

Year Established: 1979

Annual Revenue: \$1-5M

Currently Export: Yes

Dillingham Construction

5960 Inglewood Drive

Pleasanton, CA 94588

•Phone: (510) 847-7027

•Fax: (510) 847-7800

Contact: Lenore Thilen

Construction of large scale hydro, cogeneration, and geothermal plants.

Diversified Services For Africa

P.O. Box 1081

Berkeley, CA 94701

•Phone: (510) 849-9409

•Fax: (510) 849-3738

Top Official:

Kwablah Attiogbe, President

Contact: Kwablah Attiogbe

Employees: 4

Year Established: 1989

Currently Export: Yes

Marketing of solar-powered lighting systems to Africa. Development of joint ventures in mineral exploration and agribusiness.

Dixon Boiler Works, Inc.

1625 Naud Street

Los Angeles, CA 90012

•Phone: (213) 222-9131

•Fax: (213) 222-0943

Top Official:

Bhupendra Singhal, CEO

Contact:

Charles Hall, Vice President of Sales

Employees: 26

Year Established: 1935

Currently Export: Yes

Boiler/burner manufacturer and supplier of FER systems and associated products.

DMC

360 North Sepulveda Boulevard,
Suite 1090

El Segundo, CA 90245

•Phone: (310) 414-8800

•Fax: (310) 414-8820

Top Official: Michael Quigley

Contact:

Maureen Erbeznik, District Manager

Employees: 1,000

Year Established: 1978

Annual Revenue: \$25-100M

Currently Export: Yes

Energy and water consultants.

Utility services and implementation contractors.

Douglas Energy Company

181 West Orangethorpe Avenue, Suite
D

Placentia, CA 92670

•Phone: (714) 524-3338

•Fax: (714) 524-3341

E-mail: landou@delphi.com

Top Official: Don Douglas, CEO

Contact: Walter Studhalter or

Lance Hays

Employees: 23

Year Established: 1981

Currently Export: No

Cogeneration projects, gas engines and turbines, feasibility studies to turnkey projects, environmental consulting, landfill gas power plants and operation, geothermal power plants and plant operation.

Dow Chemical Company Gas/SPEC Technologies Group

1676 North California Boulevard,
Suite 400

Walnut Creek, CA 94596

•Phone: (510) 606-7945

•Fax: (510) 606-7946

Contact: Kathleen Lehan

Currently Export: Yes

Chemicals and technology for abatement of H2S in energy industry.

Dresser Valve & Controls Division

1040 South Vail Avenue

Montebello, CA 90640

•Phone: (213) 722-0497

•Fax: (213) 722-5347

Contact:

Bill Littleton, Regional Manager

Employees: 700

Currently Export: Yes

Manufacturer of automated control valves, reciprocating and rotary.

Safety and relief valves., gate, check and globe valves, parallel slide gate valves, reheater isolation devices, and tilting disc check valves for the power, chemical and petrochemical industries.

Dynamic Design

123 C Street

Davis, CA 95616

•Phone: (916) 753-7961

•Fax: (916) 753-4125

E-mail: dyndesign@aol.com

Top Official: Kevin Jackson

Contact: Kevin Jackson

Year Established: 1988

Currently Export: No

Energy services and consulting for wind energy and machine design.

E

E A Engineering Science & Technology

3468 Mount Diablo Boulevard,
Suite B100
Lafayette, CA 94549
•Phone: (510) 283-7077
•Fax: (510) 283-3894
Top Official:
John Keller, Sr., Office Leader
Contact: Robert Abbott or
Jim Brownell
Employees: 700
Year Established: 1973
Annual Revenue: \$25-100M
Currently Export: No
*Environmental engineering and
scientific consulting.*

E.P. & Associates

P.O. Box 507
Jackson, CA 95642
•Phone: (209) 267-5647
•Fax: (209) 267-0639
Top Official: Rich Erich
Contact: Ed Arata
Year Established: 1989
Annual Revenue: <\$1M
Currently Export: No
*Specializes in removing hard scale
buildup from geothermal injection
pipe lines.*

E.T. Harlow Company

724 Bridge Lane
Newcastle, CA 95658
•Phone: (916) 645-2923
•Fax: (916) 645-3065
E-mail:
104166,1765@compuserve.com
Contact: Everett T. Harlow
Employees: 2
Year Established: 1981
*HVAC mechanical design, testing,
energy analysis, training and video
productions.*

E-Tech California

3010 Coronado, Suite H
Anaheim, CA 92806
•Phone: (714) 632-5000
•Fax: (714) 632-5059
Contact: Vasant Agarwal
Heat pump water heaters.

Earth Technology Corporation

2030 Addison Street, Suite 500
Berkeley, CA 94704
•Phone: (510) 540-6954
•Fax: (510) 540-7496
Top Official: Dianne Creel
Contact: Ellen Cross
Employees: 1,800
Year Established: 1970
Annual Revenue: >\$100M
Currently Export: Yes
*Consulting environmental and
infrastructure engineers, scientists,
and managers.*

Earthlab Energy Systems

358 South Main Street
Willits, CA 95490
•Phone: (707) 459-6272
•Fax: (707) 459-6200
Top Official:
David Leverett, President
Contact: David Leverett
Employees: 6
Year Established: 1982
Currently Export: No
*Develops, manufactures, and
markets energy products. Develops
remote, free-standing, renewable
energy systems and solar farms.*

Ecosystems

P.O. Box 7080
Santa Cruz, CA 95061
•Phone: (408) 425-8523
•Fax: (408) 425-8533
E-mail: ecosystems@econet.org
Top Official: Ron Swenson
Contact: Ron Swenson
Employees: 3
Year Established: 1970
Currently Export: Yes
*Electric vehicle and renewable
energy development, technology
transfer in Latin America and
Pacific Rim. You may obtain more
information on the company's
website: [http://www.ganesa.com/
ecotopia/ecosystems](http://www.ganesa.com/ecotopia/ecosystems).*

Ecotrade, Inc.

220 Kenwood Street, Suite 305
Glendale, CA 91205
•Phone: (818) 240-4500
•Fax: (818) 240-4501
Top Official: Serge V. Adamian
Contact: Serge V. Adamian
Employees: 3
Year Established: 1991
Annual Revenue: <\$1M
*Bio-energy project development,
conceptual design and feasibility
analysis services.*

EETS, Inc.

10725 Fair Oaks Boulevard, Suite B
Fair Oaks, CA 95628
•Phone: (916) 965-1312
•Fax: (916) 965-1442
Top Official: Michael Bregar
Contact: Michael Bregar
Employees: 5
Year Established: 1984
Annual Revenue: <\$1M
Currently Export: No
*Electrical/mechanical design
engineers and field service
technicians.*

EIMCO Process

Equipment Company

P.O. Box 5485
Garden Grove, CA 92645
•**Phone:** (714) 898-5561
•**Fax:** (714) 895-5014
Contact: R.W. Moore, Jr.
Employees: 2
Year Established: 1884
Currently Export: Yes
Brine stabilization equipment, engineering design. Water and waste water treatment.

EIP Associates

601 Montgomery Street, Suite 500
San Francisco, CA 94111
•**Phone:** (415) 362-1500
•**Fax:** (415) 362-1954
Top Official:
Russell Faure-Brac, CEO
Contact: Scott Edmondson
Employees: 65
Year Established: 1968
Annual Revenue: \$5-10M
Currently Export: Yes
Full service consulting firm; technical service, environmental assessment plans, resource management, and urban and regional development policy and planning.

Elan Energy Systems

612 East Taylor Avenue
Sunnyvale, CA 94086
•**Phone:** (408) 733-2931
•**Fax:** (408) 735-1616
Top Official:
John K. Mooney, Owner
Contact: John K. Mooney
Employees: 5
Year Established: 1980
Annual Revenue: <\$1M
Currently Export: Yes
Manufactures energy management and process control systems.

Electro Automotive

P.O. Box 1113
Felton, CA 95018-1113
•**Phone:** (408) 429-1989
•**Fax:** (408) 429-1907
Top Official:
Michael Brown, Senior Partner
Contact: Michael Brown
Employees: 5
Year Established: 1979
Annual Revenue: <\$1M
Currently Export: No
Electric conversion: parts, kits video, books, and training.

Electro-Thermal Equipment Corporation

11907 Gorham Avenue
Los Angeles, CA 90049
•**Phone:** (310) 826-0090
•**Fax:** (310) 207-2778
Top Official: Richard Scherer
Contact: Richard Scherer
Employees: 3
Year Established: 1980
Annual Revenue: <\$1M
Currently Export: Yes
Natural gas/diesel internal combustion engines packaged and installed for cogeneration.

Elliot Company

1303 John Reed Court
City of Industry, CA 91745
•**Phone:** (818) 330-2121
•**Fax:** (818) 336-0506
Top Official: Ron Turner, President
Contact: Albert Zoba
Employees: 1,000
Annual Revenue: \$25-100M
Currently Export: Yes
Manufactures steam turbine generators and after-market repair service.

EN-EX

P.O. Box 365
San Dimas, CA 91773
•**Phone:** (909) 599-7911
•**Fax:** (909) 599-7911
E-mail: shivu@ix.netcom.com
Top Official: Shivu Desai
Contact: Shivu Desai
Employees: 5
Year Established: 1984
Currently Export: No
Involved in technology transfer of alternative energy technology, renewable resources, conservation, energy management applications, and utility demand-side management strategies and program development.

Encor America, Inc.

1804 North Shoreline Boulevard,
Suite 110
Mountain View, CA 94043-1320
•**Phone:** (415) 965-3838
•**Fax:** (415) 965-0889
Top Official:
I.A. Diaz-Tous, President
Contact: I.A. Diaz-Tous
Employees: 8
Year Established: 1984
Annual Revenue: <\$1M
Currently Export: No
Engineering consulting, testing and R&D services in the energy and power industries with emphasis on coal, gas, cogeneration, conservation, geothermal, and biomass.

EnecoTech Southwest, Inc.

2535 Camino Del Rio South,
Suite 250
San Diego, CA 92108
•**Phone:** (619) 299-0033
•**Fax:** (619) 299-0087
Top Official: Barry Stewart, President
Contact: Dennis F. Fransway
Employees: 15
Year Established: 1989
Annual Revenue: \$1-5M
Currently Export: Yes
Environmental consultants.

Enercology Associates

P.O. Box 100
Balboa Island, CA 92662
•**Phone:** (714) 752-4999
•**Fax:** (714) 752-4999
Top Official: Shirley Gerst, President
Contact: Paul Gerst
Employees: 8
Year Established: 1961
Annual Revenue: \$10-25M
Currently Export: No
Energy/environmental engineering and development services.

ENERGEO, Inc.

155 Bovet Road
San Mateo, CA 94402-3180
•**Phone:** (415) 638-3613
•**Fax:** (415) 638-3636
Top Official: Phil Bray, President
Contact: Phil Bray
Employees: 6
Year Established: 1990
Annual Revenue: <\$1M
Currently Export: Yes
Manufactures 80 kW and 200 kW fluidized bed combustion/air-turbine power generators that are fueled by agricultural waste, wood and industrial waste products. Skid-mounted, container-transportable, ideal for rural/remote power generation or cogeneration applications.

Energy and Environmental Research Corporation

18 Mason
Irvine, CA 92718-2706
•**Phone:** (714) 859-8851
•**Fax:** (714) 859-3194
Top Official:
Dr. Thomas Tyson, CEO
Contact: Dr. Thomas Tyson
Employees: 100
Year Established: 1977
Annual Revenue: \$25-100M
Currently Export: Yes
Energy research and development.

Energy Compliance Systems, Inc.

40-A South First Street
San Jose, CA 95113-2406
•**Phone:** (408) 275-1284
•**Phone #2:** (800) T24-CALC
•**Fax:** (408) 275-1288
E-mail: ecsweb@aol.com
Top Official: Ken Miller, President
Contact: Ken Miller
Employees: 3
Year Established: 1978
Annual Revenue: <\$1M
Currently Export: No
Building (residential and nonresidential) energy consultants specializing in: demand-side management and utility studies, energy program development, value engineering (tradeoffs among building energy technologies), envelope/shell, HVAC, water heating and lighting, life-cycle cost analysis. Also: site evaluation, environmental impact, mitigation review for buildings, solar site location and road layout.

Energy Conservation Development Corporation

21366 South Alameda Street
Long Beach, CA 90810
•**Phone:** (310) 549-5161
•**Fax:** (310) 549-0931
E-mail: mikec@pond.com
Top Official: James M. Archdekin
Contact: Mike Capaldo
Employees: 9
Year Established: 1985
Annual Revenue: \$1-5M
Currently Export: Yes
Manufactures and distributes energy conservation equipment for ballast type lighting systems.

Energy Consulting Associates

P.O. Box 3183
La Jolla, CA 92038
•**Phone:** (619) 274-1987
Contact: Trisha Frank
Annual Revenue: <\$1M
Currently Export: No
Energy planning and marketing.

Energy Investors Funds

591 Redwood Highway, Suite 3210
Mill Valley, CA 94941
•**Phone:** (415) 380-0524
•**Fax:** (415) 380-0527
Top Official: James Heath, President
Contact: Barry E. Neal, Director of Development
Employees: 24
Year Established: 1987
EIF is an equity fund manager investing primarily in electric power projects and companies. Currently managing 3 funds worth \$325 million, mostly invested in over 30 power projects and 11 power development companies in the U.S. and abroad.

Energy Line Systems

P.O. Box 12027
Berkeley, CA 94712-2027
•**Phone:** (510) 644-8182
•**Fax:** (510) 644-2058
Contact: Dan Partridge
Employees: 35
Year Established: 1985
Currently Export: Yes
Microprocessor-based, programmable controls, data acquisition systems, and network products.

Energy Management Consultants, Inc.

20329 Roslin Avenue
Torrance, CA 90503-2515
•Phone: (310) 370-0076
•Fax: (310) 370-0076

Top Official:

Doug Stenhouse, President

Contact: Doug Stenhouse

Year Established: 1976

Annual Revenue: <\$1M

Currently Export: No

Energy planning, energy audit, energy surveys and retrofit redesign of buildings and systems, renewable energy systems.

Energy Optimization, Inc.

150 South Indian Canyon Drive
Palm Springs, CA 92262-5534

•Phone: (619) 320-9334

•Fax: (619) 320-1403

Top Official:

Michael Long, President

Contact: Michael Long

Employees: 4

Year Established: 1982

Annual Revenue: \$1-5M

Currently Export: Yes

International distributor of retrofit chiller optimizer control systems and HYSAVE liquid pressure amplifier refrigeration pumps for hotels, hospitals, factories, office buildings, universities, and government buildings.

Energy & Resources Group of UC Berkeley

2815 Benvenue Avenue
Berkeley, CA 94705

•Phone: (510) 548-0748

•Fax: (510) 486-6996

E-mail: rafael@garnet.berkeley.edu

Top Official: Rafael Friedmann

Contact: Rafael Friedmann

Currently Export: No

Residential energy efficiency consulting. Design, implementation, and evaluation of residential electric efficiency programs. Extensive work in Mexico and some in Costa Rica. Bilingual Spanish/English.

Energy Resources International

61 Greenbrae Boardwalk
Greenbrae, CA 94904

•Phone: (415) 461-5530

•Fax: (415) 461-5420

Top Official: Guy Phillips, President

Contact: Guy Phillips

Employees: 18

Year Established: 1984

Annual Revenue: \$5-10M

Currently Export: Yes

Develops international private power projects. Provides energy and environmental consulting services to public and private clients in international energy project development and finance, international trade, strategic energy planning, and demand forecasting. Engineering and financial feasibility studies, benefit/cost analysis, economic impact analysis, and financial engineering.

Energy Systems Technology, Inc.

3010 Coronado, Suite H
Anaheim, CA 92806

•Phone: (714) 632-5000

•Fax: (714) 632-5059

Contact: V. Agarwal

Employees: 15

Year Established: 1986

Annual Revenue: \$1-5M

Currently Export: No

Water heating heat pumps; air to water and water to water. Water source heat pumps. Pool heating heat pumps.

Energy Trust

26203 Production Avenue, Suite 3
Hayward, CA 94545

•Phone: (510) 264-9586

•Fax: (510) 785-1341

E-mail: etrust@ix.netcom.com

Top Official: Paul Stefan

Contact: Paul Stefan

Year Established: 1995

Currently Export: No

Enerpro, Inc.

5780 Thornwood Drive
Goleta, CA 93117

•Phone: (805) 683-2114

•Fax: (805) 964-0798

Top Official: F. Bourbeau

Contact: F. Bourbeau/J. Turney

Employees: 20

Year Established: 1983

Annual Revenue: \$1-5M

Currently Export: Yes

Manufactures industrial thyristor controls for large motors, generators, and other industrial applications. Specific applications related to alternative energy is the patented ASC Controller, which synchronizes the grid with wind turbines. Enerpro also manufactures a microprocessor controlled battery charger for heavy electric vehicles with lead acid batteries, or NiCad batteries, in the voltage range of 200-320 Volts DC. Specific items manufactured for the environmental industry include a high reliability thyristor firing board for the scrubbers used in smokestacks.

Enertron Consultants

418 Benvenue Avenue
Los Altos, CA 94024-4006

•Phone: (415) 949-5719

•Fax: (415) 948-3442

Contact: Janis C. Pepper

Year Established: 1987

Annual Revenue: <\$1M

Currently Export: No

Renewable energy consulting, marketing, and economic analysis. System integration of photovoltaic systems.

Enervision

1598 Dorcey Lane
San Jose, CA 95120
•**Phone:** (408) 323-8880
•**Fax:** (408) 323-8884
E-mail: vtahiliani@aol.com
Top Official: Vasu Tahiliani
Contact: Vasu Tahiliani
Year Established: 1995
Annual Revenue: <\$1M
Currently Export: No

Engineering

Management, Inc. (EMI)

445 Grant Avenue, Suite 401
San Francisco, CA 94108-3208
•**Phone:** (415) 955-0868
•**Fax:** (415) 955-0869

Contact: Bak Y. Chan or
Sharyl K. Marcelo
Year Established: 1990

*Civil/structural and mechanical
engineering consulting services.*

Engineering

Services, Inc. (ESI)

1420 Willow Pass Road
Concord, CA 94520
•**Phone:** (510) 603-0700
•**Fax:** (510) 603-0804

Top Official:

W. Anthony Zavanelli, P.E., CEM
Contact: W. Anthony Zavanelli

*ESI is a full-service engineering and
design consulting firm offering the
services of engineers with
specializations in mechanical,
electrical, instrumentation and
control systems, chemical and
civil/structural engineering.
Services include: project
management, feasibility studies,
engineering design, construction
management, procurement
assistance, cost estimation,
scheduling and design/build. In-
house control systems design,
programming and systems
integration capabilities.*

Enkar International

6046 Cornerstone Court West,
Suite 100
San Diego, CA 92121
•**Phone:** (619) 558-7208
•**Fax:** (619) 455-6822
Contact:
William L. Karlicek, President
Employees: 3
Year Established: 1990
Currently Export: Yes
*Micro-hydroelectric generating
systems 20 kW - 200 kW.*

Ensearch

Development Corporation

3000 West MacArthur Boulevard
Santa Ana, CA 92704

•**Phone:** (714) 557-2530
•**Fax:** (714) 557-8419

Top Official: Jody Allione
Contact: Jody Allione

Employees: 40
Year Established: 1986
Currently Export: Yes

IPP/cogeneration developer.

**Entech Engineers
& Contractors**

1112 Rivergate Drive
Lodi, CA 95240

•**Phone:** (209) 465-0296
•**Fax:** (209) 465-1605

Top Official: Taj M. Khan
Contact: Zia R. Khan
Employees: 6

Year Established: 1987
Currently Export: Yes
*Engineering, consulting,
construction, export, feasibility
studies, project development, and
project management.*

Enter Software

855 Oak Grove Avenue, Suite 200
Menlo Park, CA 94025

•**Phone:** (916) 757-1240
•**Fax:** (916) 757-1571

E-mail: sales@enter.com
Top Official: Rodney Gay

Contact: Rodney Gay
Employees: 25

Year Established: 1989
Annual Revenue: \$1-5M

Currently Export: Yes
*Engineering software company.
Focus on design, analysis, and
performance monitoring.*

Entergy Power Group

18401 Von Karman Avenue,
Suite 330

Irvine, CA 92714-7240

•**Phone:** (714) 251-9800
•**Fax:** (714) 251-9833

Top Official: T.L. Ogletree
Contact:

Lawrence S. Folks, Vice President
Employees: 70

Year Established: 1993
Currently Export: No

Enterprise Environmental Services

P.O. Box 10207
Bakersfield, CA 93389
•**Phone:** (805) 589-7210
•**Fax:** (805) 589-8413
E-mail: exportrr@aol.com
Top Official:
James J. Joslyn, President
Contact:
John D. Tuttle, Vice President
Employees: 18
Year Established: 1983
Annual Revenue: \$1-5M
Currently Export: No
Emphasis on on-site treatment technologies. Capabilities include waste minimization, remediation of hydrocarbon-contaminated soils, and de-watering/fixation of various waste streams. Highly portable equipment is ideally suited for remote locations or multiple treatment sites.
Significant experience in designing, implementing waste management programs for municipal and other industrial waste streams, and for oil, gas, and geothermal activities.

Environet, Inc.

2932 Sonrisa Drive
Corona, CA 91719-3916
•**Phone:** (909) 371-7179
•**Fax:** (909) 371-2800
Top Official: Stephen Allan Klein
Contact: Stephen Allan Klein
Employees: 23
Year Established: 1977
Annual Revenue: \$5-10M

Environmental Advantage

3 Wolfe Avenue
San Rafael, CA 94901
•**Phone:** (415) 454-6515
•**Fax:** (415) 457-5631
E-mail: joeeph@aol.com
Contact: Joseph Euphrat
Employees: 8
Year Established: 1994
Currently Export: No
Business development and financial services in the forestry and energy industries.

Environmental Compliance Management

11861 Palmwood Drive
Garden Grove, CA 92640
•**Phone:** (714) 638-5684
•**Fax:** (714) 638-9118
Top Official:
Emie Del Mundo, CEO/President
Contact: Emie Del Mundo
Employees: 6
Year Established: 1988
Annual Revenue: \$1-5M
Currently Export: No
Environmental consulting services, air source testing, compliance audits.

Environmental Defense Fund

Rockridge Market Hall, Suite 304
5655 College Avenue
Oakland, CA 94618
•**Phone:** (510) 658-8008
•**Fax:** (510) 658-0630
E-mail: elfin@edf.org
Top Official: Fred Krupp
Contact: Dan Kirshner
Employees: 150
Year Established: 1967
Annual Revenue: \$10-25M
Currently Export: Yes
Electric utility financial and production cost modeling software for energy project evaluation and analysis called "Elfin."

Environmental Management Associates, Inc.

1698 Greenbriar Lane, Suite 210
Brea, CA 92621-5919
•**Phone:** (714) 529-3695
•**Fax:** (714) 529-8543
Top Official: Dwight L. Carey
Contact: Dwight L. Carey
Employees: 19
Year Established: 1985
Annual Revenue: \$1-5M
Currently Export: No
Environmental regulation, permit assistance, environmental review, property acquisition audits.

Environmental Planning, Development & Management Consultants

6409 South Land Park Drive
Sacramento, CA 95831-2240
•**Phone:** (916) 422-8408
•**Fax:** (916) 422-8409
Top Official:
Samuel J. Cullers, President
Contact: Samuel J. Cullers
Employees: 4
Year Established: 1971
Annual Revenue: <\$1M
Currently Export: No
Environmental impact analysis and reports, development feasibility studies. Economic impact studies.

Environmental Resource Management

1261 J North Lakeview Avenue,
Suite 530
Anaheim, CA 92807
•**Phone:** (714) 579-3134
•**Fax:** (714) 777-0710
Top Official:
Joseph R. Jones, President
Employees: 14
Year Established: 1975
Currently Export: No
Consulting and research, and environmental and energy related fields.

Environmental Solar Design, Inc.

11237 Magnolia Boulevard
North Hollywood, CA 91601
•**Phone:** (818) 762-6624
•**Fax:** (818) 762-2513
Top Official: Robert G. Ellis
Contact: Robert G. Ellis
Employees: 18
Year Established: 1979
Currently Export: No
Provides residential and commercial design/installation services for solar pool and spa heating, domestic hot water; solar electric, and other energy management systems.

Environmental Systems & Services

5943 Fry Road
Vacaville, CA 95687
•Phone: (707) 451-8527
Phone #2: (800) 792-4223
Top Official:
Ronald H. Schock, President
Employees: 4
Year Established: 1974
Currently Export: No
*Environmental assessments; air
quality testing and equipment.
Water testing and small treatment
system design.*

Epoch International

11595 Betlen Drive
Dublin, CA 94568
•Phone: (510) 829-0122
Contact: Joel Barbee
*Manufactures equipment to reduce
sulphur from coal before it is
burned for electric power. Materials
processing, coal and environmental
cleanup. Assay work for
environmental problems.*

Equipment Source Company

1777 Yucca Road
Oceanside, CA 92054-6156
•Phone: (619) 439-1200
•Fax: (619) 439-5765
E-mail: rbp46b@prodigy.com
Top Official: E. Thomas Flagg,
President
Contact: E. Thomas Flagg
Employees: 2
Year Established: 1986
Currently Export: No
*Represents manufacturers of
cogeneration and prime power
related equipment.*

Ergon Systems, Inc.

P.O. Box 1297
Pleasanton, CA 94566
•Phone: (510) 846-2212
•Fax: (510) 846-2302
Top Official: Peter Munser, President
Contact: Peter Munser
Employees: 5
Year Established: 1987
Annual Revenue: <\$1M
Currently Export: Yes
*Designs, manufactures, and installs
wind turbine generator projects;
diesel fix.*

Ericson Lighting Design

5030 Camino de la Siesta, Suite 301
San Diego, CA 92108
•Phone: (619) 291-4423
•Fax: (619) 291-6389
Top Official: Paul Ericson, President
Contact: Paul Ericson
Employees: 12
Year Established: 1986
Annual Revenue: <\$1M
Currently Export: No
*Professional illumination design
and consultation for commercial,
industrial, residential, and
landscape.*

ERM-West

1777 Botelho Drive, Suite 260
Walnut Creek, CA 94596-5042
•Phone: (510) 946-0455
•Fax: (510) 946-9968
Top Official:
Richard W. Stone, President
Contact: Jackie Oberly
Employees: 125
Year Established: 1984
Annual Revenue: \$10-25M
Currently Export: No
*Environmental engineering,
strategic environmental
management, hazardous waste
management, remediation.*

Ernst & Young

555 Capitol Mall, Suite 650
Sacramento, CA 95814
•Phone: (916) 443-6756
•Fax: (916) 443-0774
Contact: Perry Spiropoulos
Employees: 150
*Economic and financial feasibility
studies.*

Erskine (M.C.) Consulting Geologist

5413 Silva Avenue
El Cerrito, CA 94530
•Phone: (510) 234-6214
•Fax: (510) 234-5371
Top Official: M.C. Erskine, Ph.D.
Contact: M.C. Erskine
Year Established: 1962
Currently Export: Yes
*Dr. Erskine is an economist,
geologist, and geophysicist. Directs
exploration for, and valuation of,
prospects in geothermal and
petroleum.*

ESC Engineering Services Company

1169 Chess Drive, Suite H
Foster City, CA 94404
•Phone: (415) 574-9131
•Fax: (415) 574-0511
Top Official: Peter Klock
Contact: Peter Klock
Employees: 5
Year Established: 1976
Annual Revenue: <\$1M
Currently Export: No
*Commercial/industrial energy
conservation consulting/design.
Fluorescent lighting reflector --
maintains light levels and saves
energy.*

EUA Citizens

Conservation Services, Inc.

75 Broadway
San Francisco, CA 94111
•**Phone:** (415) 989-0567
•**Fax:** (415) 989-8401
E-mail: ccseua@aol.com
Top Official:
Steve Morgan, President
Contact: Lawrence Bravo
Employees: 16
Year Established: 1981
Currently Export: No
Comprehensive energy services: energy efficiency diagnostic, design, engineering, construction management, and training services. Heating system, motor and refrigerator replacements and, electric to gas conversions, hot water system controls and replacements, lighting retrofits.

EUA Cogenex Corporation

4921 Robert J. Mathew Parkway,
Suite 4
El Dorado Hills, CA 95762
•**Phone:** (916) 939-4494
•**Fax:** (916)-939-0287
E-mail: wluther@cogenex.com
Top Official:
Edward Listow, President
Contact: Wayne Luther, Regional
General Manager
Employees: 273
Year Established: 1986
Annual Revenue: \$25-100M
Currently Export: Yes
National and international energy conservation services company

Eureka Laboratories, Inc.

6790 Florin Perkins Road
Sacramento, CA 95828-1812
•**Phone:** (916) 381-7953
•**Fax:** (916) 381-4013
Top Official:
Steven K. Leung, President
Contact: Steven K. Leung
Employees: 70
Year Established: 1977
Annual Revenue: \$1-5M
Currently Export: Yes
Environmental consulting.

Evans-Hydro

1335 East Spring Street
Long Beach, CA 90806
•**Phone:** (310) 426-1731
•**Fax:** (310) 426-8052
E-mail: evanspump@earthlink.com
Top Official: James Byron, Sr.
Contact: Christopher Madden
Employees: 26
Year Established: 1929
Annual Revenue: \$5-10M
Currently Export: Yes
Oil field, geothermal, cogeneration, and waste water pumping equipment. Vertical, horizontal, and abrasive handling, pump systems, controls, and electric motors.

Export Assist, Inc.

44 Montgomery Street, Suite 500
San Francisco, CA 94104
•**Phone:** (415) 398-1446
•**Fax:** (415) 398-6764
Contact: Joe Englert
Employees: 7
Year Established: 1991
Annual Revenue: \$1-5M
Currently Export: Yes
Pre-export financing and foreign buyer financing. The foreign buyer can be financed for up to seven years.

Export Managers

Association of California

110 East 9th Street, Suite A-669
Los Angeles, CA 90079
•**Phone:** (213) 892-1388
•**Fax:** (213) 892-0087
Top Official: Ted Johnson
Contact: Ted Johnson
Employees: 2
Year Established: 1964
Annual Revenue: <\$1M
Trade association.

F

Fafco, Inc.

2690 Middlefield Road
Redwood City, CA 94063
•**Phone:** (415) 363-2690
•**Fax:** (415) 363-2890
Top Official:
Freeman Ford, President
Contact: Freeman Ford
Employees: 60
Year Established: 1969
Annual Revenue: \$5-10M
Currently Export: Yes
Solar panels for residential hot water heating and thermal.

Fairbank, Maslin, Maullin & Associates

2401 Colorado Avenue, Suite 180
Santa Monica, CA 90404
•**Phone:** (310) 828-1183
•**Fax:** (310) 453-6562
Contact: Richard Maullin
Employees: 15
Year Established: 1985
Annual Revenue: \$5-10M
Currently Export: Yes
Marketing research, public opinion analysis, representation in Mexico.

FAS Engineering, Inc.

3601 Empire Avenue
Burbank, CA 91505
•**Phone:** (818) 565-5517
•**Fax:** (818) 565-5518
Top Official: Gracio Fabris, Ph.D.
Contact: David Carroll
Employees: 5
Year Established: 1990
Currently Export: No
Developing energy systems well suited to environmental, geothermal, advanced transportation, and self generation power systems.

Ferreira Service, Inc.

2566 Barrington Court
Hayward, CA 94545
•**Phone:** (510) 783-9330
E-mail: alan_pong@ferreira.com
Top Official: Al Ferreira
Contact: Alan Pong
Employees: 60
Year Established: 1978
Currently Export: Yes
Full service HVAC, IAQ and energy service firm. FSI has achieved the lowest operating benchmarks internationally for commercial, manufacturing and data center buildings. FSI performs energy audits and guaranteed turn-key energy solutions for Fortune 500 firms, and can lower your utility usage on a guaranteed basis internationally.

**Fifth Day (The) -
An Environmental
Design Collaborative**

741 East Ball Road, Suite 202
Anaheim, CA 92805
•**Phone:** (714) 991-1727
•**Fax:** (714) 991-1729
Top Official: Kevin Knox, Principal
Contact: Kevin Knox
Employees: 4
Year Established: 1982
Annual Revenue: <\$1M
Currently Export: No

Flow Science Incorporated

599 North Fair Oaks Avenue
Pasadena, CA 91103
•**Phone:** (818) 304-1134
•**Fax:** (818) 304-9427
Top Official: E. John List
Contact: E. John List
Employees: 7
Year Established: 1983
Annual Revenue: <\$1M
Currently Export: No
Piping analysis, dispersion studies for environmental permitting.

FloWind Corporation

990 A Street, Suite 300
San Rafael, CA 94901
•**Phone:** (415) 721-1300
•**Fax:** (415) 721-1325
Top Official:
Harold Koegler, President
Contact: Gail Francisco
Employees: 60
Year Established: 1982
Designs, manufactures, and operates utility scale wind turbines. Windfarm development; technical consulting.

Fluid Components, Inc.

1755 La Costa Meadows Drive
San Marcos, CA 92069
•**Phone:** (619) 744-6950
•**Phone #2:** (800) 854-1993
•**Fax:** (619) 736-6250
E-mail: 2049676@mcimail.com
Top Official:
Daniel McQueen, President
Contact: Marcy Campbell
Employees: 140
Year Established: 1964
Currently Export: Yes
Thermal dispersion mass flow switches and point level switch/interface detectors for use in liquids, foams, slurries and gas. Thermal mass flow meters for use in all gas applications. FM, CSA, CENELEC system approved for explosion-proof service. FCI provides innovative solutions to the most challenging requirements for sensing, measuring, and controlling the flow, level, and temperature of all gasses and liquids.

Fluor Daniel, Inc.

3333 Michelson Drive
Irvine, CA 92715
•**Phone:** (714) 975-4881
•**Fax:** (714) 975-3294
E-mail: alan.ayria@fluordaniel.com
Top Official:
Leslie G. McCraw, CEO
Contact: Alan Ayria, Director of Business Development
Employees: 60,000
Annual Revenue: >\$100M
Currently Export: Yes
Engineering and construction.

**Foster Wheeler Energy
International, Inc.**

1850 Union Street, Suite 1030
San Francisco, CA 94123
•**Phone:** (415) 474-4575
•**Fax:** (415) 474-1466
Top Official:
Ian G. Lutes, Senior Vice President
Contact: David C. Lu, Asst. to Senior Vice President, International Sales
Employees: 12,000
Year Established: 1891
Annual Revenue: >\$100M
Currently Export: Yes
Manufactures boilers for power generation.

Foster Wheeler Pyropower

P.O. Box 85480
San Diego, CA 92186-5480
•**Phone:** (619) 458-3000
•**Fax:** (619) 452-6158
Top Official: Denis J. Bell, President
Contact: Scott Darling
Employees: 100
Year Established: 1980
Annual Revenue: >\$100M
Currently Export: Yes
Industrial and utility fluidized bed boilers, power project development, all boiler related services.

Fruchtman & Associates

12655 Washington Boulevard,
Suite 204
Los Angeles, CA 90066
•**Phone:** (310) 915-6110
•**Fax:** (310) 915-6107
Contact: David Fruchtman
Design mechanical (air conditioning, plumbing, and heating) and fire protection systems for buildings.

Fuji Electric Corporation of America

1 Park Plaza, Suite 580
Irvine, CA 92714
•Phone: (714) 251-9600
•Fax: (714) 251-9611

Top Official: Tadao Horie

Contact: Tadao Horie

Manufactures heavy electrical machinery, such as turbine generators (steam/hydro).

Fundament & Associates

1201 Dove Street, Suite 210
Newport Beach, CA 92660
•Phone: (714) 251-1131
•Fax: (714) 251-9434

Top Official: Paulo Fundament, P.E.

Contact: Paulo Fundament

Employees: 7

Year Established: 1987

Annual Revenue: <\$1M

Currently Export: Yes

A small, minority business enterprise. Consists of a highly skilled group of engineers and technicians, specializing in energy management systems, mechanical, and electrical engineering.

Futronix, Inc.

612 East Taylor Avenue
Sunnyvale, CA 94086-3814
•Phone: (408) 735-1122
•Fax: (408) 735-1616

Top Official:

A.H. Erlund, President/CEO

Contact: J. Mooney

Employees: 8

Year Established: 1974

Annual Revenue: <\$1M

Currently Export: Yes

Manufactures energy management systems for buildings.

Future Resources Associates, Inc.

2039 Shattuck Avenue, Suite 402
Berkeley, CA 94704

•Phone: (510) 644-2700

•Fax: (510) 644-1117

E-mail: gmorris@emf.net

Top Official:

Robert Budnitz, President

Contact: Gregory P. Morris

Employees: 3

Year Established: 1981

Currently Export: Yes

FRA specializes in providing consulting services in the fields of energy project development, financing, energy engineering, environmental management for energy projects, energy consumption planning, energy facility safety and safeguards, and analysis of the impacts of energy production and consumption. FRA offers an integrated, interdisciplinary approach to problem solving.

G

Garcia & Associates

3152 Paradise Drive

Tiburon, CA 94920

•Phone: (415) 789-9242

•Fax: (415) 789-9245

E-mail: ganda1@aol.com

Top Official: John C. Garcia

Contact: Carole Taylor

Employees: 50

Year Established: 1994

Annual Revenue: \$1-5M

Currently Export: No

A biological and cultural resources consulting firm with 50 employees and five offices. Assists developers in designing projects, taking into account environmental and natural resources considerations critical to the Asian Development Bank, the World Bank, and other international donor agencies. The company did all environmental review, including Environmental Impact Assessment preparation for the Kali Gandaki hydroelectric project (144 MW) in Nepal. Extensive experience in biological and cultural monitoring along linear facilities. The company's principal was formerly a principal at Biosystems Analysis, Inc.

Gauntlett Group, Inc. (The)

901 Market Street, Suite 440

San Francisco, CA 94103

•Phone: (415) 882-5310

•Fax: (415) 882-5319

E-mail: gauntlett@igc.apc.org

Contact:

Suwanna B. Gauntlett, President

GEI Consultants, Inc.

565 Commercial Street, 3rd Floor
San Francisco, CA 94111

•Phone: (415) 989-1262

•Fax: (415) 989-1292

Top Official: Tony Dover

Contact: Tony Dover

Employees: 180

Year Established: 1970

Annual Revenue: \$10-25M

Currently Export: Yes

Geotechnical, geological, and environmental consultants and engineers. Water resources engineering, including dams; hydropower facility inspection.

**General Electric-
Commercial Equipment
Financing**

2000 Powell Street, Suite 200
Emeryville, CA 94608

•Phone: (510) 450-6400

Financial services.

**General Electric- Electrical
Distribution & Control**

3191 Temple Avenue, Suite 200
Pomona, CA 91768

•Phone: (909) 444-5035

Power delivery equipment and services.

**General Electric
Power Systems**

3633 East Inland Empire Boulevard,
Suite 800

Ontario, CA 91764

•Phone: (909) 477-5700

Power generation equipment and service.

**General Energy
Technologies Corporation**

100 Via Quito

Newport Beach, CA 92663

Mailing Address: P.O. Box 2178

Newport Beach, CA 92663

•Phone: (714) 673-4222

•Fax: (714) 673-4122

E-mail: getc@gnn.com

Top Official: David Farrell

Contact: David Farrell

Employees: 45

Year Established: 1975

Currently Export: Yes

PC computer software for energy conservation, utility bill accounting, predicative maintenance management, and electric rate analysis.

Genesis Energy Systems, Inc.

12304 Santa Monica Boulevard,
Suite 300

Los Angeles, CA 90025

•Phone: (310) 442-3667

•Fax: (310) 442-3670

Top Official:

Edward Borray, President

Contact: Edward Borray

Employees: 5

Year Established: 1991

Currently Export: Yes

Cogeneration system developer, owner, and operator; landfill gas to energy; waste heat to energy; landfill gas to CNG fuel; coal-fired power plant lead developer.

**Genesis Environmental
Corporation**

15520 Rockfield Boulevard, Suite E1
Irvine, CA 92718

•Phone: (714) 588-3777

•Fax: (714) 830-2055

Top Official:

Gary D. Cronk, President

Contact: A.P. Cronk, Vice President

Employees: 6

Year Established: 1988

Currently Export: No

Hazardous materials and risk management, environmental permitting, regulatory assistance, engineering design, and construction services.

Geo-temp Corporation

16041 Cambrian Drive
San Leandro, CA 94578

•Phone: (510) 276-6325

Contact: Nancy Kerr Del Grande

Airborne temperature survey/mapping for geophysical and geothermal energy exploration and evaluation of surveys.

GEOLOG, Inc.

53924 South River Road
Clarksburg, CA 95612

•Phone: (916) 744-1410

•Fax: (916) 853-8020

Top Official:

Ernie Burroughs/Ben Cahill

Contact: Ernie Burroughs

Employees: 20

Year Established: 1977

Annual Revenue: <\$1M

Currently Export: Yes

Oil, gas and geothermal mud-air logging. Formation evaluation, gas, temperature, and pressure monitoring. H&S safety services.

Geophysics Group (The)

260 South Orange Street, Suite 10
Escondido, CA 92025
•**Phone:** (619) 747-3404
•**Fax:** (619) 741-7686
Top Official: Dr. Robert B. McEuen
Contact: Dr. Robert B. McEuen
Employees: 8
Year Established: 1972
Currently Export: Yes
Exploration for geothermal plants.

Geoproducts Corporation

14254 Herringbone Way
Truckee, CA 96161
•**Phone:** (916) 587-6382
•**Fax:** (916) 587-8504
E-mail: geoprod@aol.com
Top Official: Ken Boren, President
Contact: Ken Boren
Employees: 3
Year Established: 1976
Annual Revenue: <\$1M
Currently Export: Yes
*Energy and technology development.
Focusing on development,
financing, construction and
operations management services.*

George T. Hall Company, Inc.

1605 Gene Autry Way
Anaheim, CA 92805
•**Phone:** (714) 939-7100
•**Fax:** (714) 939-7110
Contact: Jim Martin
Employees: 42
Year Established: 1932
Currently Export: Yes
*Wholesaler, distributor for
combustion, environmental,
industrial, and energy management
systems.*

GeoSoils Inc.

1446 East Chestnut Avenue
Santa Ana, CA 92701
•**Phone:** (714) 647-0277
•**Fax:** (714) 647-0745
Top Official:
Albert R. Kleist, President
Contact: Albert R. Kleist
Employees: 100
Year Established: 1974
Currently Export: No
Geotechnical consulting firm.

**Geotechnical
Consultants, Inc.**

631 Howard Street, Suite 320
San Francisco, CA 94105
•**Phone:** (415) 777-4870
•**Fax:** (415) 777-5114
Top Official:
Joseph Gonzalez, President
Contact: Joseph Gonzalez
Employees: 22
Year Established: 1964
Annual Revenue: \$1-5M
Currently Export: No
*Soil and rock mechanics,
hydrogeology, earthquake and
geotechnical engineering.*

Geothermex, Inc.

5221 Central Avenue, Suite 201
Richmond, CA 94804
•**Phone:** (510) 527-9876
•**Fax:** (510) 527-8164
Top Official: Subir Sanyal, President
Contact: James B. Koenig
Employees: 20
Year Established: 1972
Currently Export: Yes
*Complete geothermal exploration
and development activities, including
operation of field; economic
analysis; initial geological,
geochemical, hydrological and
geophysical surveys; drilling
engineering and field supervision;
well flow testing, reservoir
engineering; permitting; assessment
and risk analysis.*

Gerald Yaffe Associates

524 Sunset Way
Redwood City, CA 94062
•**Phone:** (415) 363-2220
•**Fax:** (415) 363-2220
Top Official: Gerald Yaffe
Contact: Gerald Yaffe
Year Established: 1991
Currently Export: No
*Manufacturers' representative for
HVAC products and cogeneration
systems.*

Gilco Engineering, Inc.

10833 Edison Court
Rancho Cucamonga, CA 91730
•**Phone:** (909) 944-4003
•**Fax:** (909) 945-2109
Top Official:
Lyman Gilbert Sr., President
Contact: George F. Gilbert
Employees: 15
Year Established: 1978
Annual Revenue: \$1-5M
Currently Export: Yes
*Remote level indicators, level
switches, gauge glasses, combustion
control systems, and flow meters.*

Glacier Bay, Inc.

1011 Claremont Street
San Mateo, CA 94402
•**Phone:** (415) 578-0871
•**Fax:** (415) 578-0912
E-mail: kevin@glacierbay.com
Top Official: Kevin Alston
Contact: Kevin Alston
Year Established: 1990
Currently Export: Yes
*Low temperature thermal storage
refrigerating systems utilizing
environmentally friendly, non-ozone
depleting refrigerators.*

Global Energy Services

15109 Cordary Avenue
Lawndale, CA 90260

•Phone: (310) 675-6009

•Fax: (310) 675-6009

Top Official: Basu Mukherjee

Contact: Basu Mukherjee

Employees: 3

Year Established: 1993

Currently Export: Yes

Energy consultants and electrical/mechanical engineering consulting.

Global Geochemistry Corporation

6919 Eton Avenue

Canoga Park, CA 91303

•Phone: (818) 992-4103

•Fax: (818) 992-8940

Top Official:

Dr. Isaac R. Kaplan, President

Contact: Dr. Isaac R. Kaplan

Employees: 24

Year Established: 1975

Annual Revenue: \$1-5M

Currently Export: Yes

Provider of chemical and energy related testing services.

Golden State Natural Gas Systems, Inc.

861 Gray Avenue, Suite N

Yuba City, CA 95991

•Phone: (916) 696-2234

•Fax: (916) 673-3561

Top Official:

Kevin Weddle, President

Contact: Kevin Weddle

Year Established: 1988

Currently Export: Yes

Supplies equipment for diesel-natural gas conversions for mobile, stationary and locomotive applications. A conversion kit utilizes existing equipment while maintaining the original characteristics of the diesel engine, enabling reductions in operational costs and emissions, while increasing performance. Through associations, the company is able to offer a wide range of technical services, such as evaluations on fuel cost, emission reductions, environmental benefits, R&D costs, provide natural gas equipment, and building hardware.

Goodin, MacBride, Squeri, Scholtz & Ritchie

505 Sansome Street, Suite 900

San Francisco, CA 94111

•Phone: (415) 392-7900

•Fax: (415) 398-4321

Contact: Pat Garner

Employees: 26

Year Established: 1977

Currently Export: Yes

Legal counsel to independent energy producers and industrial consumers. Significant expertise in domestic and international transactions and litigation.

Gould Pumps, Inc.

2950 Buskirk Avenue, Suite 165

Walnut Creek, CA 94596

•Phone: (909) 594-1093

•Fax: (909) 594-5207

Contact: Stacey Chase

Employees: 4,000

Year Established: 1848

Annual Revenue: >\$100M

Gould Pumps is a major manufacturer and supplier of horizontal and vertical centrifugal pumps for the petroleum, chemical, and power industries. Gould also manufactures a wide range of ANSI and API pumps. GPI's PRO Shop organization provides for the service and repair of Gould pumps, as well as for all makes of horizontal and vertical pumps.

Graham & James

1 Maritime Plaza, Suite 300

San Francisco, CA 84111

•Phone: (415) 954-0200

•Fax: (415) 391-2493

E-mail: phanschen@gj.com

Contact: Peter W. Hanschen

Graham & James is an international law firm with offices in the United States, Asia, Australia and Europe. Graham & James specializes in international infrastructure projects, including energy projects. Attorneys at Graham & James are experts in energy regulatory matters, project finance, local law and energy contracts.

Great American Energy Systems, Inc.

12400 Wilshire Boulevard, Suite 980

Los Angeles, CA 90025

•Phone: (310) 826-1737

•Fax: (310) 826-4780

Top Official:

James Henry Tuggle, President

Contact: James Henry Tuggle

Year Established: 1983

Currently Export: Yes

Green Motorworks

5228 Vineland Avenue
North Hollywood, CA 91601

•Phone: (818) 766-3800

•Fax: (818) 766-3969

Top Official:

William Meuer, President

Contact: William Meuer

Employees: 4

Year Established: 1991

Currently Export: Yes

Green Motorworks, Inc., (GMW) is America's first electric vehicle sales and service facility. GMW is the distributor of two electric vehicles, the Kewet and Solectria Force. GMW also offers DC conversions for sedans, station wagons, and small pickups. GMW offers the EROS, a low cost, bolt-on electric system that provides bikes with an extra burst of energy.

**Greene (James B.)
& Company**

655 Deep Valley Drive, Suite 125
Palos Verdes, CA 90274

•Phone: (310) 544-9838

•Fax: (310) 544-5639

Top Official: James B. Greene

Contact: James B. Greene

Year Established: 1986

Currently Export: No

Provides financial and commercial advisory services to the independent power, energy, and waste recycling industries. Services include: project financing, debt and equity placement, and financial structuring.

**Greene, Radovsky,
Maloney & Share, LLP**

4200 Spear Street Tower, Suite 4200

One Market

San Francisco, CA 94105-1126

•Phone: (415) 543-1400

•Fax: (415) 777-4961

Contact: Mark Hennigh

Year Established: 1984

Currently Export: No

The company has a substantial energy practice supporting U.S. and international companies in the areas of project design, financing, development, operation and maintenance. The company counsels foreign energy companies in their dealings in the U.S. and has represented U.S. companies in their dealings in Asia and Canada. Attorneys specializing in energy have negotiated ISO4 contract buy-outs and work with independent power producers and cogeneration facilities for alternative energy financing, as well as for licensing and permitting requirements at the federal, state, and local levels.

Group Robinson

3000 Sand Hill Road, Building 1,
Suite 100

Menlo Park, CA 94025

•Phone: (415) 854-2090

•Fax: (415) 854-2250

Top Official: John C. Robinson

Contact: Mark Sachleben

Year Established: 1991

Currently Export: Yes

Provides financial advisory services. Specializes in project financing for power/energy and infrastructure projects in Central and Eastern Europe.

Grundfos Pump Corporation

2555 Clovis Avenue

Clovis, CA 93612-3999

•Phone: (209) 292-8000

Top Official:

Jerry Cook, President of Sales

Contact: Jerry Cook

Employees: 360

Year Established: 1974

Annual Revenue: \$25-100M

Currently Export: Yes

Centrifugal pumps.

Gull Industries

2127 South 1st Street

San Jose, CA 95112

•Phone: (408) 293-3523

•Fax: (408) 289-1605

Top Official:

Mike Kennedy, President

Contact: Mike Kennedy

Employees: 3

Year Established: 1983

Annual Revenue: <\$1M

Currently Export: Yes

Flat plate solar collectors for space and pool heating, and hot water.

H

Hageman Aguiar, Inc.

3732 Mount Diablo Boulevard,
Suite 372

Lafayette, CA 94549

•Phone: (510) 284-1661

•Fax: (510) 284-1664

Top Official: Bruce Hageman, Owner

Contact: Gary Aguiar/Mark

Hainsworth

Employees: 4

Year Established: 1985

Annual Revenue: <\$1M

Environmental engineering consultants.

Halliburton Energy Services

5500 Ming Avenue, Suite 365
Bakersfield, CA 93309

•Phone: (805) 837-2971

•Fax: (805) 837-1982

Contact: Mike Larpenner

Currently Export: Yes

Manufactures and sells oil and gas completion and safety equipment.

**Hansen, McOuat,
Hamrin & Rhode, Inc.**

50 California Street, Suite 3005
San Francisco, CA 94111

•Phone: (415) 397-2210

•Fax: (415) 391-1329

Contact: Wallace McOuat

Employees: 8

Year Established: 1981

Currently Export: Yes

Financial consulting, contract negotiations, and policy matters for alternative energy.

Harding Lawson Associates

P. O. Box 578

Novato, CA 94948-0578

•Phone: (415) 892-0821

•Fax: (415) 892-0831

Top Official:

Donald Schreuder, President

Contact: Victor Johnson, Jr.

Employees: 1,000

Year Established: 1957

Annual Revenue: >\$100M

Currently Export: Yes

Environmental, air quality, and geotechnical engineering and consulting.

**Hardwick Engineering &
Associates, A Subsidiary of
Hardwick & Associates, Inc.**

P.O. Box 2065

Vista, CA 92085-2065

•Phone: (619) 630-5300

•Fax: (619) 758-9996

Top Official:

Thomas C. Hardwick, P.E., CEO

Contact: Thomas C. Hardwick

Employees: 6

Year Established: 1964

Currently Export: Yes

Turnkey design, build and finance: thermal de-polymerization processors that convert any biomass, such as tires, to oil, etc; wastewater reclamation and desalinization plants; Hardwick solar voltaic domes.

Harris Hydroelectric

632 Swanton Road

Davenport, CA 95017

•Phone: (408) 425-7652

Top Official: Don Harris

Contact: Don Harris

Year Established: 1982

Annual Revenue: <\$1M

Currently Export: Yes

Manufactures less than 2kW DC pelton generator sets.

**Harwood Capital
Incorporated**

6161 Harwood Avenue

Oakland, CA 94618

•Phone: (510) 658-6398

•Fax:

Top Official: Thomas R. Swaney,
President

Contact: Thomas R. Swaney

Employees: 7

Year Established: 1989

Annual Revenue: \$1-5M

Currently Export: Yes

Equipment for energy and environmental projects, including diesel engines. Geological and environmental consulting, especially for oil, gas, and water. Financing energy projects.

Hass-Cal Industries, Inc.

3950 Via Real, Suite 265

Carpinteria, CA 93013

•Phone: (805) 684-2029

•Fax: (805) 684-8867

E-mail: jllucas@cris.com

Top Official:

James L. Lucas, President

Contact: James L. Lucas

Employees: 3

Year Established: 1994

Annual Revenue: <\$1M

Currently Export: No

Manufacturers of a reverse osmosis/ultrafiltration (RO/UF) unit that is unique in its ability to work with viscous materials. HCI has a patent pending process using the RO/UF unit described above to separate plant biomass materials into useful starting products. HCI also has a patent pending process and proprietary technology for combining ethanol produced from plant biomass with lignin into a bio-diesel fuel. The HCI RO/UF unit is the key to separating the lignin from the biomass materials.

Hayden Industrial Division

1531 Pomona Road

Corona, CA 91718

•Phone: (909) 736-2618

•Fax: (909) 736-2629

Top Official: Paul G. Murphy

Contact: Paul G. Murphy

Employees: 250

Year Established: 1962

Currently Export: Yes

Heat exchanger manufacturer with worldwide distribution. Capabilities include ASME Code tube and fin heat exchangers featuring precision welded stainless steel tubes and "D-shaped" headers. Patented design features include the Inner Swirl Turbulator™, which increases heat transfer efficiency by 550% and Variable Passage System Smart™, which automatically adjusts internal passage size to safely control undesirable pressure drops while maintaining system temperature.

Haynal & Company

425 West 5th Avenue, Suite 201
Escondido, CA 92025

•**Phone:** (619) 743-5408

•**Fax:** (619) 480-6246

E-mail: haynal@webcc.net

Top Official: Jerry Haynal

Contact: Steve Balderrama

Title 24 energy calculations and HVAC design.

Heliodyne, Inc.

4910 Seaport Avenue
Richmond, CA 94804

•**Phone:** (510) 237-9614

•**Fax:** (510) 237-7018

Top Official: J. H. Bieri

Contact: Christel Bieri

Employees: 12

Year Established: 1976

Currently Export: Yes

Manufactures solar collectors, heat transfer equipment, and complete systems for water, home, and pool.

Process water heating and solar cooling with absorption chillers. Residential and commercial.

Helionetics

6849 Hayvenhurst Avenue
Van Nuys, CA 91406

•**Phone:** (818) 778-0000

•**Fax:** (818) 778-1111

Top Official: Max Malone, President

Contact: Dave Hawley

Employees: 85

Year Established: 1970

Annual Revenue: \$5-10M

Currently Export: Yes

Inverters for DC to AC conversion -- photovoltaic and other applications.

Active harmonic filters (Active Injection Mode - AIM).

Heliotrope General

3733 Kenora Drive

Spring Valley, CA 91977

•**Phone:** (619) 460-3930

•**Fax:** (619) 460-9211

Top Official: Sam Dawson, President

Contact: Sam Dawson

Employees: 25

Year Established: 1979

Currently Export: Yes

Manufactures differential controls for solar thermal pool heating and charge controls for solar electric.

Hepper (Jay C.)

3401 Wallace Creek Road

Healdsburg, CA 95448

•**Phone:** (707) 433-7358

•**Fax:** (707) 433-7358

Top Official: Jay C. Hepper

Contact: Jay C. Hepper

Employees: 2

Year Established: 1980

Annual Revenue: <\$1M

Currently Export: No

Geothermal consulting, exploration, testing, development, operations, and maintenance.

High-Point Rendel

225 Broadway, Suite 2200

San Diego, CA 92101

•**Phone:** (619) 230-0336

•**Fax:** (619) 230-1666

Top Official: M.E. Bennett, CEO

Contact: M.E. Bennett

Employees: 800

Year Established: 1838

Project oversight services; financial consulting and construction management services; risk assessment and management services.

Hill International, Inc.

4695 MacArthur Court, Suite 1450

Newport Beach, CA 92660

•**Phone:** (714) 474-6280

•**Fax:** (714) 474-6283

Top Official: Frederic Z. Samelian

Contact: Laura Stephens

Employees: 225

Year Established: 1976

Annual Revenue: \$10-25M

Currently Export: Yes

Hill International, Inc. provides services in program, project, and construction management and construction claims resolution services. Four offices in California, plus offices in Armenia, United Arab Emirates, Greece, and Korea. Specific services include: construction claims management, including claims avoidance/in-house training/partnering facilitation, contract administration, claims resolution. Project neutral. Project management, including construction management, earthquake recovery project management, constructibility reviews/value engineering, project controls, staff augmentation, and partnering. Project management oversight.

Hillyer & Irwin

550 West C Street, 16th Floor

San Diego, CA 92101-3568

•**Phone:** (619) 234-6121

•**Fax:** (619) 595-1313

Top Official:

James G. Ehlers, Managing Partner

Contact: Howard E. Susman

Employees: 75

Year Established: 1946

Currently Export: No

Provides assistance and counsel in the areas of project finance, construction and acquisition, corporate structure and planning, risk management, environmental matters, and dispute resolution. You may obtain more information at the company's website: <http://www.windlawDM@aol.com>.

HispAmer Communications

World Trade Center, Suite 275-D
San Francisco, CA 94111

•Phone: (415) 291-8557

•Fax: (415) 433-5150

Top Official:

Michele A. Blanco, CEO, P.E.

Contact:

Manuel Blanco, Technical Director

Employees: 34

Year Established: 1992

Annual Revenue: <\$1M

Currently Export: Yes

HispAmer is dedicated to meeting the Spanish language communication needs of America's industry and business community.

Holmes (Ed) & Associates

P.O. Box 5335

Santa Rosa, CA 95402

•Phone: (707) 433-4812

•Fax: (707) 433-4213

Contact: Ed Holmes

Six years experience in energy audits, feasibility studies; acquiring funding/financing for ECMs for public and private institutions. Provides computer training.

Honeywell

Home & Building Control

7835 Convo Court

San Diego, CA 92111

•Phone: (619) 627-4800

Phone #2: (612) 954-4588

•Fax: (619) 627-4850

Fax #2: (612) 954-4440

Top Official:

Michael Bonsignore, CEO

Employees: 50,000

Annual Revenue: >\$100M

Currently Export: Yes

Part of a global provider of products and services that allow for greater productivity, competitiveness, safety and environmental compliance to thousands of operations around the world. Home & Building Control provides technologies and products designed for the control of air, water and energy management, as well as security for home, industrial and commercial building applications.

Honeywell (cont.)

Markets of interest are HVAC, DSM systems, process controls and smart sensors, potable water and security products.

Horiba Instruments, Inc.

17671 Armstrong Avenue

Irvine, CA 92714-5701

•Phone: (714) 250-4811

•Fax: (714) 250-0924

Top Official: Y. Hayashi, President

Contact: Tim Scott

Employees: 200

Year Established: 1970

Annual Revenue: \$25-100M

Manufactures total emission analysis systems, scientific measurement: pH meters, thermometers, particle detection, oil and water pollution analysis, etc.

Horizon Industries

2120 West Mission Road, Suite L

Escondido, CA 92029

•Phone: (619) 480-0403

•Fax: (619) 480-8322

Contact: Mike Landry

Employees: 12

Year Established: 1984

Currently Export: Yes

Solar thermal collector and active hot water system components. Active and passive solar heating.

Photovoltaic component and design catalog for mail order complete systems.

Howard-Turner

Manufacturing Company

2545 Palm Drive

Signal Hill, CA 90806

•Phone: (310) 424-1655

•Fax: (310) 424-1972

Top Official: R. Howard, President

Contact: R. Howard

Employees: 4

Year Established: 1944

Annual Revenue: \$1-5M

Manufactures and repairs well drilling equipment.

Howe (William C.)

Energy Consulting

1570 Cox Road

Aptos, CA 95003

•Phone: (408) 684-1812

•Fax: (408) 684-2181

E-mail: whcsi@aol.com

Top Official:

William C. Howe, President

Contact: William C. Howe

Year Established: 1996

Annual Revenue: <\$1M

Currently Export: Yes

Technical and management consulting in fluidized-bed, circulating bed, and other combustion technologies and projects.

HUB Group, Inc.

1212 The Hearst Building

San Francisco, CA 94103

•Phone: (415) 777-4515

•Fax: (415) 777-4631

Top Official:

Hubert Condemi, President

Contact: Hubert Condemi

Employees: 4

Year Established: 1987

Annual Revenue: <\$1M

Currently Export: No

Engineering services; commissioning and testing, operations and maintenance, control systems, trouble shooting and technical support.

Hunt (Robert W.) Company

5300 Orange Avenue, Suite 211

Cypress, CA 90630

•Phone: (714) 821-0370

•Fax: (714) 821-0372

Top Official:

R.C. Robinson, President

Contact: Kent Kreeger

Employees: 349

Year Established: 1888

Currently Export: Yes

Technical services; inspection, testing of energy equipment at factory prior to shipment. Foreign buyers retain services.

Hydro-Stock, Inc.

8590 Colonial Manor
Millville, CA 96062
•Phone: (916) 547-4304
•Fax: (916) 547-4304
Contact: DeVon Tassen
Hydroelectric turbines.

Hydrocomp, Inc.

3 Lagoon Drive, Suite 150
Redwood City, CA 94065-1566
•Phone: (415) 637-9060
•Fax: (415) 637-9976
E-mail: info@hydrocomp.com
Top Official:
Norman Crawford, President
Contact: Norman Crawford
Employees: 5
Year Established: 1966
Currently Export: Yes
Engineering consulting firm specializing in hydrologic analysis and computer model development since 1966 for water resource projects, hydrologic studies and stream flow forecasting. You may obtain more information at the company's website: <http://www.hydrocomp.com>.

Hygienetics

Environmental Services, Inc.

1920 East Warner Avenue, Suite A
Santa Ana, CA 92705
•Phone: (714) 955-0201
•Fax: (714) 955-0965
Employees: 270
Year Established: 1982
Annual Revenue: \$10-25M
Environmental consulting and engineering firm, asbestos management, environmental hazard assessment.

Hyspan Precision Products, Inc.

1685 Brandywine Avenue
Chula Vista, CA 91911
•Phone: (619) 421-1355
•Fax: (619) 421-1702
Contact: Frank Hervey, Jr.,
Marketing Manager
Year Established: 1968
The company has earned prominence as a designer and manufacturer of expansion joints for the world market. Hyspan provides industry with a broad spectrum of conventional and innovative products designed to solve thermal expansion and vibration problems. These products include internally and externally pressurized as well as pressure balanced bellows, tied universals, hinges, and gimbals. Rectangular expansion joints are available for low pressure or full vacuum service. Hyspan also manufactures metal bellows pump connectors, flexible metal hose connectors, packed slip style expansion joints, compensators and pipe guides.

I

I.D.S. Consultants, Inc.

2289 Bonifacio Street
Concord, CA 94520
•Phone: (510) 798-6860
•Fax: (510) 798-6864
Contact: Tom Moore
Consulting structural engineering.

ICF-Kaiser Engineers, Inc.

1800 Harrison Street
Oakland, CA 94612
•Phone: (510) 419-6470
Phone #2: (510) 419-6000
•Fax: (510) 419-5355
Contact: Sunder Rajan
Feasibility studies, engineering design, construction, construction management, project development, owner's representative, due diligence work, independent engineering.

IKG Industries

P.O. Box 449
Madera, CA 93639
•Phone: (209) 673-6081
Phone #2: (800) 545-4463
•Fax: (209) 673-1492
Contact:
Howard Van Schoonhoven, Manager
Year Established: 1969
Currently Export: Yes
Steel, aluminum and fiberglass grating and stair treads.

IMF Financial Corporation

175 North Redwood Drive
San Rafael, CA 94903

•**Phone:** (415) 492-9300

•**Fax:** (415) 492-9026

E-mail:

74764.1442@compuserve.com

Top Official:

Carol McCollister, President

Contact: James E. Goodwin,

Executive Vice President

Employees: 5

Year Established: 1979

Currently Export: Yes

IMF Financial Corporation is a 17 year old financial services company with offices in Brussels, Belgium. The company's primary focus is environmental transactions. The company works with companies who either manufacture and/or use capital equipment for: generating cleaner alternative energy; use in clean air, water and soil pollution control and/or remediation projects; recycling natural resources; creating environmentally sound improvements to a region's infrastructure, and for distributing and selling environmentally friendly "green" products. Equipment financing transaction sizes normally range from \$250,000 to \$15,000,000 plus. The company is interested in both domestic and international transactions.

IMI Titanium

4000 West Valley Boulevard
Pomona, CA 91769

Mailing Address: P.O. Box 3060

Pomona, CA 91769-3060

•**Phone:** (909) 595-7455

•**Fax:** (909) 598-3005

Top Official: J.K. Thorne, Vice
President/General Manager

Contact: Richard Holmstrom

Employees: 160

Year Established: 1972

Annual Revenue: \$10-25M

Titanium castings for geothermal applications.

Impco Technologies

16804 Gridley Place

Cerritos, CA 90703

•**Phone:** (310) 860-6666

•**Fax:** (310) 860-3088

Top Official:

Bob Stemmler, President/CEO

Contact:

Hans Roehricht, Director of Sales

Employees: 350

Year Established: 1958

Annual Revenue: \$25-100M

Currently Export: Yes

Manufactures electronic and gaseous fuel engine management systems. Electronic microprocessors, fuel injection, carburation high pressure regulators, lock-offs, training kits, upfitting of vehicles.

**Independent Energy
Producers Association**

1112 I Street, Suite 380

Sacramento, CA 95814

•**Phone:** (916) 448-9499

•**Fax:** (916) 448-0182

Contact:

Jan Smutny-Jones, Executive Director
Trade association. Member companies are non-utility generating facilities, involved in all technologies.

**Independent
Power Associates, Inc.**

21 Airport Boulevard, Suite H

South San Francisco, CA 94080

•**Phone:** (415) 737-5707

•**Fax:** (415) 737-5708

E-mail: indpower@aol.com

Top Official: Bill Caldwell, P.E.

Contact: Bill Caldwell

Employees: 8

Year Established: 1984

Annual Revenue: \$1-5M

Currently Export: Yes

Operations and maintenance, plant management consulting, staff training, project development support. Experience in Asia, South America and Europe.

Independent

Power Services, Inc.

6455 Almaden Expressway, Suite 102
San Jose, CA 95120

•**Phone:** (408) 997-6474

•**Fax:** (408) 997-6487

Top Official:

Richard R. Zahner, President

Contact: Richard R. Zahner

Employees: 14

Year Established: 1989

Annual Revenue: \$1-5M

Currently Export: Yes

Consulting and on-site technical services.

India Power Partners

333 Monarch Bay

Monarch Beach, CA 92629

•**Phone:** (714) 495-9132

•**Fax:** (714) 495-9133

Top Official: Robert M. Morse,

Chairman/Managing Director

Contact: Robert M. Morse

Employees: 50

Year Established: 1992

Annual Revenue: \$5-10M

Currently Export: No

**Industrial Design
Laboratories**

3802 Main Street, Suite 4

Chula Vista, CA 91911

•**Phone:** (619) 585-7636

•**Fax:** (619) 585-7637

E-mail:

75404.3230@compuserve.com

Top Official: Edward Lopatinsky,
President

Contact: Edward Lopatinsky

Employees: 20

Year Established: 1951

Annual Revenue: \$1-5M

Currently Export: Yes

Manufacturing company; wind turbines, cooling fans, air moving and distribution equipment.

Industrial Power Technology

2227 Capricorn Way, Suite 101
Santa Rosa, CA 95407
•**Phone:** (707) 528-8900
•**Fax:** (707) 528-8901
Top Official:
Robert C. Walther, P.E., President
Contact: Rick Ward, Vice President
Employees: 22
Year Established: 1983
Currently Export: Yes
Full service electrical and mechanical consulting engineering firm specializing in domestic and international electrical power plant development for clients and IPT's affiliated development group.

Ingram Cactus Company

1882 Dogwood Road, Number 4
El Centro, CA 92243
•**Phone:** (619) 356-2507
•**Fax:** (619) 356-2837
Top Official: Bart Crimm
Contact: Bart Crimm
Employees: 600
Year Established: 1978
Annual Revenue: \$1-5M
Manufactures valves-wellhead equipment. Geothermal -- pipeline oil and gas repair of same.

Innovative Consultants, Inc.

3740 Campus Drive, Suite 200
Newport Beach, CA 92660-2661
•**Phone:** (714) 756-8750
•**Fax:** (714) 261-8419
Top Official: Robert C. Thomas,
Chairman/President
Contact: Robert C. Thomas
Employees: 10
Year Established: 1972
Annual Revenue: \$1-5M
Currently Export: No
Environmental engineering, water resources, industrial water pollution control, and resource recovery.

Inshore Divers, Inc.

2102 Kelley Court, Unit C
Pittsburg, CA 94565
•**Phone:** (510) 439-7227
•**Fax:** (510) 427-1705
Top Official: William F. Aichele
Contact: William F. Aichele
Employees: 8
Year Established: 1981
Annual Revenue: <\$1M
Currently Export: Yes
Company performs underwater inspections, repair and construction, marine construction, salvage and recovery. Uses remote-operated vehicles. Contaminated water diving.

Insights West, Inc.

13293 Courtland Terrace
San Diego, CA 92130
•**Phone:** (619) 259-0661
•**Fax:** (619) 259-1562
E-mail: chargrjohn@aol.com
Top Official: John H. Williams
Contact: John H. Williams
Employees: 5
Year Established: 1974
Annual Revenue: \$1-5M
Currently Export: No
New product market assessments, energy and cogeneration business development consultants.

Instrument Service, Inc.

2100 North Ventura Avenue
Ventura, CA 93001
•**Phone:** (805) 653-6609
•**Fax:** (805) 653-6640
Top Official:
Kenneth Foster, President
Employees: 10
Year Established: 1970
Annual Revenue: <\$1M
Currently Export: No
Oil field services.

International Connection

7006 Outlook Avenue
Oakland, CA 94605
•**Phone:** (510) 568-2256
Top Official: DeJuan Williams
Contact: DeJuan Williams
Employees: 6
Year Established: 1981
Currently Export: Yes

International Corporate Video

1020 Serpentine Lane, Suite 114
Pleasanton, CA 94566
•**Phone:** (510) 426-8230
•**Fax:** (510) 426-8330
Top Official: David Dunham
Contact: Darren Angus
Employees: 9
Year Established: 1989
Currently Export: No
Marketing/communication video presentations for exporting firms.

International Development Planners

155 Sansome Street, Suite 500
San Francisco, CA 94104
•**Phone:** (415) 399-0123
•**Fax:** (415) 399-9610
E-mail: idp@sfo.com
Top Official: James F. Houle
Contact: Josh Keller
Employees: 20
Year Established: 1986
Currently Export: No
Engineering and economics consulting firm dedicated to the fields of industrial planning and resource development and energy planning.

International Energy Systems Corporation

P.O. Box 941
Saratoga, CA 95071-0941
•**Phone:** (408) 255-4945
•**Fax:** (408) 255-4946
Top Official: John Bowles, Director
Contact: Tim R. Barton
Employees: 4
Year Established: 1976
Annual Revenue: <\$1M
Currently Export: Yes
*Energy consulting services and
project development.*

International Industries Corporation (IIC)

One Sansome Street, 21st Floor
San Francisco, CA 94104
•**Phone:** (415) 391-0106
•**Fax:** (415) 391-8767
E-mail: iicusa@aol.com
Top Official: David Gallo, President
Contact: David Gallo
Employees: 10
Year Established: 1993
Annual Revenue: \$1-5M
Currently Export: No
*IIC is a full-service energy
consulting and development
company bringing American
technologies to the emerging East
Asian market. Strong focus on
Vietnam's electric power industry for
both renewable energy resources
(wind, solar, hydro, geothermal) and
conventional petrol/gas generation.*

International Management and Marketing Associates (IMMA, Ltd.)

332 Pine Street, Suite 511
San Francisco, CA 94104
•**Phone:** (415) 837-0160
•**Fax:** (415) 837-0434
E-mail: imma@dnai.com
Top Official: Caroline Krawiec
Brownstone, CEO/President
Contact:
Allen C. Stansbury, General Manager
Year Established: 1993
Currently Export: Yes
*International business development
services supporting technical
partners in emerging markets of
Central Europe, particularly
Poland. Over 20 years of European
experience in business assessment,
proposal development, government
negotiations, project management,
and report writing.*

International Marketing & Sales

6704 Orange Wood Road
Highland, CA 92346
•**Phone:** (909) 864-8151
•**Fax:** (909) 862-8494
Contact: Ellison Summerfield
*Represents U.S. firms in overseas
markets; assists with technology
transfer, export licensing, and
financial negotiations.*

International Power Projects

1598 Dorsey Lane
San Jose, CA 95120
•**Phone:** (408) 323-8880
•**Fax:** (408) 323-8884
E-mail: vtahiliani@aol.com
Top Official: Vasu Tahiliani
Contact: Vasu Tahiliani
Year Established: 1995
Annual Revenue: <\$1M
Currently Export: No

International Power Technology

1065 East Hillsdale Boulevard,
Suite 230
Foster City, CA 94404
•**Phone:** (415) 372-9040
•**Fax:** (415) 372-9049
Top Official: Ben Heil, President
Contact: Paul Kelleher
Employees: 50
Year Established: 1974
Annual Revenue: \$5-10M
Currently Export: Yes
*Operation, maintenance, and
management of energy projects.
Consulting and start-up services for
cogeneration projects. Gas turbine
steam injection technology and
consulting.*

International Technology Group

58 Oakdale Avenue
San Rafael, CA 94901
•**Phone:** (415) 454-8054
•**Fax:** (415) 457-5983
Top Official: Dr. Dieter W. Grabis
Contact: Dr. Dieter W. Grabis
Employees: 8
Year Established: 1990
Currently Export: Yes
*Engineering and marketing of
alternative energy systems:
photovoltaics, linear concentrating
collectors, total system approach,
and biomass to electricity conversion
systems.*

International Thermal Instrument (ITI) Company

4511 Sun Valley Road
Del Mar, CA 92014
Mailing Address: P.O. Box 309
Del Mar, CA 92014
•**Phone:** (619) 755-4436
•**Fax:** (619) 755-6878
Top Official:
Norman Greene, General Manager
Contact: Norman Greene
Employees: 12
Year Established: 1969
Currently Export: Yes
*Energy conservation instruments
and consulting.*

International Trade & Contracting

P.O. Box 50520
Palo Alto, CA 94303
•**Phone:** (415) 856-8257
•**Fax:** (415) 856-3645
Contact: Charles Washington
Employees: 4
Year Established: 1985
Currently Export: Yes
*Power generation and energy
conservation products and services.*

Invictus Corporation

9156 Tavernor Road
Wilton, CA 95693
•**Phone:** (916) 687-7444
•**Fax:** (916) 687-7447
Top Official: Robert Felts
Contact: Margaret C. Felts
Employees: 3
Year Established: 1989
Annual Revenue: <\$1M
Currently Export: No
*Environmental engineering, real
estate environment evaluations, and
site cleanup.*

IT Corporation

23456 Hawthorne Boulevard
Torrance, CA 90505-4738
•**Phone:** (310) 378-9933
•**Fax:** (310) 791-2587
Contact:
Drew Park, International Sales
Employees: 3,200
Annual Revenue: >\$100M
*Environmental engineering and
remediation, and analytical services.*

J

J.A. Campbell

3367 Olive Avenue
Long Beach, CA 90807
•**Phone:** (310) 424-0455
•**Fax:** (310) 424-0457
Top Official: Bruce Baysinger
Contact: Bruce Baysinger
Employees: 25
Year Established: 1924
Currently Export: Yes
*Manufacturing of products for the
petrochemical industry.*

Jabs (Dr. Robert K.) & Associates

2628 Victoria Park Drive
Riverside, CA 92506
•**Phone:** (714) 788-1843
•**Fax:** (714) 351-1808
Top Official:
Dr. Robert K. Jabs, CEO
Contact: Dr. Robert K. Jabs
Employees: 2
Year Established: 1991
Currently Export: No
*Marketing, management training,
and consulting.*

JAG Industrial Equipment Company

416 Turner Terrace, Suite 2
San Mateo, CA 94401
•**Phone:** (415) 579-0558
•**Fax:** (415) 343-8649
Top Official:
James A. Gray, President
Contact: James A. Gray
Year Established: 1983
Currently Export: Yes
*A full sales and service company
specializing in providing air
filtration cleaning equipment
assisting in making the air healthier
and free of impurities. Type of
extraction equipment provided varies
dependent upon the application and
will assist in meeting city, state and
governmental regulations. Systems
will capture dust, smoke, toxic
chemical fumes, odors and oil mist
via electronic, HEPA, carbon or
ASHRAE filtration. The equipment
can be mobile, fixed, mount, and
self-contained. The company also
provides scrubbers, cyclone, modular
bag filters, horizontal cartridge dust
collectors, downdraft benches and
oil recovery units.*

Jay Kuennen

829 Virginia Street
Manteca, CA 95336
Mailing Address: P.O. Box 1759
Manteca, CA 95336
•**Phone:** (209) 239-4548
•**Fax:** (209) 462-1358
Top Official: Jay B. Kuennen
Contact: Jay B. Kuennen
Employees: 3
Year Established: 1981
Annual Revenue: <\$1M
Currently Export: No
*Energy consultants and contractors
in solar, insulation and installation
of same.*

Johnston Pump Company

3215 Producer Way
Pomona, CA 91768

•Phone: (909) 594-9959

•Fax: (909) 594-2609

Top Official: Jorge Gonzalez

Contact: Jorge Gonzalez

Employees: 280

Year Established: 1909

Annual Revenue: \$25-100M

Currently Export: Yes

Manufactures vertical turbine pumps, including condensate pumps for production, injection, and cooling towers.

Jones & Stokes**Associates, Inc.**

2600 V Street, Suite 100
Sacramento, CA 95818-1914

•Phone: (916) 737-3000

•Fax: (916) 737-3030

E-mail: infonet@ix.netcom.com

Top Official:

Curtis E. Spencer, President

Contact: Curtis E. Spencer

Employees: 186

Year Established: 1970

Annual Revenue: \$10-25M

Currently Export: Yes

Natural resource management, planning, and environmental impact services.

K

KAHLSICO International Corporation

P.O. Box 947

El Cajon, CA 92022-0947

•Phone: (619) 444-2158

•Fax: (619) 444-0207

Top Official: Gerald J. Kahl

Contact: Gerald J. Kahl

Employees: 21

Year Established: 1948

Annual Revenue: \$1-5M

Currently Export: Yes

Analog and digital, measuring, recording and data-logging instruments for wind energy and for solar energy (incident, albedo, and balance types), thermal-gradient; analog and digital, water-temperature and thermal-gradient measuring, recording and data-logging instruments; analog and digital, photometric, radio-metric and quanta irradiance-measuring, recording and data-logging instruments.

**Kaiser Electro Precision/
Rollmet Products**

1822 Deere Avenue

Irvine, CA 92714

•Phone: (714) 250-1015

•Fax: (714) 261-1541

Top Official: Dennis Weaver

Contact: Michael Dosdurian

Employees: 290

Year Established: 1967

Annual Revenue: \$25-100M

Precision seamless tubing and cylindrical shapes. Lt wall seamless stainless steel pipe sizes 6" thru 24".

Kamali & Associates, Inc.

3142 Pacific Coast Highway,
Suite 207A

Torrance, CA 90505

•Phone: (310) 325-7878

•Fax: (310) 539-0456

Top Official: Give Kamali, President

Contact: Give Kamali

Employees: 1-5

Year Established: 1983

Annual Revenue: <\$1M

Currently Export: No

Consulting mechanical engineers, mechanical utility generation and distribution systems, HVAC, plumbing, and piping.

Keehner Manufacturing Company, Inc.

10000 Bigge Street

San Leandro, CA 94577

•Phone: (510) 569-2943

•Fax: (510) 569-2942

Top Official: Nykk Keehner

Contact: Nykk Keehner

Employees: 21

Year Established: 1955

Annual Revenue: \$1-5M

Currently Export: No

Metal fabrication, electrical panels, enclosures, complete job shop.

Keller & Gannon

1453 Mission Street
San Francisco, CA 94142
Mailing Address: P.O. Box 422430
San Francisco, CA 94142
•Phone: (415) 621-1199
•Fax: (415) 864-3681
Top Official: T. Reinharts, CEO,
Robert A. Falciani, President
Contact: Richard Lennig
Employees: 70
Year Established: 1941
Annual Revenue: \$5-10M
Currently Export: Yes
*Mechanical and electrical A/E
design and consulting firm, 50 years
in business specializing in building
and utility system master planning,
design, repairs, retrofits and
environmental engineering.
Planning for industrial and
institutional facilities located in the
United States and throughout the
world.*

Kelley, Drye & Warren

515 South Flower Street
Los Angeles, CA 90071
•Phone: (213) 689-1300
•Fax: (213) 688-8150
E-mail: pdelduca@kelleydrye.com
Contact: Patrick Del Duca
Employees: >300
Year Established: 1836
Currently Export: Yes

Ken Highfill, Inc.

P.O. Box 222
Cayucos, CA 93430
•Phone: (805) 237-0982
•Fax:
Contact: Ken Highfill
*Complete system photovoltaics and
thermal; remote, industrial,
commercial, residential. Hands-on
workshops.*

Keniston Architects

1430 Union Street
San Diego, CA 92101
•Phone: (619) 231-1312
•Fax: (619) 235-6691
Top Official: Stanley Keniston
Contact: Stanley Keniston
Employees: 6
Year Established: 1980
Currently Export: No
*Architecture, planning, urban
design, energy conservation systems
and sustainability; analysis and
design.*

**Kennedy/Jenks
Consultants, Inc.**

303 2nd Street, 10th Floor
San Francisco, CA 94107
•Phone: (415) 243-2150
•Fax: (415) 896-0999
Contact: William R. Bazlen
Employees: 350
Year Established: 1919
Currently Export: No
*Full service consulting
environmental engineering firm.*

Kern Steel Fabrication, Inc.

627 Williams Street
Bakersfield, CA 93305
•Phone: (805) 327-9588
•Fax: (805) 327-5890
E-mail:
drilcool!ccmail!tom@attmail.com
Contact: Elwood Champness,
Manager
*Drilling fluid temperature control
systems, brand name of GEO Cool.*

KJC Consulting Company

28364 South Western Avenue, Suite
503
Rancho Palos Verdes, CA 90275
•Phone: (310) 832-3681
•Fax: (310) 831-1808
Top Official: Tandy McMannes,
President
Contact: Tandy McMannes
Employees: 2
Year Established: 1993
Currently Export: No
*Project management- solar thermal
projects with 150 MW of electric
generating capacity.*

KPMG/Peat Marwick

3 Embarcadero Center, Suite 2100
San Francisco, CA 94111
•Phone: (415) 951-0100
•Fax: (415) 398-0308
Top Official: Robert Alspaugh
Contact: Gene O'Kelly or
Robert Alspaugh
Employees: >100,000
Year Established: 1897
Annual Revenue: \$10-25M
Currently Export: Yes
Business/technical consulting.

Kramer Engineering

623 East Merced Street
Fowler, CA 93625
•Phone: (209) 834-3487
Top Official: Dick Kramer, Owner
Contact: Dick Kramer
Year Established: 1978
Annual Revenue: <\$1M
Currently Export: No
*Professional engineer, M.E., and
agricultural engineer. Equipment
design and engineering,
construction guidance and
inspection for energy conservation
and renewable energy systems.*

KTI Corporation

650 Cienega Avenue

San Dimas, CA 91773

•**Phone:** (909) 592-4455

•**Fax:** (909) 592-3399

Top Official:

David Baker, President/CEO

Contact: Loretta Hodson

Year Established: 1972

Currently Export: Yes

Engineering, contracting, and sulfur abatement.

Kurz Instruments, Inc.

2411 Garden Road

Monterey, CA 93940-5394

•**Phone:** (408) 646-5911

Phone #2: (800) 424-7356

•**Fax:** (408) 646-8901

Top Official:

Dr. Jerry Kurz, President

Contact: Ram Shamrao

Employees: 75

Year Established: 1977

Annual Revenue: \$10-25M

Currently Export: Yes

Portable air velocity meters, flow meters, pollution equipment.

Kvaerner Hydro Power, Inc.

P.O. Box 7067

San Francisco, CA 94120-7067

•**Phone:** (415) 777-3800

•**Fax:** (415) 543-5134

Top Official: Robert Balletti

Contact: Russell Stepp

Design, engineering, and supply of hydroelectric turbines and valves.

Plant upgrade engineering studies, plant/equipment rehabilitation and modernization. Large pumps and large gates.

Kyocera America, Inc.

Solar Division

8611 Balboa Avenue

San Diego, CA 92123

•**Phone:** (619) 576-2647

Phone #2: (800) 537-0294

•**Fax:** (619) 467-1487

E-mail: apanton@kii.attmail.com

Top Official:

Dave Grooms, President

Contact: Al Pantan

Employees: 4

Year Established: 1983

Annual Revenue: \$5-10M

Currently Export: Yes

Manufacturer of photovoltaic solar electric modules.

L

Lafayette Engineers, Inc.

P.O. Box 1057

Lafayette, CA 94549

•**Phone:** (510) 256-7102

•**Fax:** (510) 256-7124

Top Official: D.C. Anderson

Contact: D.C. Anderson

Employees: 2

Year Established: 1975

Currently Export: No

Energy management services: consulting, audits; design assistance, training. Emphasis on industrial plants and processes.

Laing Thermotech, Inc.

632 Marsat Court

Chula Vista, CA 91911

•**Phone:** (619) 575-7466

•**Fax:** (619) 575-2739

Top Official: W. Korzuch, President

Contact: Jean Mountcastle

Employees: 15

Year Established: 1983

Manufactures small circulating pumps for hot water recirculation/water conservation.

Lamb Corporation

Solar Systems

10615 Chandler Boulevard

North Hollywood, CA 91601

•**Phone:** (213) 877-3901

•**Fax:** (818) 980-0856

Contact: JoAnne Lewis

Employees: 6

Year Established: 1973

Annual Revenue: \$1-5M

Photovoltaic; complete systems.

Landis & Gyr Powers, Inc.

2525 Barrington Court

Hayward, CA 94545-1134

•**Phone:** (510) 783-6000

•**Fax:** (510) 293-2100

Contact: Bob Georgeoff

Employees: 5,000

Year Established: 1899

Annual Revenue: >\$100M

Currently Export: No

Landis & Gyr Utilities Services, Inc.

1730 Technology Drive

San Jose, CA 95110-1364

•**Phone:** (408) 453-5222

•**Fax:** (408) 452-5260

Top Official: John Boucher

Contact: John Boucher

Employees: 180

Year Established: 1957

Annual Revenue: \$25-100M

Currently Export: No

Energy management systems.

**Laurence (C.R.)
Company, Inc.**

2503 East Vernon Avenue
Los Angeles, CA 90058
•**Phone:** (213) 588-1281
•**Phone #2:** (800) 262-3299
•**Fax:** (800) 262-3299
Top Official:
Donald Friese, President
Contact: Jim Brown, Vice President
of Advertising
Employees: 350
Year Established: 1921
Annual Revenue: \$25-100M
*Weatherization products and
sealants.*

Law Offices of Amitabha Sen

1990 North California Boulevard,
Suite 830
Walnut Creek, CA 94596
•**Phone:** (510) 939-7902
•**Fax:** (510) 939-7902
E-mail: som.fox.@access.net.in
Top Official:
Amitabha Sen, Esq., Attorney at Law
Contact: Amitabha Sen, Esq.
Employees: 50
Year Established: 1895
Annual Revenue: <\$1M
Currently Export: Yes
*Licensed to practice law and
engineering in both California and
India, Mr. Sen works in association
with Fox Mandal & Company. Fox
Mandal & Co. is a 100 year-old,
full-service law firm, one of the
leading and largest law firms in
India. When not in California, Mr.
Sen can be contacted at his e-mail
address.*

**Law Offices of
James H. Tuggle**

12400 Wilshire Boulevard, Suite 980
Los Angeles, CA 90025
•**Phone:** (310) 826-1737
•**Fax:** (310) 826-4780
Top Official: James Henry Tuggle,
President
Contact: James Henry Tuggle
Year Established: 1983

**Lawrence Berkeley
Laboratory**

1 Cyclotron Road
Berkeley, CA 94720
•**Phone:** (510) 486-4000
•**Fax:** (510) 486-4553
Top Official: Dr. Charles Shank
Contact: Ronald Kolb
Employees: 4,000
Year Established: 1931
Annual Revenue: >\$100M
Currently Export: Yes
*Basic energy R&D, consulting
conservation research, advanced
technologies, and policy research.*

Lazarus Lighting Design

4131 Vanowen Place
Burbank, CA 91505
•**Phone:** (818) 956-3211
•**Phone #2:** (800) 553-5554
•**Fax:** (818) 956-3233
E-mail: lldinc@aol.com
Top Official: Brett Jay Lazarus
Contact: Brett Jay Lazarus
Currently Export: Yes
*Create custom fibre optics displays.
Lighting contractor.*

LCG Consulting

4962 El Camino Real, Suite 112
Los Altos, CA 94022
•**Phone:** (415) 962-9670
•**Fax:** (415) 962-9615
E-mail: deb@energyonline.com
Contact: Rajat Deb
Employees: 14
Year Established: 1983
Currently Export: Yes
*Provides computer software and
consulting services for electric and
gas utility planning.*

**Legal Trade
International Law Offices**

One World Trade Center, Suite 800
Long Beach, CA 90831
•**Phone:** (714) 757-0949
•**Fax:** (714) 757-0228
Contact:
David M. Zeligs, Attorney at Law
Employees: 7
Year Established: 1990
Annual Revenue: \$1-5M
Currently Export: Yes
*International business consulting,
international law and contracts, and
technology licensing.*

Leveleg

8606 Commerce Avenue
San Diego, CA 92121
•**Phone:** (619) 271-6240
•**Fax:** (619) 693-1434
Contact: Patricia Dennis
Employees: 6
Year Established: 1982
Annual Revenue: <\$1M
*Manufactures engineered solar
mounting systems.*

Levine-Fricke, Inc.

1900 Powell Street, 12th Floor
Emeryville, CA 94608-1827
•**Phone:** (510) 652-4500
•**Fax:** (510) 652-2246
Top Official:
James D. Levine, President
Contact: Richard Craig/J.P. Salgado
Employees: 300
Year Established: 1981
Currently Export: Yes
*Levine-Fricke is a full service
environmental consulting firm with
offices nationwide. The staff is made
up of technical professionals in the
engineering, geoscience, and applied
science disciplines. Scope of services:
environmental site assessments,
underground storage tank
management, regulatory assistance,
litigation support, hydrogeologic
investigations, wetlands and
ecological restoration, and
hazardous waste remediation
services.*

LG&E Power, Inc.

2030 Main Street, 12th Floor
Irvine, CA 92714

•Phone: (714) 955-4000

•Fax: (714) 955-4333

Contact: Scott Noll

Independent developer, constructor, owner and operator of electrical generating facilities with experience in both fossil fuel and renewable technologies.

LH Performance, Inc.

13720 Doolittle Drive, Suite 233
San Leandro, CA 94577

•Phone: (510) 865-3128

•Fax: (510) 521-7288

Top Official: Walter L. Liew

Contact: Walter L. Liew

Employees: 5

Year Established: 1993

Annual Revenue: \$1-5M

Currently Export: Yes

Provides engineering and services in chemical and energy industry, exports services, technology and equipment to China and ASEAN countries. Emphasis on China and Southeast Asia.

Lighting Resources, Inc.

805 East Francis Street
Ontario, CA 91761

•Phone: (800) 572-9253

•Fax: (602) 276-5432

Top Official: John Chilcott, President

Contact: John Chilcott

Employees: 36

Year Established: 1990

Annual Revenue: \$1-5M

Recycling of Mercury lamps and "PCB" - "DEHP" ballasts.

Lillick & Charles, LLP

2 Embarcadero Center, Suite 2600
San Francisco, CA 94111

•Phone: (415) 984-8200

•Fax: (415) 421-4799

E-mail: ellen.bastier@lillick.com

Contact: Ellen L. Bastier

Year Established: 1897

Full service law firm with substantial expertise in all aspects of independent power project development, financing and litigation.

Lofy Engineering

P.O. Box 5335

Pasadena, CA 91117

•Phone: (818) 351-2266

•Fax: (818) 351-2268

Top Official:

Ronald Lofy, Ph.D., P.E.

Contact: Ronald Lofy

Civil and environmental consulting engineers.

Logan Capital Company

605 Willowglen Road, Suite 200
Santa Barbara, CA 93105-2437

•Phone: (805) 687-2315

•Fax: (805) 687-2795

E-mail: logandon@aol.com

Top Official: Donald R. Logan

Contact: Donald R. Logan

Year Established: 1991

Annual Revenue: \$1-5M

Currently Export: No

Provides investment banking services, including debt and equity placement, to landfill gas, wind, and energy conservation developers in domestic and international markets.

London

Engineering Company

904 Silver Spur Road, Suite 258
Rolling Hills Estates, CA 90274

•Phone: (213) 378-2708

Top Official:

Edward P. London, P.E.

Contact: Edward P. London

Employees: 4

Year Established: 1978

Currently Export: No

Consulting engineers; heating, ventilating, energy conservation and solar applications.

**Los Angeles Mayor's Office
of Economic Development**

200 North Spring Street
Los Angeles, CA 90012

•Phone: (213) 847-4409

•Fax: (213) 847-0893

E-mail: rdeljgdi@mayor.ci.la.ca.us

Contact: Tina Y. Choi

Currently Export: Yes

Assistance and information for exporters and importers, including distribution lists, matchmaking seminars, and information on federal and state trade assistance programs.

**Los Angeles Power
Producers Association**

P.O. Box 1996

Rancho Cucamonga, CA 91729-1996

•Phone: (714) 841-8181

Top Official:

Martin T. Mutsch, President

Contact: Martin T. Mutsch

Employees: 100+

Year Established: 1985

Non-profit, incorporated trade organization representing power producers, equipment vendors, operators, A/E's and EPC's, and consultants to the independent power industry in the U.S. and overseas.

Los Vaqueros Power Corporation

c/o New World Power Corporation
870 Market Street, Suite 813
San Francisco, CA 94102

•Phone: (415) 398-1836

•Fax: (415) 398-1846

Top Official:

Dwight C. Kuhns, President

Contact: Dwight C. Kuhns

Year Established: 1993

Currently Export: No

*Windfarm development, operation
and maintenance.*

Lumatech Corporation

5900 Christie Avenue
Emeryville, CA 94608-1926

•Phone: (510) 654-4300

•Fax: (510) 428-0622

E-mail: lumatech@ix.netcom.com

Top Official:

James O'Carroll, President

Contact: James O'Carroll

Employees: 12

Year Established: 1982

Annual Revenue: \$5-10M

Currently Export: Yes

Lighting.

Lund Enterprises

1210 Avocado Avenue
Escondido, CA 92026-2417

•Phone: (619) 741-3545

•Fax: (619) 745-7360

Top Official: Arnold Lund

Contact: Arnold Lund

Year Established: 1978

*Advanced new technology for wind
generators. Complete wind turbines.*

M

M. H. Whittier Corporation

1600 Huntington Drive
South Pasadena, CA 91030

•Phone: (818) 441-5111

•Fax: (818) 441-5454

Top Official: Arlo G. Sorenson/David
Greene

Contact: Arlo G. Sorensen

Employees: 80

Year Established: 1904

Annual Revenue: \$25-100M

M-K Associates

10755 Massachusetts Avenue,
Suite 302

Los Angeles, CA 90024

•Phone: (310) 475-8582

•Fax: (310) 475-2837

Top Official: Logan Knapp

Contact: Logan Knapp

Year Established: 1982

Currently Export: Yes

*M-K Associates is a supplier of the
following types of equipment:
substations, transformers, switch
gear, circuit breakers, bus duct,
power rectifiers/inverters,
UPSchargers/batteries, motors, gas
turbine/diesel power generation
equipment, compressors, dryers,
CNG/air.*

Mafi-Trench Corporation

3037 Industrial Parkway
Santa Maria, CA 93455-1878

•Phone: (805) 928-5757

•Fax: (805) 925-3861

Top Official: Rik Krull

Contact: Dave King

Employees: 120

Year Established: 1975

Annual Revenue: \$10-25M

Currently Export: Yes

Turbo expanders/compressors.

Magnetic Power, Inc.

P.O. Box 880

Sebastopol, CA 95473

•Phone: (707) 829-9391

•Fax: (707) 829-1002

Top Official: Mark Goldes

Contact: Mark Goldes

Employees: 13

Year Established: 1987

Currently Export: No

*Developing new sources of energy
and Ambient Temperature
UltraconductorsTM;
Superconductors; "Cold Fusion";
Cavitation induced energy.*

Marcin Industries, Inc.

3487 Orange Grove Avenue, Suite E
North Highlands, CA 95660

•Phone: (916) 568-6272

•Fax: (916) 923-6087

Contact: Mark Husar

Employees: 6

Year Established: 1990

Annual Revenue: <\$1M

Currently Export: No

Mariposa

Petroleum Company

2580 Sierra Boulevard, Suite F
Sacramento, CA 95825

•Phone: (916) 484-7499

•Fax: (916) 484-7499

Top Official: John R. Wheaton

Contact: John R. Wheaton

Year Established: 1975

Annual Revenue: \$1-5M

Currently Export: Yes

*Development of oil, natural gas and
geothermal resources. Hydrocarbon
potential evaluations and analysis.
Foreign government consulting on
energy matters and agreements.
Country profiles and business
climate reports.*

Market Research

International

P.O. Box 1028
Sierra Madre, CA 91025
•Phone: (818) 355-0756

Top Official:
Mike Randall, President
Contact: Mike Randall
Employees: 4
Year Established: 1982
Annual Revenue: <\$1M
Currently Export: No

Architectural, solar, and renewable energy technologies: marketing, analysis, and design.

Marmac, Inc.

15621 Red Hill Avenue, Suite 200
Cypress, CA 92680
•Phone: (714) 258-8500
•Fax: (714) 258-8300
E-mail: marmac@usa.pipeline.com
Top Official: Arthur Akers
Contact: Charles Petersen
Employees: 100
Year Established: 1970
Annual Revenue: \$5-10M
Currently Export: No

Multi-disciplined consulting engineering firm which develops, owns, finances, engineers, designs and operates small power projects. Specializes in geothermal and biomass power plants.

Marron, Reid & Sheehy

601 California Street, Suite 1200
San Francisco, CA 94108-2896
•Phone: (415) 434-0800
•Fax: (415) 986-1374
Top Official:
Lewis Reid, Managing Partner
Contact: Lewis Reid
Law firm for the energy industry.

MARTECH

International, Inc.

599 South Barranca Avenue,
Suite 100
Covina, CA 91723
•Phone: (818) 332-4232
•Fax: (818) 339-7699
Top Official:
Dr. H.A. Quazi, P.E., CEO/President
Contact:
David Brantingham, Vice President
Employees: 50+
Year Established: 1980
Annual Revenue: \$1-5M
Currently Export: Yes
Full scope engineering company offering services in the fields of: power, cogeneration, industrial, oil production and refining, and environmental. Provides professional engineering services that include: feasibility studies; conceptual, preliminary, and detailed engineering and design; procurement; quality assurance and quality control; project management and controls; construction management and start-up support.

Maxwell

S-Cubed Division

P.O. Box 1620
La Jolla, CA 92038-1620
•Phone: (619) 453-0060
•Fax: (619) 755-0474
Top Official: Eduardo Weissman
Contact: Sid Orrik
Year Established: 1967
Currently Export: Yes
Geothermal and petroleum reservoir engineering, resource evaluation services; reservoir simulation software/codes. Information technology sector. A division of Maxwell Laboratories.

McKenna & Cuneo, LLP

Stewart Street Tower, One Market
San Francisco, CA 94105
•Phone: (415) 267-4140
•Fax: (415) 267-4184
Top Official: Howard V. Golub,
Energy Department
Contact: Mark H. Davis
Employees: 600
Year Established: 1939
Full service law firm.

McWong International, Inc.

3680 Industrial Boulevard, Suite 100
West Sacramento, CA 95691
•Phone: (916) 371-8080
•Fax: (916) 371-6666
Top Official:
Margaret Wong, President
Contact: Dane Hogue
Year Established: 1984
Currently Export: Yes

Mee Industries, Inc.

4443 North Rowland Avenue
El Monte, CA 91731
•Phone: (818) 350-4180
•Fax: (818) 350-4196
E-mail: meefog@aol.com
Top Official: Tom Mee, CEO
Contact: John Mee
Employees: 30
Year Established: 1969
Currently Export: Yes
Manufactures humidification equipment. The Fog System is used for cooling at the air intake of gas turbines for a 10% boost in efficiency.

Melvin Good Associates

P.O. Box 12267
San Diego, CA 92039
•Phone: (619) 565-6727
•Fax: (619) 452-8447
Contact: Melvin Good
Year Established: 1966
Consulting engineering engaged in environmental design, energy management and conservation.

Mentor International

442 Post Street, Suite 800
San Francisco, CA 94102
•**Phone:** (415) 421-8789
•**Fax:** (415) 421-1697
Top Official: Jerry Levine, President
Contact: Jerry Levine
Employees: 5
Year Established: 1963
Currently Export: Yes
Specializing in international consulting for high technology industries. Thirty years of experience in Europe, Asia, and Latin America.

Meridian Finance Group

12304 Santa Monica Boulevard,
Suite 214
Los Angeles, CA 90025
•**Phone:** (310) 442-3600
•**Fax:** (310) 207-2810
Top Official: Gary Mendell
Contact: Gary Mendell
Year Established: 1993
Currently Export: Yes
Export finance; including direct loans to foreign buyers of U.S. capital equipment (exporter is paid at shipment), credit insurance to protect exporters who extend credit terms, project finance, political risk insurance, and other export financing alternatives.

Mesquite Group, Inc.

P.O. Box 1283
Fullerton, CA 92632
•**Phone:** (714) 738-8224
•**Fax:** (714) 525-2852
E-mail: mesqgroup@aol.com
Top Official:
Don Campbell, President
Contact: Don Campbell
Employees: 8
Year Established: 1985
Currently Export: Yes
Geothermal exploration, field development and operations consultant services. Engineering and geology.

MHA Environmental Consulting, Inc.

520 South El Camino Real, Suite 800
San Mateo, CA 94402-1721
•**Phone:** (415) 373-1200
•**Fax:** (415) 373-1211
E-mail: mhainc@aol.com
Top Official:
Laurie McClenahan Hietter, Principal
Contact: Laurie McClenahan Hietter
Employees: 55
Year Established: 1983
Annual Revenue: <\$1M
Currently Export: Yes
Environmental impact analysis and compliance; agency coordination; resource surveys; monitoring programs; strategic planning for hydraulic analysis; energy development; geothermal and power development permitting; feasibility studies.

MHB Technical Associates

1723 Hamilton Avenue, Suite K
San Jose, CA 95125
•**Phone:** (408) 266-2716
•**Fax:** (408) 266-7149
E-mail: mhassoc@aol.com
Contact: Gregory C. Minor
Energy consulting firm.

MI Environmental Services

599 South Barranca Avenue,
Suite 100
Covina, CA 91723
•**Phone:** (818) 332-4232
•**Fax:** (818) 339-7699
Top Official:
Dr. H.A. Quazi, P.E., CEO/President
Contact:
David Brantingham, Vice President
Employees: 50+
Year Established: 1980
Annual Revenue: \$1-5M
Currently Export: Yes
Provides environmental, health, and safety related consulting, strategic plan, design, and permitting services including pollution prevention, source reduction, and remediation to U.S. and international firms for power generation/gas and oil production/transportation/processing, chemical and petrochemicals production, and manufacturing industries. Has extensive experience in organizing and developing procedures, guidelines, plans and systems in the areas of environment and safety for operating companies.

Michael York & Associates

660 Moraga Road, #6
Moraga, CA 94556
•**Phone:** (510) 376-0349
•**Fax:** (510) 376-7592
Contact: Michael York
Year Established: 1974
Annual Revenue: <\$1M
Currently Export: Yes
Project development and financial management. Currently developing power projects in Central America.

Microphor, Inc.

452 East Hill Road

Willits, CA 95490-9721

•**Phone:** (707) 459-5563

•**Phone #2:** (800) 358-8280

•**Fax:** (707) 459-6617

Top Official:

John M. Mayfield, Jr., President

Contact: Ross Beck

Employees: 130

Year Established: 1964

Currently Export: Yes

*MicroFlush® Half Gallon Toilets;
slow closing faucets; low flow
shower heads.*

**Milbank, Tweed,
Hadley & McCloy**

601 South Figueroa Street, Suite 3000

Los Angeles, CA 90017

•**Phone:** (213) 892-4000

•**Fax:** (213) 629-5063

E-mail: efeo@milbank.com

Contact: Edwin Feo

Employees: 425

Year Established: 1865

Annual Revenue: >\$100M

Currently Export: Yes

Project financing, legal counsel.

**Miller (Robert S.)
& Associates**

2222 Watt Avenue, Suite C-8

Sacramento, CA 95825

•**Phone:** (916) 485-0645

•**Fax:** (916) 485-1419

Top Official: Robert S. Miller

Contact: Robert S. Miller

Employees: 5

Year Established: 1981

Annual Revenue: <\$1M

Currently Export: No

Consultants.

Millersson

Machinery Company

2305 East Ball Road, Suite 320

Anaheim, CA 92806

•**Phone:** (714) 491-9673

•**Fax:** (714) 491-9673

Top Official: Martin G. Mutsch, P.E.

Contact: Martin G. Mutsch, P.E.

Year Established: 1996

*Competitive, ISO 9000 supplier of
steam turbine generators, hydro
turbines, transformers, switchgear,
large motors, pumps, spherical
tanks, pressure vessels.*

Mission Energy Company

18101 Von Karman Avenue,

Suite 1700

Irvine, CA 92715

•**Phone:** (714) 752-5588

•**Fax:** (714) 752-5624

Contact: Robert Brown

*Develops, owns, and operates non-
utility electric generation plants.*

**Mitsubishi Heavy
Industries of America, Inc.
Power Systems Division**

660 North Newport Center,

Suite 1000

Newport Beach, CA 92600

•**Phone:** (714) 640-4664

•**Fax:** (714) 640-6945

Top Official: Mr. Koda

Contact:

Brian Urakami, General Manager

Employees: 132

Year Established: 1979

Annual Revenue: >\$100M

Currently Export: Yes

Miura Boiler West, Inc.

1945 South Myrtle Avenue

Monrovia, CA 91016-4854

•**Phone:** (818) 305-6622

•**Fax:** (818) 305-6624

E-mail: boiler@starnetinc.com

Top Official: Masashi Hirose

Contact: Masashi Yamashita

Employees: 11

Year Established: 1991

Annual Revenue: \$1-5M

Currently Export: Yes

*Low NOx high efficiency (86%), cost
effective, high pressure, low pressure
and hot water boilers; can start up
within 5 minutes, saves space;
100HP -> 4600 inch2*

ML Consulting Group

1071 Astoria Drive

Sunnyvale, CA 94087

•**Phone:** (408) 733-3336

•**Fax:** (408) 735-7327

E-mail:

75521.3662@compuserve.com

Top Official: Dr. Man Loong Chan

Contact: Dr. Man Loong Chan

Year Established: 1988

Currently Export: Yes

*Consulting in electric utility
resources planning and computer
systems designs for power system
operations, Demand-Side
Management, distribution
automation, load management and
customer services; consulting in
economic and market research
analysis for conservation, load
management, Demand-Side
Management and power system
engineering products.*

Modern Alloys, Inc.

11172 Western Avenue

Stanton, CA 90680

•**Phone:** (714) 893-0551

•**Fax:** (714) 895-9924

Contact: Ronald B. Grey

Employees: 100

Year Established: 1960

*Turnkey constructor of wind and
photovoltaic power plants;
infrastructure constructor (roads,
bridges, barrier walls).*

Mogavero

Notestine Associates

2229 J Street

Sacramento, CA 95816

•**Phone:** (916) 443-1033

•**Fax:** (916) 443-7234

Top Official:

David Mogavero, President

Contact: David Mogavero

Employees: 10

Year Established: 1979

Currently Export: No

Multi-disciplinary architecture, planning, and project management firm; provides services for development that encourage long term environmental sustainability; designs primary energy systems to optimize integration of commercial energy technologies such as day-lighting, indirect electric lighting, economizer systems, evaporate cooling, and direct digital controls for all building systems.

Mohr Power Solar, Inc.

109 North Maple Street, Unit D

Corona, CA 91720

•**Phone:** (909) 961-1000

•**Fax:** (909) 736-3180

Contact: Mike Mohr

Solar contractor, photovoltaics and hot water.

Mollerus

Engineering Corporation

455 Los Gatos Boulevard, Suite 205

Los Gatos, CA 95032

•**Phone:** (408) 358-3445

•**Fax:** (408) 358-3446

Top Official: Fred J. Mollerus

Contact: Fred J. Mollerus

Employees: 4

Annual Revenue: <\$1M

Currently Export: No

Management and engineering services for energy related businesses.

Morrison & Foerster

555 West Fifth Street, Suite 3500

Los Angeles, CA 90013-1024

•**Phone:** (213) 892-5221

•**Fax:** (213) 892-5454

E-mail: jlbloom@mofo.com

Top Official: Peter Pfister

Contact: Jerry R. Bloom

Year Established: 1883

Currently Export: No

All legal and regulatory aspects of power project development, including turnkey project contracting, project financing, power purchase, fuel supply and operations and maintenance arrangements, energy industry privatization, deregulation and reform, and environmental regulation; 13 offices all over the world to serve multinational clients.

Morrison-Knudsen

Transportation & Water Resources Group

180 Howard Street

San Francisco, CA 94105

•**Phone:** (415) 442-7300

•**Fax:** (415) 442-7432

Contact: Keenan Driscoll

Engineering and construction management for hydropower and water supply projects worldwide.

Morse, Richard,

Weisenmiller & Associates

1999 Harrison Street, Suite 1440

Oakland, CA 94612

•**Phone:** (510) 834-1999

•**Fax:** (510) 834-0918

E-mail: mrwinc@netcom.com

Top Official: Robert Weisenmiller

Contact: Robert Weisenmiller

Employees: 25

Year Established: 1986

Currently Export: No

Energy consulting firm specializing in financial, regulatory, technical and economic analysis.

Murray (William R.) & Sun, Inc.

120 Main Avenue, Suite C

Sacramento, CA 95838

•**Phone:** (916) 929-3916

•**Fax:** (916) 929-8652

Top Official: Edmond L. Murray

Contact: Edmond L. Murray

Employees: 18

Year Established: 1979

Annual Revenue: \$1-5M

Currently Export: No

Energy system design, finance, installation, service/repair.

N

Nabors Drilling USA, Inc.

P.O. Box 418

Bakersfield, CA 93302

•**Phone:** (805) 327-4695

•**Fax:** (805) 327-4311

Top Official: Steve Richards

Contact: Pat Sullivan

Employees: 150

Year Established: 1990

Currently Export: Yes

Drilling for steam, oil, gas, and hot water.

National Energy Group

P.O. Box 44, Saint James Station

San Jose, CA 95103

•**Phone:** (408) 288-6459

•**Fax:** (408) 998-5920

Contact: John Mitchell

Employees: 8

Year Established: 1975

Annual Revenue: <\$1M

Program development and management.

National Oilwell

7005 Downing Avenue
Bakersfield, CA 93308
•Phone: (805) 589-5755
•Fax: (805) 589-0621
Contact: Marty Whiteley
Employees: 20
Year Established: 1892
Currently Export: Yes
Tubular goods and oil field equipment manufacturer and supplier.

National Power Company

150 West 20th Avenue
San Mateo, CA 94403
•Phone: (415) 372-1166
•Fax: (415) 372-1170
Top Official: L.R. Woradlo, CEO
Contact: Jerry Des Roche
Employees: 15
Year Established: 1991
Annual Revenue: \$5-10M
Currently Export: Yes
Consulting and regulatory analysis for the independent power industry.

Natural Heritage Institute

114 Sansome Street, Suite 1200
San Francisco, CA 94104
•Phone: (415) 288-0550
•Fax: (415) 288-0555
Contact: Gregory A. Thomas
Legal, negotiation, facilitation, business consulting services. Emphasis on exports to the People's Republic of China and Japan.

NEO Synthetic Oil Company

2865 Gundry Avenue
Long Beach, CA 90806
•Phone: (310) 595-7208
•Fax: (310) 426-5294
Contact: Paul Baker
Employees: 6
Year Established: 1970
Currently Export: Yes
Manufactures synthetic oil for auto, industrial grease, high and low temperature and special blends to your specifications.

NEOS Corporation

3569 Mount Diablo Boulevard,
Suite 200
Lafayette, CA 94549
•Phone: (510) 284-3780
•Fax: (510) 284-3147
E-mail: neoshq@neoscorp.com
Top Official:
John A. Kotowski, President
Contact: Jane V. Kotowski
Employees: 29
Year Established: 1984
Annual Revenue: \$1-5M
Currently Export: No
Woman-owned small business providing energy and environmental consulting and technology development.

Nevin (Andrew E.) & Associates

Cathedral Hill Plaza, Penthouse B
1333 Gough Street
San Francisco, CA 94109
•Phone: (415) 775-0860
•Fax: (415) 441-3520
Contact: Andrew E. Nevin, P.E.
Mineral exploration and development.

New Generator Technology Corporation

1305 Glenwood Street
Delano, CA 93215
•Phone: (805) 725-2599
•Fax: (805) 725-2609
Top Official: Russ Kennel
Contact: Barton A. Buhtz
Employees: 5
Currently Export: Yes
Manufacturing and supply of maintenance-free wind turbines, alternators, generators, and inverter electronics.

New World

Power Corporation

870 Market Street, Suite 813
San Francisco, CA 94102
•Phone: (415) 398-1836
•Fax: (415) 398-1846
Top Official:
Dwight C. Kuhns, President
Contact: Dwight C. Kuhns
Employees: 12
Year Established: 1987
Currently Export: No
Wind farm development, operation and maintenance.

Newcomb

Anderson Associates

755 Sansome Street, Suite 500
San Francisco, CA 94111
•Phone: (415) 434-2600
•Fax: (415) 434-2321
E-mail: naaenr@aol.com
Top Official: John M. Newcomb
Contact: John M. Newcomb
Employees: 26
Year Established: 1983
Energy conservation engineers.

NewPoint Group, Inc.

555 Capitol Mall, Suite 650
Sacramento, CA 95814
•Phone: (916) 449-3510
•Fax: (916) 446-8149
Top Official: Jim Gibson
Contact: Jim Gibson
Employees: 6
Year Established: 1995
Annual Revenue: \$1-5M
Currently Export: No
Economic and financial feasibility studies.

Newtech Resources

1665 Scenic Avenue, Suite 104
Costa Mesa, CA 92626
•**Phone:** (714) 957-6400
•**Fax:** (714) 957-6414
E-mail: ntresource@aol.com
Top Official:
Lester H. Amey, President
Contact: Lester H. Amey
Employees: 18
Year Established: 1987
Annual Revenue: \$1-5M
Currently Export: Yes
Provides electrical, mechanical, civil, structural and instrument engineering, technical support, feasibility studies and project supervision services for alternative energy and petroleum industries.

Nippon Credit Bank Ltd.

Los Angeles Agency

550 South Hope Street, Suite 2500
Los Angeles, CA 90071
•**Phone:** (213) 243-5555
•**Fax:** (213) 892-0111
Contact: Robert P. Combs
Employees: 2,600
Year Established: 1957
Annual Revenue: >\$100M
Currently Export: Yes
Among top 40 banks worldwide. Specialists in business and project finance. Primary focus: North America and Asia. Offices worldwide.

North Star Company, Inc.

14912 South Broadway
Gardena, CA 90248
•**Phone:** (310) 515-2200
•**Fax:** (310) 715-8090
Top Official: W.E. Sornborger
Contact: Robert Lichtsinn, Vice President of Marketing
Employees: 75
Year Established: 1954
Currently Export: Yes
Manufactures copper fin/tube assemblies for solar absorber plates.

Nova-Industra, Inc.

5701 South Eastern Avenue
Los Angeles, CA 90040
•**Phone:** (213) 890-9370
•**Fax:** (213) 888-8948
E-mail: novabd@aol.com
Top Official: Ronald Fedrick
Contact: Jeffrey A. Duncan
Employees: 700
Year Established: 1975
Annual Revenue: >\$100M
Currently Export: Yes
Provides complete, multi-disciplines engineering and construction services for district energy and cogeneration systems; provides turnkey and conventional-project execution for owner-operator with a unique, technical resource to assist in all phases of energy generation, distribution, and demand-side management opportunities from development through commissioning.

Novitas, Inc.

5875 Green Valley Circle
Culver City, CA 90230
•**Phone:** (310) 568-9600
•**Fax:** (310) 568-9697
Top Official:
James Himonas, President
Contact: Stacy Diehl
Employees: 30
Year Established: 1977
Annual Revenue: \$5-10M
Currently Export: Yes
Automatic lighting controls and associated products: nonresidential and residential; HVAC energy conservation controls.

NuWick, Inc.

P.O. Box 7962
Van Nuys, CA 91409
•**Phone:** (310) 396-3135
•**Fax:** (310) 396-2234
Top Official:
Mary O'Brien, President/CEO
Contact: Mary O'Brien
Year Established: 1981
Currently Export: Yes
Failsafe ultimate alternative energy. Nuwick 120 and 44 hour candles are a unique, non-toxic, self-contained source for lighting, heating and cooking. Moveable wicks are the patented innovation behind NUWICK products. Specially formulated, FDA approved food grade paraffin exceeds the purity of ordinary candles. Durable, biodegradable tins. Compact, environment-friendly, ideal for recreational or emergencies, disasters. Made in USA. Packaged in recycled corrugated.

O

O'Melveny & Myers

400 South Hope Street
Los Angeles, CA 90071-2899
•**Phone:** (213) 669-6000
•**Fax:** (213) 669-6407
E-mail: omminfo@omm.com
Top Official: Charles E. Wharton, Executive Director
Contact: Brigitte Herschensohn
Employees: 1308
Year Established: 1885
Annual Revenue: >\$100M
Currently Export: Yes
Energy legal practice includes all aspects of project development, financing, operations, restructurings, regulation, and litigation. Clients include foreign and domestic investors, developers, utilities, and investment bankers

Ocampo-Esta Corporation

1419 Tennessee Street
Vallejo, CA 94590-4628
•Phone: (707) 643-8072
•Fax: (707) 552-6047
Top Official:
Oscar S.L. O'Campo, President
Contact: Oscar S.L. Campo
Employees: 20
Year Established: 1986
Annual Revenue: \$1-5M
Currently Export: No
Engineering consultants for electrical, mechanical, civil and structural - substations, power plants.

Ogden Environmental & Energy Services Company, Inc.

5510 Morehouse Drive
San Diego, CA 92121
•Phone: (619) 458-9044
•Fax: (619) 458-0943
Top Official: Henry Sanger
Contact: John Wilson
Employees: 1,539
Year Established: 1972
Currently Export: Yes
Environmental and energy consulting for all types of energy technologies.

Oliver (Earl) Consulting Engineer

2049 Kent Drive
Los Altos, CA 94024
•Phone: (415) 964-4838
•Fax: (415) 964-4838
Contact: Earl Oliver
Consulting on energy and pollution; technology and economics, R&D planning.

Onsite Energy Corporation

701 Palomar Airport Road, Suite 200
Carlsbad, CA 92009
•Phone: (619) 931-2400
•Fax: (619) 931-2405
E-mail: onsite@onsiteenergy.com
Top Official: Richard T. Sperberg
Contact: Richard T. Sperberg
Employees: 40
Year Established: 1982
Annual Revenue: \$25-100M
Currently Export: No
Comprehensive energy efficiency services company (ESCO). Develops, designs, constructs, owns, and operates efficient energy projects, including lighting, energy management, HVAC, building shell improvements and cogeneration/central plants.

Operations Engineering, Inc.

39650 Liberty, Suite 400
Fremont, CA 94538-2261
•Phone: (510) 490-8899
•Fax: (510) 490-8932
Top Official: S.T. Rogers, President
Contact: S.T. Rogers
Employees: 12
Year Established: 1983
Annual Revenue: \$1-5M
Currently Export: Yes
Nuclear power consultants.

Opten, Inc.

1600 Baker Street
San Francisco, CA 94115
•Phone: (415) 441-8779
•Fax: (415) 567-8494
E-mail: zcumali@attila.com
Top Official: Zulfikar Cumali
Contact: Zulfikar Cumali
Employees: 5
Year Established: 1996
Currently Export: Yes
Specializes in advanced whole building energy conservation systems for commercial buildings. Has developed unique computer-assisted energy engineering techniques comprised of building diagnostics, measurements and monitoring, real-time performance optimization, and automated control interfaces. Developer of software for model-based, real-time optimization of building environment systems, utilities and process plants.

Optimum Power International (OPI)

1801 West Avenue K, Suite 201
Lancaster, CA 93534
•Phone: (805) 948-7747
•Fax: (805) 948-1098
Top Official: Mr. Nanda Nair
Contact: Mr. Nanda Nair
Year Established: 1994
Currently Export: No
Wind power projects.

Oriental Engineering & Supply Company

251 High Street
Palo Alto, CA 94301
•Phone: (415) 325-0925
•Fax: (415) 325-1503
Top Official: Dr. Alexander Tseng
Contact: Dr. Alexander Tseng
Year Established: 1969
Annual Revenue: \$5-10M
Currently Export: Yes
Hydro-turbine generators and controls.

Orloff Computer Services

1820 East Garry Avenue, Suite 117
Santa Ana, CA 92705

•**Phone:** (714) 261-5491

•**Fax:** (714) 261-6541

E-mail: ocsoft@aol.com

Top Official: Alexander Orloff

Contact: Alexander Orloff

Employees: 4

Year Established: 1980

Annual Revenue: <\$1M

Currently Export: Yes

Electrical engineering design and consulting and software developer (i.e. energy conservation programs). Many electrical engineering, design, and calculation software programs available.

**Orrick, Herrington
& Sutcliffe**

Old Federal Reserve Bank Building
400 Sansome Street

San Francisco, CA 94111

•**Phone:** (415) 392-1122

•**Fax:** (415) 773-5759

Top Official: Ralph H. Baxter, Jr.
Contact:

Gina Gornick, Marketing Manager

Employees: 350 attorneys

Year Established: 1863

Annual Revenue: >\$100M

Currently Export: No

Legal services, counseling in environmental and energy law for all types of energy projects.

Oscar Larson & Associates

317 Third Street, P.O. Box 3806
Eureka, CA 95502

•**Phone:** (707) 445-2043

•**Fax:** (707) 445-8230

Top Official: Kenneth G. Davlin

Contact: Marty McClelland

Employees: 30

Year Established: 1944

Annual Revenue: \$1-5M

Currently Export: Yes

Engineering, consulting and surveying. Feasibility studies, site analysis. Environmental projects.

Otech Engineering

418 Scripps Drive

Davis, CA 95616

•**Phone:** (916) 757-2264

•**Fax:** (916) 757-2265

E-mail: otech@davis.com

Top Official: John L. Obermeier

Contact: John L. Obermeier

Employees: 2

Year Established: 1981

Currently Export: Yes

Data monitoring and remote telecommunication systems; data analysis; consulting; turbine performance estimates; feasibility studies.

P

Pacific Energy

P.O. Box 30900

Los Angeles, CA 90030-0900

•**Phone:** (213) 895-5600

•**Fax:** (213) 489-4099

Top Official: Claude Harvey

Contact: Donald A. Girard

Employees: 300

Year Established: 1963

Currently Export: No

Developer of alternative energy projects. Manufactures landfill gas management systems.

**Pacific Enterprises
International**

555 West 5th Street, 28A1

Los Angeles, CA 90013-1011

•**Phone:** (213) 244-2421

•**Fax:** (213) 2144-8291

Top Official: Willis Wood, Chairman

Contact: Peter Homek

Employees: 8,500

Year Established: 1895

Annual Revenue: >\$100M

Currently Export: No

A \$5 billion company interested in direct investment in gas transmission, distribution, and storage systems.

Pacific Inspection Company

3003 Fairhaven Drive, Unit C

Bakersfield, CA 93308

•**Phone:** (805) 328-5500

•**Fax:** (805) 328-5506

Top Official: Joe D. Elliott, President

Contact: James Elliott

Employees: 70

Year Established: 1971

Annual Revenue: \$1-5M

Currently Export: No

Pipe inspection of oil, gas and geothermal tubulars. Tungsten hardbanding of drill pipe, heavyweight and drill collars. Subarc build-up of drill pipe tool joint tapers.

Pacific Inverter, Inc.

509 Granite View Lane

Spring Valley, CA 91977

•**Phone:** (619) 479-5938

•**Fax:** (619) 479-1549

Top Official: David Ross

Contact: David Ross

Employees: 2

Year Established: 1984

Annual Revenue: <\$1M

Currently Export: Yes

Manufactures photovoltaic utility cogeneration inverters (3 or 4 kW).

**Pacific Treatment
Environmental Services, Inc.**

1452 North Johnson Avenue

El Cajon, CA 92020

•**Phone:** (619) 441-1818

•**Fax:** (619) 441-2535

Top Official: Yale Combs

Contact: Fred Halloway

Employees: 72

Annual Revenue: \$5-10M

Waste management.

Painted Hills

Power Corporation

c/o New World Power Corporation

870 Market Street, Suite 813

San Francisco, CA 94102

•Phone: (415) 398-1836

•Fax: (415) 398-1846

Top Official:

Dwight C. Kuhns, President

Contact: Dwight C. Kuhns

Year Established: 1993

Annual Revenue: <\$1M

Currently Export: No

Windfarm development, operation, and maintenance.

Palo Alto EMI Trust

402 Portafino Drive, No.3

San Carlos, CA 94070

Mailing Address: P.O. Box 1426

San Carlos, CA 94070

•Phone: (415) 593-9910

•Fax: (415) 591-6442

Top Official:

Raymond Edmonds, CEO

Contact: Raymond Edmonds

Employees: 380

Year Established: 1970

Annual Revenue: \$10-25M

Currently Export: Yes

Turnkey clean power production with efficient usage using coal, biomass, oil or gas. Corporate build-own-operate projects under privatization programs.

Parsons, Brinkerhoff Energy Services, Inc.

303 Second Street, Suite 850 North
San Francisco, CA 94107

•Phone: (415) 281-8700

•Fax: (415) 281-8707

Top Official: Tom O'Neill

Contact: Bob Fishman

Employees: 5,000

Year Established: 1885

Annual Revenue: >\$100M

Currently Export: Yes

Designs power generation plants and transmission systems.

Parsons Corporation

100 West Walnut Street

Pasadena, CA 91124

•Phone: (818) 440-2000

•Fax: (818) 440-2630

Top Official: Leonard J. Pieroni

Contact: J. Bennett

Employees: 10,000

Year Established: 1945

Currently Export: Yes

Engineering and construction.

Parsons Engineering Science

100 West Walnut Street

Pasadena, CA 91124

•Phone: (818) 440-6000

•Fax: (818) 440-2703

Top Official:

David Burstein, President

Contact:

Eric Mische, Office Manager

Employees: 1,800

Year Established: 1946

Annual Revenue: >\$100M

Currently Export: Yes

Environmental engineering, planning, design, and construction.

PDS Engineering

9770 Carroll Center Road, Suite E

San Diego, CA 92126

•Phone: (619) 536-9600

•Fax: (619) 536-9665

Contact: Robert Mason

Employees: 30

Year Established: 1984

Annual Revenue: \$1-5M

Currently Export: No

Engineering, consulting, design, power, environmental projects, and central plants.

Pentech Enterprises, Inc.

6048-A Cornerstone Court, West

San Diego, CA 92121

•Phone: (619) 457-2911

•Fax: (619) 457-1752

Top Official:

Jerome C. Foster, President

Contact: John Mellor

Employees: 25

Year Established: 1989

Currently Export: Yes

Independent power producer.

Manufacturer of energy conservation equipment.

Pequod Associates, Inc.

17993 Cowan, Suite B

Irvine, CA 92714

•Phone: (714) 253-3533

•Fax: (714) 253-2049

E-mail: pjz@pequod.com

Top Official: Philip Zacuto

Contact: Philip Zacuto

Employees: 14

Year Established: 1979

Annual Revenue: \$1-5M

Currently Export: Yes

Consulting efficiency engineers.

Commercial, institutional, industrial water, and energy utilization.

Petrolane, Inc.

702 Pinewood Court

Bakersfield, CA 93304

•Phone: (310) 595-6371

•Fax: (805) 832-2439

Contact: Lonnie Bacon

Aerosol propellants and bulk sales of LPG.

Philadelphia

Gear Corporation

302 North El Camino Real, Suite 200
San Clemente, CA 92672

•Phone: (714) 361-7879

•Fax: (714) 361-4077

Top Official: R. Torok

Contact: George Myers

Employees: 300

Year Established: 1892

Annual Revenue: \$25-100M

Currently Export: Yes

Manufactures a broad range of industrial power transmission equipment, including cooling tower drives, gear reducers, high speed transmissions, engineered products and variable speed/soft-start drives.

Photovoltaics

International, LLC

3500 Thomas Road, Suite E
Santa Clara, CA 95054

•Phone: (408) 986-9231

•Fax: (408) 986-9233

Top Official: James Sahagian

Contact: Marianne Walpert

Employees: 25

Year Established: 1995

Currently Export: No

Photovoltaics International LLC (PVI) is a manufacturer of a concentrator photovoltaic system, the Powergrid™. The Powergrid™ is a linear concentrator which uses acrylic lenses to focus sunlight at a 13 sun concentration ratio. PVI is a joint venture between Solar Engineering Applications Corporation and American Consumer Industries, Inc. Product development has been funded since 1988 through the US Department of Energy, the California Energy Commission, and private funding. Sales are initially domestic and soon to be international.

Photron, Inc.

P.O. Box 578

Willits, CA 95490-0578

•Phone: (707) 459-3211

•Fax: (707) 459-2165

Top Official: Laurence Jennings

Contact: Cindy Kammer

Employees: 15

Year Established: 1983

Annual Revenue: \$1-5M

Currently Export: Yes

Electrical power systems, manufacturer, distributor of renewables. Control systems.

Pietrucha (W.)

Consultant

4607 Las Lindas

Carmichael, CA 95608

•Phone: (916) 967-4134

E-mail: pietrucha@asme.org

Top Official: W. Pietrucha

Contact: W. Pietrucha

Employees: 6

Year Established: 1993

Currently Export: No

Provides consulting services for entire range of independent power production developments, including: conceptual engineering, equipment selection, design, financial assessment.

Pinnacle Research

Institute, Inc.

141 Albright Way

Los Gatos, CA 95030

•Phone: (408) 379-1900

•Fax: (408) 379-1974

Top Official: K.C. Tsai

Contact: K.C. Tsai

Employees: 22

Year Established: 1982

Annual Revenue: \$1-5M

Currently Export: No

Research and development in energy conversion and conservation. Specializes in battery, fuel cells, capacitor and other electrochemical R&D.

Pipe Shields, Inc.

1001 Aldridge Road

Vacaville, CA 95688-9356

•Phone: (707) 447-5014

Phone #2: (800) 538-7007

•Fax: (707) 447-4641

Top Official:

W.F. McClellan, President

Contact: W.F. McClellan

Employees: 75

Year Established: 1971

Engineered pipe supports for the power and industrial markets.

Polar Products, Inc.

2808 Oregon Court, Building K-4
Torrance, CA 90503

•Phone: (310) 320-3514

•Fax: (310) 320-3135

E-mail: aszczepa@ix.netcom.com

Top Official: Arthur Sams

Contact: Bill Greene

Employees: 16

Year Established: 1979

Annual Revenue: \$1-5M

Currently Export: Yes

Solar refrigerators for vaccine storage, solar control electronics, and DC generators.

Polarized Lighting, Inc.

P.O. Box A

Tarzana, CA 91357

•Phone: (818) 881-5525

•Fax: (818) 881-4496

Top Official: Myron Kahn

Contact: Myron Kahn

Year Established: 1960

Currently Export: Yes

Polarized lighting panel, for use in fluorescent lighting fixtures, in office, institutional, government and commercial buildings. Improved visual performance and saves energy.

**Pollution Prevention
International, Inc.**

471 West Lambert Road, Suite 105
Brea, CA 92621

•Phone: (714) 255-1650

•Fax: (714) 255-9702

Top Official:

Azita Yazdani, President

Contact: Yolanda Escobedo

Employees: 9

Year Established: 1990

Annual Revenue: <\$1M

Currently Export: Yes

*Environmental engineering
consulting.*

Polydyne

875 Mahler Road, Suite 110
Burlingame, CA 94010

•Phone: (415) 692-2096

•Fax: (415) 692-2199

E-mail: dbborja@aol.com

Top Official: Peter Bos, President

Contact: Peter Bos

Employees: 5

Year Established: 1981

Annual Revenue: <\$1M

Currently Export: Yes

*Consulting services, technology
transfer and software. Development
and commercialization of fuel cells.*

Pont (Ross J.)

Consultant

343 Second Street, Suite N
Los Altos, CA 94022

•Phone: (415) 941-7189

•Fax: (415) 941-7336

Contact: Ross J. Pont

Employees: 2

Year Established: 1987

Annual Revenue: <\$1M

Currently Export: Yes

*Project development and financing
consulting.*

Power Alliance Corporation

16 Technology Drive, Suite 154
Irvine, CA 92718

•Phone: (714) 453-1776

•Fax: (714) 453-9292

Contact: Louis Tedesco

Employees: 10

Year Established: 1988

Annual Revenue: \$10-25M

*Independent power development,
acquisition-own, finance, and
operate.*

Power Project Financing

508 San Anselmo Avenue, Suite 1A
San Anselmo, CA 94960

•Phone: (415) 721-7012

•Fax: (415) 721-7356

E-mail: ppf@slip.net

Top Official: Daniel A. Potash

Contact: Daniel A. Potash

Employees: 3

Year Established: 1991

Currently Export: No

*Financial advice and the raising of
capital for power projects worldwide.*

Power System Dynamics

8837 Grove Avenue, Suite 813
Rancho Cucamonga, CA 91730

•Phone: (909) 949-4775

•Fax: (909) 949-4821

Contact: John Shanahan

*EE/ME consulting, energy audits,
cogeneration.*

Power Technologies, Inc.

775 Sunrise Avenue, Suite 210
Roseville, CA 95661

•Phone: (916) 783-3566

•Fax: (916) 783-2086

E-mail: hclark@quiknet.com

Top Official: Stephen J. Balser

Contact: Harrison Clark

Employees: 100

Year Established: 1969

Annual Revenue: \$10-25M

Currently Export: Yes

*Advanced engineering services for
planning, design, and operation of
electric power systems.*

Power-X

P.O. Box 8520

Stockton, CA 95208

•Phone: (209) 465-0296

•Fax: (209) 465-1605

E-mail: pwxz@aol.com

Top Official: Zia R. Khan

Contact: Zia R. Khan

Employees: 5

Year Established: 1975

Annual Revenue: \$5-10M

Currently Export: Yes

*Electric power generating and
cogeneration systems. Energy
conservation, pollution control,
desalination.*

PowerLight Corporation

2954 San Pablo Avenue
Berkeley, CA 94710

•Phone: (510) 540-0550

•Fax: (510) 540-0552

E-mail: mail@powerlight.com

Top Official:

Thomas Dinwoodie, President

Contact: Daniel S. Shugar, P.E.,
Executive Vice President

Employees: 5

Year Established: 1991

Currently Export: No

*Manufactures Powerguard™, a
photovoltaic roofing assembly
designed for flat to mildly sloping
roofs for commercial/industrial
buildings, PowerShelter™, a
photovoltaic shade structure for
covered parking and recreation, and
PolarTracker™, a ground-
mounted tilted PV tracking
structure. Provides photovoltaic
design and system integration
services.*

PowerTek West, Inc.

2935 4th Street

Ceres, CA 95307

•Phone: (209) 538-3300

•Fax: (209) 537-3508

E-mail: atpower@aol.com

Top Official:

Alex Takehashi, President

Contact: Alex Takehashi

Employees: 2

Year Established: 1992

Annual Revenue: <\$1M

Currently Export: No

International power engineering consultants specializing in small cogeneration systems, biomass technology, high voltage substations, plant automation, and power transmission systems engineering.

Princeton

Development Corporation

P.O. Box 1155

Sausalito, CA 94965

•Phone: (415) 924-1748

•Fax: (415) 924-9014

E-mail: princdev@ix.netcom.com

Top Official: Dr. James A. Walker

Contact:

Wm. Stevens Taber, Jr., Chairman

Employees: 12

Year Established: 1983

Annual Revenue: \$10-25M

Currently Export: Yes

Development of environmentally favorable energy resources, including wind, cogeneration, energy efficiency, and natural gas.

Progressive Foam

Building Systems, Inc.

315 Blossom Valley Drive

Los Gatos, CA 95032

•Phone: (408) 358-4010

•Fax: (408) 358-3910

Top Official:

David D. Horobin, President

Contact: David D. Horobin

Employees: 6

Year Established: 1993

Currently Export: Yes

A state-of-the-art company with an emerging technology. Developer and manufacturer of E.P.S. foam concrete form work building system. Includes the use of eight types and thicknesses of blocks, as well as proprietary exterior and interior coatings, adhesives, waterproofing, and tools. Company seeks licensees, manufacturing rights purchasers and joint venture partners for foreign countries. System can be manufactured by specialized subcontractors, or a company can set up own facilities.

ProTech Systems

405 El Camino Real, Suite 118

Menlo Park, CA 94025

•Phone: (415) 854-0899

•Fax: (415) 323-6809

Top Official: Robert G. Leonard

Contact: Robert G. Leonard

Year Established: 1990

Annual Revenue: <\$1M

Currently Export: No

Sales and distribution of STEDI-VOLT Transient Voltage Surge Suppressors. The units are mounted at the main electrical panel(s) and sub-panel(s) to line-out over voltage surges. Used in residential, commercial and industrial facilities. Depending upon the application, the units can reduce energy usage by 10 percent or more.

Proven Alternatives

1740 Army Street, 2nd Floor
San Francisco, CA 94124

•Phone: (415) 285-0800

•Fax: (415) 285-5805

Top Official: Charles Condy

Contact: Rod Farrow

Employees: 70

Year Established: 1991

Currently Export: Yes

A comprehensive energy management company providing industrial, commercial, and institutional customers with complete management of their energy costs through a full range of technical, business management, and financial services.

Pruett Industries, Inc.

8915 Rosedale Highway

Bakersfield, CA 93312

•Phone: (805) 589-2768

•Fax: (805) 589-3268

E-mail: pruettt@bak2.lightspeed.com

Top Official: P.E. Pruett, President

Contact: P.E. Pruett

Employees: 50

Year Established: 1977

Currently Export: Yes

Oil field and geothermal downhole and surface data gathering of temperature, pressure and spinner production logging information. Fiber optics logging.

**Putnam, Hayes
& Bartlett, Inc.**

520 South Grand Avenue

Los Angeles, CA 90071

•Phone: (213) 620-0729

•Fax: (213) 639-1129

Contact:

Jerry Cooper, Office Manager

Economic and management consulting.

Q

Q-Com

17782 Cowan Avenue, Suite A
Irvine, CA 92714

•Phone: (714) 833-1000

Phone #2: (800) 833-9123

•Fax: (714) 833-1116

Contact: Dale H. Rahn

Year Established: 1982

Currently Export: Yes

*Data link monitoring systems for
wind turbines.*

Quadrotech Lighting Company

47 Saint James Place
Piedmont, CA 94611

•Phone: (510) 482-1727

•Fax: (510) 482-0843

Contact: Kenneth Lim

Employees: 5

Year Established: 1989

Annual Revenue: <\$1M

Currently Export: Yes

Energy efficient lighting products.

R

R.W. Beck, Inc.

1851 Heritage Lane, Suite 200
Sacramento, CA 95815

•Phone: (916) 929-3653

•Fax: (916) 929-1710

E-mail: bmortime@rwbeck.com

Top Official: Kenneth Mellor

Contact: Kenneth Mellor

Employees: 520

Year Established: 1942

Annual Revenue: \$25-100M

Currently Export: Yes

Engineering and consulting.

Radco Products, Inc.

2877 Industrial Parkway

Santa Maria, CA 93455

•Phone: (805) 928-1881

•Fax: (805) 928-5587

Top Official: G.O. Radford

Contact: Fred Sanders

Employees: 25

Year Established: 1925

Currently Export: Yes

*Manufacturer of Radco Solar
Collectors (flat plate), and Radco
drainback heat exchange modules.*

Radian International, LLC

10395 Old Placerville Road

Sacramento, CA 95827

•Phone: (916) 362-5332

•Fax: (916) 362-2318

Contact: Scott Peoples

Currently Export: Yes

*Consulting, permit processing, air
quality, solid wastes and hazardous
wastes; environmental monitoring
software. NOx control systems.*

Ralph Stone & Company, Inc.

10954 Santa Monica Boulevard

Los Angeles, CA 90025-4599

•Phone: (310) 478-1501

•Fax: (310) 478-7359

Top Official:

Richard Kahle, President

Contact: Richard Kahle

Employees: 20

Year Established: 1953

Annual Revenue: \$1-5M

*Engineering consulting, industrial
environmental, civil and
soil/geotechnical services.*

RAM Associates

456 Larchwood Place

Oakley, CA 94561

•Phone: (510) 625-9452

•Fax: (510) 625-1768

E-mail: windmet@aol.com

Top Official: Jack Kline

Contact: Jack Kline

Year Established: 1989

Currently Export: Yes

*Wind energy resource assessment,
wind monitoring programs, turbine
siting.*

Rann, Inc.

260 Sheridan Avenue, Suite 414

Palo Alto, CA 94306

•Phone: (415) 324-8867

Contact: Dr. A. J. Eggers, Jr.

*Contract research related to energy
and aerospace.*

Rasor Associates, Inc.

253 Humboldt Court

Sunnyvale, CA 94089-1315

•Phone: (510) 623-3777

•Fax: (510) 623-3771

Top Official: Henry F. Ruggie,
President

Contact: Tom Sahines

Employees: 10

Year Established: 1971

Annual Revenue: \$1-5M

Currently Export: Yes

*Research and energy devices for
government and biomedical devices.*

Ray Burner Company

401 Parr Boulevard

Richmond, CA 94801

•Phone: (510) 236-4972

•Fax: (510) 236-4083

Top Official: Russell C. Westover

Contact: Russell C. Westover

Employees: 20

Year Established: 1972

Annual Revenue: \$1-5M

Currently Export: Yes

*Manufactures gas/oil burners,
specializing in commercial and
industrial sizes. Also packaged wood
waste/biomass boiler units.*

Raypak, Inc.

31111 Agoura Road
Westlake Village, CA 91361
•**Phone:** (818) 889-1500
•**Fax:** (818) 889-4522
Top Official: Tony Ots
Contact: Larry Ashton
Employees: 300
Year Established: 1949
Annual Revenue: \$25-100M
Currently Export: Yes
Manufactures hydronic and hot water supply boilers.

Raytheon

3000 West MacArthur Boulevard
Santa Ana, CA 92704
•**Phone:** (714) 662-4000
•**Fax:** (714) 662-4048
Contact: Lin Marino
Employees: 6,500
Year Established: 1915
Annual Revenue: >\$100M
Currently Export: Yes
Engineering, construction management, and environmental consulting.

RCG/Hagler, Bailly, Inc.

455 Market Street, Suite 1420
San Francisco, CA 94105
•**Phone:** (415) 882-1602
•**Fax:** (415) 882-1610
E-mail: rcalhoun@habaco.com
Contact: Robin Calhoun
Currently Export: Yes
Business and technical consultants in global technology markets.

Real Goods

Trading Corporation

555 Leslie Street
Ukiah, CA 95482
•**Phone:** (800) 762-7325
•**Fax:** (707) 468-0301
E-mail: realgood@realgoods.com
Top Official: John Schaeffer
Contact: Jeff Oldham
Employees: 88
Year Established: 1978
Annual Revenue: \$10-25M
Currently Export: Yes
Supplier of the worlds largest selection of alternative energy products. Phone outside the U.S.: (707) 468-9214 or (707) 468-9292.

Recon Research Corporation

6380 Wilshire Boulevard, Suite 1604
Los Angeles, CA 90048
•**Phone:** (213) 655-3500
•**Fax:** (213) 655-3495
Contact: Charles Doering
Year Established: 1980
Energy advisory firm specializing in the electricity and natural gas markets. Performs market and regulatory policy analysis, litigation support, marketing assistance, and contract negotiation.

Reda Pump Company

12131 Industry Street
Garden Grove, CA 92641
•**Phone:** (714) 379-7332
•**Fax:** (714) 379-5505
Top Official: Gene Barnett
Contact: Mary Lau
Employees: 25
Currently Export: Yes
Production pumps. Submersible pumps for oil and industrial production purposes.

Remedial

Management Corporation

2900 Bristol, Suite G208
Costa Mesa, CA 92626
•**Phone:** (714) 445-9240
•**Fax:** (714) 445-9250
Top Official:
Sherwin Abidi, President
Contact: Sherwin Abidi
Employees: 19
Year Established: 1989
Annual Revenue: \$1-5M
Currently Export: No
Environmental engineering and construction firm.

Remtec Systems

1341 West 130th Street
Gardenia, CA 90247
•**Phone:** (310) 352-4771
•**Fax:** (310) 352-4370
Top Official:
Dave Burgess, General Manager
Contact: Dave Burgess
Employees: 14
Year Established: 1975
Currently Export: Yes
Power reducers for fluorescent lighting.

Reotemp

Instrument Corporation

11568 Sorrento Valley Road, Suite 10
San Diego, CA 92121-1313
•**Phone:** (619) 481-7737
•**Phone #2:** (800) 648-7737
•**Fax:** (619) 481-7150
E-mail: reotemp@reotemp.com
Top Official:
Mike O'Leary, President
Contact: M. Sparaco
Employees: 25
Year Established: 1965
Annual Revenue: \$1-5M
Currently Export: Yes
Manufactures bimetal dial thermometers, remote reading thermometers, and compost thermometers.

Repco Heat Transfer, Inc.

1721 South Bluff Road
Montebello, CA 90640-6605
•**Phone:** (213) 723-1106
•**Fax:** (213) 725-3973
Top Official:
Howard Bare, President/Owner
Contact: Randy Hall
Employees: 20
Year Established: 1939
Currently Export: Yes
Heat exchange equipment.

Republic Geothermal, Inc.

11823 East Slauson Avenue
Santa Fe Springs, CA 90670
Mailing Address: P.O. Box 3388
Santa Fe Springs, CA 90670
•**Phone:** (310) 945-3661
•**Fax:** (310) 945-5826
Contact: Timothy Evans
Employees: 7
Year Established: 1973
Annual Revenue: \$1-5M
Currently Export: No
Geothermal company.

**Resource Conservation
Management, Inc.**

P.O. Box 4715
Berkeley, CA 94704
•**Phone:** (510) 658-4466
•**Fax:** (510) 658-2729
Contact: Mark Moser
Employees: 2
Year Established: 1982
Currently Export: Yes
*Methane digesters for biogas and
electrical power production,
cogeneration.*

**Resource Management
& Control Systems, Inc.**

170 South Beverly Drive, Suite 307
Beverly Hills, CA 90212
•**Phone:** (310) 271-4824
•**Fax:** (310) 271-4189
Top Official: H. Mostafavi, President
Contact: Henry Moss
Year Established: 1981
Currently Export: Yes
*Energy conservation systems and
energy efficiency improvement
services.*

**Resource Management
International, Inc. (RMI)**

3100 Zinfandel Drive, Suite 600
Rancho Cordova, CA 95670
•**Phone:** (916) 852-1300
•**Fax:** (916) 852-1073
Top Official: L. Harvego, President
Contact: Larry Gawlik
Employees: 330
Year Established: 1980
Currently Export: Yes
*Engineering and management
consulting firm with expertise in the
electric power, natural gas, water,
environmental, and
telecommunication sectors.*

**Resource Management
International, Inc. (RMI)**

4340 Redwood Highway, Building B
San Raphael, CA 94903
•**Phone:** (415) 491-2677
•**Fax:** (415) 491-2686
Top Official:
Booker Holton, Vice President
Contact: Booker Holton
*Environmental consulting services;
biology, ecology, energy, water and
natural resources management.*

Resource Recovery Research

2909 Arrow Highway 74
La Verne, CA 91750
•**Phone:** (909) 593-4280
•**Fax:** (909) 593-4280
Top Official: Douglas W. Grobecker,
PE, CCE, Secretary
Contact: D. Grobecker
Employees: 5
Year Established: 1996
*Charitable, non-profit organization.
Dedicated to the research of methods
for economic waste conversion and
reuse, and the implementation of a
classification and biological
reduction process (patent pending)
providing total recovery of mixed
solid wastes. Joint ventures in waste
recovery research.*

Retterer & Associates

P.O. Box 1918
Fair Oaks, CA 95628
•**Phone:** (916) 961-6768
•**Fax:** (916) 961-2232
Top Official:
Ron Retterer, Managing Partner
Contact: Ron Retterer
Employees: 4
Year Established: 1983
Annual Revenue: <\$1M
Currently Export: Yes

Rigging International

965 Atlantic Avenue
Alameda, CA 94501
•**Phone:** (510) 865-2400
•**Fax:** (510) 865-9450
Top Official: Victor L. Rollandi
Contact: Victor L. Rollandi
Employees: 50+
Year Established: 1969
Annual Revenue: \$10-25M
Currently Export: Yes
*Specializes in turnkey heavy lift
transport and erection contracting
services, heavy lift consulting
engineering, mechanical
installation, maintenance and
retrofit services. Serves all energy
sectors including nuclear.*

Robach, Inc.

P.O. Box 2404
Palos Verdes Peninsula, CA 90274
•**Phone:** (310) 530-1411
•**Fax:** (310) 530-0735
Top Official:
Robert Aulbach, President
Contact: Robert Aulbach
Employees: 5
Year Established: 1965
Annual Revenue: <\$1M
Currently Export: Yes
Consultants, engineering, energy, water, mildew, management for hotels.

**Robert Bein,
William Frost & Associates**

14725 Alton Parkway
Irvine, CA 92718
•**Phone:** (714) 472-3505
•**Fax:** (714) 472-8373
E-mail: 589-7784@MCIMail.com
Top Official: Robert W. Bein, CEO
Contact: Anton Paley
Employees: 350
Year Established: 1946
Currently Export: Yes
International energy efficiency consulting firm, offering expertise in engineering, research, planning, project management, building modeling, life-cycle cost analysis, mechanical, electrical, civil, structural, and energy design.

Robison Oil Tool, Inc.

400 Rocklite Road
Ventura, CA 93001
•**Phone:** (805) 643-1279
•**Fax:** (805) 643-8298
Top Official:
Robert Robison, President
Contact: Gene Vaught
Employees: 16
Year Established: 1964
Annual Revenue: \$1-5M
Currently Export: Yes
Oil well testing service, equipment and tools.

**Rolands &
Associates Corporation**

500 Sloat Avenue
Monterey, CA 93940
•**Phone:** (408) 373-2025
•**Fax:** (408) 373-2841
E-mail: rolands@mbay.net
Contact: Dr. R.J. Roland
Simulation and modeling; mathematical analysis.

**Ross Engineering
Corporation**

540 Westchester Drive
Campbell, CA 95008
•**Phone:** (408) 377-4621
•**Fax:** (408) 377-5182
E-mail: rosseng@aol.com
Top Official:
Hugh C. Ross, President
Contact: Hugh C. Ross
Employees: 45
Year Established: 1964
Annual Revenue: \$1-5M
Currently Export: Yes
Design and manufacturing of HV control, measurement, and safety devices. Relays, contactors, wide band voltage dividers, probes and voltmeters. Power quality monitoring.

**Rowtars Construction
& Manufacturing Company**

P.O. Box 718
Jamestown, CA 95327-718
•**Phone:** (209) 984-3023
•**Fax:** (209) 984-3023
Top Official: Victor McKean,
Executive Vice President
Contact:
Gary W. Danielson, CEO/President
Employees: 12
Year Established: 1982
Annual Revenue: \$5-10M
Currently Export: Yes
Manufactures and installs facilities for wastewater, "packaged" water, and hazardous waste. Cogeneration, hydro, solar and wind power plants. Business and consulting services through the INTERMART NETWORK. Founding member of the American Trade Development Association.

**Roy E. Hanson, Jr.
Manufacturing**

1924 Compton Avenue
Los Angeles, CA 90011
•**Phone:** (213) 747-7514
•**Fax:** (213) 747-7724
E-mail: hanson2@ix.netcom.com
Top Official: Roy E. Hanson
Contact: Cliff Jones, Sales Manager
Employees: 140
Year Established: 1932
Annual Revenue: \$5-10M
Currently Export: Yes
ASME code steel pressure vessels, for water, air, propane, ammonia, miscellaneous.

**RWR-Pascoe
Engineering, Inc.**

One Venture, Suite 220
Irvine, CA 92718
•**Phone:** (714) 753-4777
•**Fax:** (714) 753-1588
Contact: Larry Terrell
Employees: 10
Year Established: 1978
Currently Export: Yes
Full electrical engineering with in-house lighting specialists.

S

S&H Engineers

120 Montgomery Street, Suite 715
San Francisco, CA 94104
•**Phone:** (415) 788-6000
•**Fax:** (415) 788-6040
Top Official:
Michael Lucas, P.E., Principal
Contact: Michael Lucas, P.E.
Employees: 11
Year Established: 1976
Currently Export: No
Mechanical and electrical consulting engineers; energy conservation engineering.

Sacramento

Lighting Services, Inc.

4791 Pell Drive, Suite 1
Sacramento, CA 95838
•**Phone:** (916) 929-8072
•**Fax:** (916) 929-4432
Top Official:
David H. Scott, Vice President
Contact: David H. Scott
Employees: 30+
Year Established: 1990
Annual Revenue: \$5-10M

SAFE-BIDCO

1626 Fourth Street
Santa Rosa, CA 95404-4020
•**Phone:** (707) 577-8621
•**Phone #2:** (800) 273-8637
•**Fax:** (707) 577-7348
Top Official:
Paul O. Cormier, President
Contact: Paul O. Cormier
Employees: 6
Year Established: 1981
Currently Export: No
State financing program for small businesses.

SAI Engineers, Inc.

1290 Oakmead Parkway, Suite 301
Sunnyvale, CA 94086
•**Phone:** (408) 730-0668
•**Fax:** (408) 730-0788
Top Official:
Robert J. Membreno, President
Contact: Gordon Needham
Year Established: 1968
Currently Export: Yes
Full-service engineering company providing mechanical, electrical and civil/structural design services. Specializes in geothermal, cogeneration and conservation of energy.

Saiger Company (The)

Four Embarcadero Center, Suite 460
San Francisco, CA 94111
•**Phone:** (415) 477-0159
•**Fax:** (415) 477-0165
E-mail: jsaiger@aol.com
Top Official: Jonathan Saiger
Contact: Jonathan Saiger
Year Established: 1991
Investment bank assisting developers and owners of project investments. Has assisted both large and small companies meet their financing needs as well as identifying and structuring superior project investments. The company has worked in Pakistan, Indonesia, the Philippines, China, and Panama advising governments and developers on project financing activities. Also provides expert witness service for project transactions. Has assisted insurance companies, minority investors and project owners using its knowledge of the project investment sector spanning the past 15 years.

Sampson Engineering, Inc.

6 Hangar Way, Suite C
Watsonville, CA 95076
•**Phone:** (408) 761-6222
•**Fax:** (408) 761-1121
E-mail: SampEng@aol.com
Top Official:
Michael J. Sampson, President
Contact: Michael J. Sampson
Employees: 14
Year Established: 1987
Annual Revenue: \$1-5M
Currently Export: No
Engineering and environmental consulting, project management design and build.

San Geronio Farms, Inc.

21515 Hawthorne Boulevard,
Suite 1059
Torrance, CA 90503
•**Phone:** (310) 316-7337
•**Fax:** (310) 316-7013
Top Official:
William Adams, President
Contact: William Adams
Wind energy power plant development and management.

San Jacinto

Power Corporation

c/o New World Power Corporation
870 Market Street, Suite 813
San Francisco, CA 94102
•**Phone:** (415) 398-1836
•**Fax:** (415) 398-1846
Top Official:
Dwight Kuhns, President
Contact: Dwight Kuhns
Year Established: 1993
Currently Export: No
Windfarm development, operation and maintenance.

San Jose Recycling II

686 North King Road
San Jose, CA 95133
•**Phone:** (408) 937-0188
•**Fax:** (408) 729-5765
Contact: Larry Dillon/Jerry Frakes
Wood recycling plant.

Sargent & Lundy

4480 Treat Boulevard, Suite 246
Concord, CA 94521
•**Phone:** (510) 676-6651
•**Fax:** (510) 825-4755
Top Official: E.V. Abraham
Contact: John Schimmels
Employees: 2,600
Year Established: 1891
Annual Revenue: >\$100M
Currently Export: Yes
Architect, engineer, and construction manager for electric power generation and transmission.

SCEC

1582-1 North Batavia Street
Orange, CA 92667

•Phone: (714) 282-2450

•Fax: (714) 282-2455

Top Official:

Richard Jordan, President

Contact: Richard Jordan

Employees: 21

Year Established: 1986

Currently Export: Yes

Consultants for regulatory compliance, air pollution control systems equipment and emission testing.

Schiler & Associates

1677 East Mountain Street
Pasadena, CA 91104-3936

•Phone: (818) 398-8253

•Fax: (818) 794-8250

Contact: Marc Schiler

Year Established: 1984

Currently Export: Yes

Consulting in building energy management and lighting design. Extensive computer simulations of thermal, lighting, and energy loads in buildings.

Schiller Associates

1333 Broadway, Suite 1015
Oakland, CA 94612

•Phone: (510) 444-6500

•Fax: (510) 444-6502

Top Official:

Steven Schiller, President

Contact: Steven Schiller

Employees: 12

Year Established: 1986

Engineering and management services for commercial, industrial, and utility clients. Energy efficiency and power projects.

Schneider (J.R.)

Company, Inc.

849 Jackson Street
Benicia, CA 94510

•Phone: (707) 745-0404

•Fax: (707) 745-2159

Top Official:

Steve Schneider, President/CEO

Contact: Stephen Harris

Employees: 60

Year Established: 1965

Annual Revenue: \$10-25M

Currently Export: Yes

Liquid filtration for pollution control, process solids removal, or potable water production.

Scholfield Solar

2450 Channel Drive, Suite A
Ventura, CA 93003

•Phone: (805) 653-0797

Phone #2: (800) 232-8009

•Fax: (805) 648-6203

Top Official:

Allen R. Carrozza, CEO

Contact: Allen R. Carrozza

Employees: 4

Year Established: 1978

Currently Export: Yes

Alternative energy services including domestic and commercial hot water design and installation, photovoltaic design and installation, energy efficient home and office construction, and site surveys and project management.

Science Applications

International Corporation (SAIC)

10260 Campus Point Drive, MS D1
San Diego, CA 92121

•Phone: (619) 458-2660

•Fax: (619) 535-7191

E-mail:

hollee_cummings@cpqm.saic.com

Top Official: Dr. J.R. Beyster, CEO

Contact: Hollee Cummings or

Christopher Bain

Employees: 16,120

Year Established: 1969

Annual Revenue: >\$100M

Currently Export: Yes

Manufactures and develops advanced solar concentrators and systems, solar heliostats, dish/Stirling power systems, dish concentrators, and photovoltaic dish concentrator systems. Analysis, design, and implementation of commercial and utility-scale battery storage systems. Develops and produces vacuum insulation components and systems solar detoxification systems for contaminated water and soil.

Scientific Component Systems

2651 Dow Avenue
Tustin, CA 92680

•Phone: (714) 730-3555

•Fax: (714) 730-3817

Top Official:

Malcolm L. Fickel, President

Contact: Malcolm L. Fickel

Employees: 25

Year Established: 1983

Currently Export: Yes

Manufactures energy efficient retrofit downlight fixtures, WSEC, UL & CSA approved. Fixtures utilize both electronic and magnetic ballasts in sizes from 4-inch to 8-inch diameter single 5 watt cfl through twin lamp 32 watt cfl.

Scientific

Drilling International

4516 District Boulevard
Bakersfield, CA 93313
•Phone: (805) 831-0636
•Fax: (805) 831-4693

Contact: Roger Gibson
*Borehole navigation/steering,
directional drilling, borehole
survey/finder, borehole
logging/p.t.s., wireless.*

Scott Company of California

1717 Doolittle Drive
San Leandro, CA 94577
•Phone: (510) 895-2333
•Fax: (510) 895-6160
Top Official: J.A. Guglielmo
Contact: Richard Davis
Employees: 600
Year Established: 1903
Annual Revenue: >\$100M
*Develops, designs, finances, permits,
maintains, and operates power
plants.*

SCS Engineers

3711 Long Beach Boulevard,
9th Floor
Long Beach, CA 90807
•Phone: (310) 426-9544
•Fax: (310) 427-0805
Top Official:
Robert Stearns, President
Contact: James Gittelson
Employees: 300
Year Established: 1970
Annual Revenue: \$25-100M
Currently Export: Yes
*Environmental engineering
consultant services; design and
construction of energy recovery
systems as part of landfill gas and
volatiles remediation projects. You
may obtain more information on the
company's website:
<http://www.scseng.com>.*

SDV/ACCI

21144 Mission Boulevard
Hayward, CA 94541
•Phone: (510) 538-4280
•Fax: (510) 886-3971
Top Official: R. Gerald Metz, Jr.
Contact: Melanie Babasa or
Tonia Metz
Employees: 23
Year Established: 1986
Annual Revenue: \$1-5M
Currently Export: No
*Disabled Veteran Business
Enterprise and Small Business
Enterprise (certified by the state of
California, OSMB), consulting firm
specializing in research,
engineering, systems automation,
and support services.*

SDV/GAS

21144 Mission Boulevard
Hayward, CA 94541
•Phone: (707) 643-6610
Phone #2: (510) 538-4280
•Fax: (707) 643-6634
Top Official: R. Gerald Metz, Jr.
Contact: Linda Davis
Employees: 2
Year Established: 1986
Annual Revenue: <\$1M
Currently Export: No
*Disabled Veteran Business
Enterprise and Small Business
Enterprise (certified by the state of
California, OSMB) as a division of
SDV/ACCI. SDV/GAS supplies
natural gas and provides marketing
services.*

Sealed Air Corporation

3433 Arden Road
Hayward, CA 94545
•Phone: (510) 887-8090
•Fax: (510) 783-6817
Contact: Gene V. Bradley, Manager
National Sales & Technical
Employees: 2000+
Year Established: 1960
Currently Export: Yes
*Solar pool heating and industrial
packaging.*

SeaWest Energy Corporation

1455 Frazee Road, Suite 900
San Diego, CA 92108
•Phone: (619) 293-3340
•Fax: (619) 293-3347
Top Official: Mr. Pionzio, CEO
Contact: Mr. Pionzio
*Alternative energy specializing in
wind energy generation.*

SFA Pacific, Inc.

444 Castro Street, Suite 920
Mountain View, CA 94041
•Phone: (415) 969-8876
•Fax: (415) 969-1317
Top Official:
R.L. Dickenson, President
Contact: R.L. Dickenson
Employees: 10
Year Established: 1980
Currently Export: Yes
*Consulting engineering and
evaluation in power generation, coal
utilization, oil refining, and
petrochemicals.*

SGI International

1200 Prospect Street, Suite 325
La Jolla, CA 92037
•Phone: (619) 551-1090
•Fax: (619) 551-0247
Top Official: Joseph Savoca, CEO
Employees: 50
Year Established: 1980
Currently Export: Yes
*SGI has developed a process that
transforms coal into a family of
clean fuels. The process, called LFC
(Liquids From Coal), was developed
over the past ten years to supply
clean fuels and petroleum
substitutes. The LFC fuel products
are low-sulfur processed coal and
low-sulfur oils that can be burned
in existing power plants, even in
plants subject to stringent
environmental standards.*

Sharp Energy, Inc.

24684 Road 148
Tulare, CA 93274
•**Phone:** (209) 688-2051
•**Fax:** (209) 688-1111
Top Official: Roy Sharp
Contact: Roy Sharp
Employees: 2
Year Established: 1977
Currently Export: Yes
Implementation of anaerobic methane digestion and livestock facilities; waste management.

Sheedy Company

P.O. Box 77004
San Francisco, CA 94107
•**Phone:** (415) 648-7171
•**Fax:** (415) 648-1535
Top Official:
Adolph Battaini, CEO/Chairman
Contact: Don Russel/Gerald Flick
Employees: 90
Year Established: 1925
Annual Revenue: \$10-25M
Currently Export: Yes
Cranes (operated and bare) rigging services, specialized heavy hauling. Crane rental, heavy lift rigging, heavy specialized transportation. Installation of major power plant components (turbines, generators, transformers).

Shell Western E. & P., Inc.

5060 California Avenue
Bakersfield, CA 93389
Mailing Address: P.O. Box 11164
Bakersfield, CA 93389
•**Phone:** (805) 326-5000
Top Official: Eugene J. Voiland
Contact: Eugene J. Voiland
Employees: 880
Year Established: 1995
Annual Revenue: >\$100M

Siemens Solar Industries, Inc.

4650 Adhor Lane
Camarillo, CA 93012
•**Phone:** (805) 482-6800
•**Fax:** (805) 388-6395
Top Official:
Gernot Oswald, President/CEO
Contact: Mark Stimson
Employees: 400
Year Established: 1977
Currently Export: Yes
World leader in the development and manufacture of photovoltaic solar electric products.

Sierra Pine Limited

4300 Dominguez Road
Rocklin, CA 95677
•**Phone:** (916) 624-2473
•**Fax:** (916) 624-2470
Top Official:
Matt Matteson, General Manager
Contact: Brad Gent
Employees: 150
Year Established: 1979
Currently Export: Yes
Forest products/cogeneration. Manufacturer of medium-density fiberboard.

Sierra Solar Systems

109 Argall Way
Nevada City, CA 95959
•**Phone:** (916) 265-8441
•**Fax:** (916) 265-6151
E-mail: solarjon@oro.net
Top Official: Jonathan Hill
Contact: Jonathan Hill
Employees: 4
Year Established: 1980
Annual Revenue: <\$1M
Currently Export: Yes
Remote power systems for the home, photovoltaics, solar hot water, micro-hydropower, and energy conservation. You may obtain more information at the company's website: <http://www.sierrasolar.com>.

Sigma Energy Systems

1907 Fremont Avenue
South Pasadena, CA 91030
•**Phone:** (213) 258-7884
•**Fax:** (213) 258-7898
Top Official: H.L. Davis
Contact: H.L. Davis
Employees: 2
Year Established: 1985
Annual Revenue: <\$1M
Currently Export: No
Heat exchangers and exhaust heat recovery.

Silk Roads, Ltd.

2124 Union Street, Suite D
San Francisco, CA 94123
•**Phone:** (415) 673-8991
•**Fax:** (415) 673*8994
E-mail: silky@ix.netcom.com
Top Official:
S. West Stewart, Managing Director
Contact: S. West Stewart
Employees: 5
Year Established: 1989
Annual Revenue: \$1-5M
Currently Export: Yes
An investment bank and project development firm specializing in energy/power technologies. The company engages in project development, project financing, energy/power technology transfer agreements, strategic partnering agreements, and general investment banking activities with specific concentration in Southeast Asia.

Simon (Richard L.) Consultant

80 Alta Vista Avenue
Mill Valley, CA 94941
•**Phone:** (415) 381-2245
•**Fax:** (415) 381-2248
Top Official: Richard L. Simon
Contact: Richard L. Simon
Year Established: 1983
Currently Export: Yes
Consulting meteorologist; wind energy, resource assessment and performance evaluation.

SinoCal Petrotech

624 South Grand Avenue, Suite 2900
Los Angeles, CA 90017
•**Phone:** (213) 426-6510
•**Fax:** (213) 426-6559
E-mail: scpt@earthlink.net
Top Official: Kevin Kong
Contact: Kevin Kong
Employees: 5
Year Established: 1992
Annual Revenue: <\$1M
Currently Export: Yes
Exports oil and gas field equipment, instruments, EOR techniques to enhance petroleum production.

Sithe Energies, Inc.

707 Broadway, Suite 1500
San Diego, CA 92101
•**Phone:** (619) 239-9900
•**Fax:** (619) 239-3146
Top Official: William Kriegel,
Chairman/CEO/President
Contact: John Wood
Employees: 350
Year Established: 1984
Annual Revenue: >\$100M
Currently Export: Yes
Develops, finances, owns and operates cogeneration and independent power plants.

Slakey & Associates, Inc.

P.O. Box 944
Orinda, CA 94563
•**Phone:** (510) 254-4164
•**Fax:** (510) 254-0679
Top Official: Philip B. Slakey
Contact: Philip B. Slakey
Employees: 5
Year Established: 1988
Annual Revenue: <\$1M
Currently Export: Yes
Civil and mechanical engineers. Environmental and process consulting.

Smith and Sun

612 Euclid Avenue
Berkeley, CA 94708
•**Phone:** (510) 525-9126
Top Official: Otto J.M. Smith
Contact: Otto J.M. Smith
Employees: 2
Year Established: 1950
Currently Export: No
Solar designs: cooking, space heating, industrial hot water, solar-thermal-electric power plants, high efficiency motors. Large, single-phase irrigation motors.

**Smolens (Dan)
Consultant**

1954 Jamestown Way
Oxnard, CA 93035
•**Phone:** (805) 985-3366
•**Fax:** (805) 985-3367
Top Official: Dan Smolens
Contact: Dan Smolens
Year Established: 1989
Currently Export: No
Technical consultant on steam generators and low NOx burner technology.

Solahart U.S.A.

155 Mata Way, Suite 109
San Marcos, CA 92069
•**Phone:** (619) 736-7020
•**Phone #2:** (800) 233-7652
•**Fax:** (619) 736-7023
Top Official: Terry Eddy
Contact: Terry Eddy
Employees: 7
Year Established: 1901
Currently Export: Yes
Passive thermosiphon complete systems for installation in residential and commercial applications.

Solar Company

5955 North Arlington Boulevard
San Pablo, CA 94806
•**Phone:** (510) 215-6375
•**Fax:** (510) 215-6375
Top Official: David Shevick
Contact: David Shevick
Employees: 2
Year Established: 1992
Annual Revenue: <\$1M
Currently Export: No
Designs and supplies equipment packages for large scale and small solar hot water, heating and electricity applications. Also provides solar architecture, technology evaluation, and energy conservation consulting services.

Solar Connection

1600 North Main Street
Morro Bay, CA 93442
Mailing Address: P.O. Box 1138
Morro Bay, CA 93442
•**Phone:** (805) 772-8601
•**Fax:** (805) 772-1120
E-mail:
103232.2676@compuserve.com
Top Official:
Michael Orians, President
Contact: Michael Orians
Employees: 3
Year Established: 1979
Remote home photovoltaic power systems and water pumping. Solar water heating systems, commercial and residential. Manufacturer's representative for Radco Products, Inc. (solar thermal collector manufacturer).

Solar Cookers International

1724 11th Street
Sacramento, CA 95814
•**Phone:** (916) 444-6616
•**Fax:** (916) 444-5379
Contact: Beverly Blum
Year Established: 1987
Currently Export: Yes
Portable lightweight solar cookers for household use.

Solar Depot, Inc.

61 Paul Drive
San Rafael, CA 94903
•**Phone:** (415) 499-1333
•**Fax:** (415) 499-0316

Contact: Anoosh Mizany
Employees: 15
Year Established: 1979
Currently Export: No

*PV systems integrator and wholesale distributor. Complete functional systems or components: PV modules, electronic controls, DC to AC inverters, solar thermal equipment, and storage batteries. You may obtain more information on the company's website:
<http://www.solardepot.com>.*

Solar Depot - Sacramento

8605 Folsom Boulevard
Sacramento, CA 95826
•**Phone:** (916) 381-0235
•**Fax:** (916) 381-2603

Top Official: Roy Mizany
Contact: Roy Mizany
Employees: 6

Year Established: 1983
Currently Export: Yes
Wholesale distributor for solar energy equipment (photovoltaics and thermal).

Solar Electric, Inc.

5555 Santa Fe Street, No. J
San Diego, CA 92109
•**Phone:** (619) 581-0051
•**Phone #2:** (800) 842-5678
•**Fax:** (619) 581-6440

E-mail: solar@cts.com
Top Official: Michael Collins
Contact: Michael Collins
Employees: 3
Year Established: 1991
Annual Revenue: \$1-5M
Currently Export: Yes

*Photovoltaic system design and sales. Further information can be obtained at company's website:
[HTTP://www.solarelectricinc.com](http://www.solarelectricinc.com).*

**Solar Electric
Specialties Company**

P.O. Box 537
Willits, CA 95490
•**Phone:** (707) 459-9496
•**Fax:** (707) 459-5132

Top Official: James E. Padula
Contact: Wayne Robertson
Employees: 24
Year Established: 1982
Currently Export: Yes
One of the largest photovoltaic system integrators in the world.

Solar Energy Company, Inc.

1216 State Street, Suite 604
Santa Barbara, CA 93101
•**Phone:** (805) 962-8898
•**Fax:** (805) 963-7648

Top Official:
Christopher J. Farley, President
Contact: Christopher J. Farley
Employees: 5
Year Established: 1976
Currently Export: No
Solar hot water heating, marketing and installation; pools, spas, domestic hot water, and catalytic water conditioning.

Solar Quest/Becker Electric

11743 Maltman Drive
Grass Valley, CA 95945
•**Phone:** (916) 477-7645
•**Phone #2:** (800) 959-6354
•**Fax:** (916) 477-5631

Top Official: Dan Becker
Contact: Dan Becker
Employees: 20
Year Established: 1990
Annual Revenue: <\$1M
Currently Export: No
Sells, installs and services residential, commercial photovoltaics, small hydro systems, water pumping, and telecommunications. New dealer of skylight roof PV systems by Solar Building Systems. New product - Sol Perpetua, solar domestic hot water systems. Licensed contractor.

Solar Trade International

630 6th Avenue
San Francisco, CA 94118-3805
•**Phone:** (415) 584-8272
•**Fax:** (415) 751-9964

Top Official: Michele Amidon Blanco, CEO
Contact: Manuel Blanco
Employees: 2
Year Established: 1983
Annual Revenue: <\$1M
Currently Export: Yes
Engineering consulting firm specialist in photovoltaic technology R&D and international technology transfer. American-European energy business development and international technology transfer.

Solar Turbines, Inc.

P.O. Box 85376
San Diego, CA 92186-5376
•**Phone:** (619) 544-5049
•**Fax:** (619) 544-2633

Top Official: Don Ings
Contact: Hans Boers, Director of Power Generation
Employees: 3,000
Year Established: 1927
Annual Revenue: >\$100M
Currently Export: Yes
Manufactures and installs industrial gas turbines sized 1-10MW, worldwide facilities.

Solar-Tronics, Inc.

21354 Nordhoff Street, Suite 106
Chatsworth, CA 91311-6910
•**Phone:** (818) 998-5050
•**Fax:** (818) 998-5368

Contact: Bruce Brende
Installs and services solar water heating systems.

Solartrope

739 West Taft Avenue

Orange, CA 92665

•**Phone:** (714) 637-6226

•**Fax:** (714) 637-1149

Top Official: Dory S. Mowlavi

Contact: Dory Mowlavi

Employees: 5

Year Established: 1980

Annual Revenue: \$1-5M

Currently Export: No

Distributes solar, energy conservation and environmental products.

Solec International, Inc.

12533 Chardron Avenue

Hawthorne, CA 90250

•**Phone:** (310) 970-0065

•**Fax:** (310) 970-1065

Contact: Jawid Shahryar

Employees: 120

Year Established: 1976

Currently Export: Yes

Manufactures photovoltaic cells, modules and systems; technology transfer.

Solres International

1720 Blake Street

Berkeley, CA 94703

•**Phone:** (510) 841-4142

•**Fax:** (510) 528-6958

Top Official: Uzoma Evuka

Contact: Uzoma Evuka, Director

Year Established: 1993

Currently Export: Yes

Economic and market analysis pertaining to photovoltaic applications/energy markets in West African countries (Nigeria, Niger, Chad), country market survey and analysis, application of solar energy to domestic, agricultural, and industrial sectors of rural sectors. In-country marketing and contract negotiations and policy consulting. Marketing export services.

Solum Oil Tool Corporation

1663 East 28th Street

Signal Hill, CA 90806

•**Phone:** (310) 427-5504

•**Fax:** (310) 490-2453

Top Official:

James R. Solum, President

Contact: D. Baker

Employees: 7

Year Established: 1981

Annual Revenue: \$1-5M

Currently Export: Yes

Oilfield equipment, oil well tools.

Southern California Gas Company

555 West 5th Street

Los Angeles, CA 90013

•**Phone:** (213) 244-3170

•**Fax:** (213) 244-8261

E-mail: g_paul@pacnet.com

Top Official:

Warren Mitchell, President

Contact:

Gary Paul, Director of Engineering

Employees: 8,000

Year Established: 1889

Annual Revenue: \$5-10M

Currently Export: Yes

Largest natural gas utility in North America with 4.6 million customers and sales of approximately 1,000 bcf per year. Experts in environmental and seismic issues affecting distribution.

Southwall Technologies

1029 Corporation Way

Palo Alto, CA 94303

•**Phone:** (415) 962-9111

•**Fax:** (415) 967-0182

Top Official: Marty Schwartz

Contact: Thomas Hood

Employees: 150

Year Established: 1979

Annual Revenue: \$25-100M

Currently Export: Yes

OEM supplier of high performance insulating glazing.

Specialty Concepts, Inc.

8954 Mason Avenue

Chatsworth, CA 91311

•**Phone:** (818) 998-5238

•**Fax:** (818) 998-5253

E-mail:

102402.3243@compuserve.com

Contact:

Tom Philp, Marketing Manager

Employees: 16

Year Established: 1981

Currently Export: Yes

Manufactures PV charge regulators.

Specialty Vehicle Manufacturing Corporation

9250 Washburn Road

Downey, CA 90242

•**Phone:** (310) 904-3434

•**Fax:** (310) 904-3439

Top Official: Don Duffy, President

Contact: Newton Montano

Employees: 60

Year Established: 1982

Annual Revenue: \$5-10M

Currently Export: Yes

Manufactures electric, zero-emission "Route Type Vehicles." The product line includes trams, trolleys, transit and shuttle buses, cargo vans, and school buses.

Spectrolab, Inc. (A Hughes Electronics Company)

12500 Gladstone Avenue
Sylmar, CA 91342-5373

•Phone: (818) 365-4611

•Fax: (818) 361-5102

Top Official:

Dieter Zemmrich, President

Contact: Ronald M. Diamond

Employees: 250

Year Established: 1956

Annual Revenue: \$25-100M

Currently Export: Yes

Spectrolab Inc., is a world class manufacturer for more than 38 years, providing photovoltaic Silicon and Gallium Arsenid Solar Cells, Solar Panels, and Solar Arrays on more than 500 space missions. Additional products include AM0 and AM1 Steady State and Pulse Solar Simulators, NIGHTSUN Searchlights for both airborne and ground applications, Electronic Loads and Secondary Standard Solar Cells (calibrated to primary balloon standards).

Spectrum ESI

622 Glenoaks Boulevard
San Fernando, CA 91340

•Phone: (818) 365-9371

•Fax: (818) 361-1680

Top Official:

Judy Le Tourneau, President

Contact:

Dana Le Tourneau, Vice President

Employees: 10

Year Established: 1985

Annual Revenue: \$1-5M

Currently Export: No

Specialists in urban geophysics and underground utility location.

SRI International

333 Ravenswood Avenue

Menlo Park, CA 94025-3493

•Phone: (415) 859-3452

•Fax: (415) 859-4321

E-mail: david_bour@gm.sri.com

Top Official:

Dr. William Sommers, CEO

Contact: David P. Bour

Employees: 2,400

Year Established: 1946

Annual Revenue: >\$100M

Currently Export: Yes

A multi-disciplinary research and technology consulting organization.

Sterling Energy Operations, Inc.

26893 Calle Hermosa

Capistrano Beach, CA 92624

•Phone: (714) 248-2917

•Fax: 800 366-1467

E-mail: lpsterling@aol.com

Top Official:

Lawrence Straight, President

Contact: Thomas P. Burns

Employees: 12

Year Established: 1989

Annual Revenue: \$1-5M

Currently Export: Yes

Sterling Energy is an O&M management consultant to developers, owners, operators and lenders on domestic and international power projects. Experience includes conducting asset management evaluations to enhance competitiveness and profitability, performing due diligences, and conducting complete O&M mobilization programs for new plants and for plant acquisitions to develop world-class O&M teams.

Stewart & Stevenson Power, Inc.

647 East Young Street

Santa Ana, CA 92705

•Phone: (714) 540-6922

•Fax: (714) 540-8286

Top Official: Pat Dwyer, Manager

Contact:

Harold Derus, Senior Project Manager

Distributes industrial I.C. engines for natural gas, biogas, propane fuels for generators, pumps and compressors.

Stirling Integrated Refrigeration (SIR)

418 South Central Avenue, Suite 204
Riverside, CA 90013

•Phone: (213) 626-5885

Top Official: John Scherer, President

Contact: Frank Scherer

Employees: 30

Year Established: 1990

Annual Revenue: \$5-10M

Ultra efficient refrigeration related cogeneration systems 50 kW to 3 MW and larger.

Stone & Webster Engineering Corporation

7041 Koll Center Parkway, Suite 110
Pleasanton, CA 94566

•Phone: (510) 426-2000

•Fax: (510) 426-2010

Top Official:

Ben Charlson, President

Contact: Ron Klause

Employees: 6,000

Year Established: 1889

Annual Revenue: >\$100M

Currently Export: Yes

Engineers and constructors of commercial, industrial, civil-works, oil/gas processing, petrochemical, chemical and electric-power facilities around the world.

Strategies Unlimited

201 San Antonio Circle, Suite 205
Mountain View, CA 94040
•**Phone:** (415) 941-3438
•**Fax:** (415) 941-5120
E-mail: strtultd@ix.netcom.com
Top Official: John F. Day III
Contact:
Robert O. Johnson, Vice President
Employees: 11
Year Established: 1979
Currently Export: No
Worldwide market research and consulting in photovoltaics.

Sulzer USA Inc.

1255 Post Street, Suite 911
San Francisco, CA 94109
•**Phone:** (415) 441-7230
•**Fax:** (415) 441-8868
Contact: E. Sennhauser
Design, engineering, and supply of hydraulic turbines, governors, turbine shut off valves and wind turbines.

Sun Frost

P.O. Box 1101
Arcata, CA 95518-1101
•**Phone:** (707) 822-9095
•**Fax:** (707) 822-6213
Top Official:
Larry Schlusser, Ph.D., Owner
Employees: 24
Year Established: 1983
Currently Export: Yes
Energy efficient DC refrigerators for domestic use and vaccine storage.

Sun Power Systems

2342 Thomas Street
Los Angeles, CA 90031
•**Phone:** (213) 225-7575
•**Fax:** (213) 223-7936
Top Official: Paul K. Rodriguez
Contact: Paul K. Rodriguez
Employees: 5
Year Established: 1980
Annual Revenue: <\$1M
Currently Export: Yes
Solar electric power systems, design and installation, hot water equipment and service.
Developer/builder.

Sun Protective

International Corporation

1032 Serpentine Lane, Suite 102
Pleasanton, CA 94566
•**Phone:** (510) 484-4730
•**Fax:** (510) 484-4644
Top Official: H.M. Busby, CEO
Contact: T. Michael Lyons, Director of International Sales
Employees: 40
Year Established: 1956
Annual Revenue: \$10-25M
Currently Export: Yes
Solar energy control window film distribution.

Sun-Earth Interface

1465 Dana Avenue
Palo Alto, CA 94301
•**Phone:** (415) 323-1691
Top Official: Albert Keicher
Contact: Albert Keicher
Employees: 5
Year Established: 1978
Currently Export: No

Sundance Solar

24 Dickens Circle
Salinas, CA 93901
•**Phone:** (408) 422-2000
Contact: Mike Dalrymple
Currently Export: Yes
Solar site analysis device, home design and energy consultation.

SunEarth, Inc.

4315 Santa Ana Street
Ontario, CA 91761
•**Phone:** (909) 605-5610
•**Fax:** (909) 605-5613
Top Official: Richard Reed, President
Contact: Richard Reed
Employees: 11
Year Established: 1978
Annual Revenue: \$1-5M
Currently Export: Yes
Manufactures flat plate thermal solar collectors and Integral Collector Storage (ICS) solar water heaters.

Sunlaw Energy Corporation

2045 East Vernon Avenue
Los Angeles, CA 90058
•**Phone:** (213) 233-2224
•**Fax:** (213) 233-7428
Contact: Mitchell Weinberg
Energy project development and consulting; fuel supply procurement and management.

SunPower Corporation

430 Indio Way
Sunnyvale, CA 94086
•**Phone:** (408) 991-0900
•**Fax:** (408) 739-7713
Top Official: Richard M. Swanson
Contact: Richard M. Swanson
Employees: 40
Year Established: 1985
Annual Revenue: \$1-5M
Company manufactures high-performance one-sun and concentrator solar cells.

Supersystems, Inc.

17561 Teachers Avenue
Irvine, CA 92714
•**Phone:** (714) 786-7117
•**Fax:** (714) 733-3430
Top Official: Sam Tadros, Project Director
Contact: Sam Tadros
Employees: 14
Year Established: 1982
Annual Revenue: \$1-5M
Currently Export: Yes
Gas, oil, biomass, and bagasse fired cogeneration power, seawater desalination and environmental. SSI performs feasibility studies, engineering design, project development, project finance, operation and maintenance, construction supervision, start-up and training. Also provides turnkey projects, project privatization and cash equity on project finance on BOOT concept.

Support Resources, Inc.

220 Loma Metisse

Malibu, CA 90265

•Phone: (310) 456-1374

•Fax: (310) 456-3174

E-mail: sribanner@aol.com

Top Official:

Peter S. Banner, President

Contact: Peter S. Banner

Annual Revenue: <\$1M

Currently Export: Yes

Multi-discipline consulting firm, providing services to the renewable energy industry since 1975. The company has extensive experience in the wind and small hydro fields. For the last two years it has been actively involved in assisting companies in pursuing market opportunities and joint ventures in India.

Sur-Lite Corporation

8124 Allport Avenue

Santa Fe Springs, CA 90670

•Phone: (310) 693-0796

•Fax: (310) 693-7564

E-mail: sur-lite@deltanet.com

Contact: Ed Gjerde

Employees: 15

Currently Export: Yes

Cogeneration equipment; fluidized bed gasifiers; toxic waste incinerators; flares (including groundflares and landfill flares), thermal oxidizers, burners. The company is a manufacturer of pilot assemblies and control panels.

Sverdrup Corporation

1340 Treat Boulevard, Suite 100

Walnut Creek, CA 94596

•Phone: (510) 256-7500

•Fax: (510) 256-7999

Top Official:

Darlen K. Gee, Vice President

Contact: Gerald Walker

Employees: 50

Year Established: 1946

Annual Revenue: \$1-5M

Currently Export: No

Design engineering and construction management of hydroelectric projects.

Synergic

Resources Corporation

2855 Telegraph Avenue, Suite 410

Berkeley, CA 94705

•Phone: (510) 848-8400

•Fax: (510) 848-0788

Top Official: Dilip Limaye

Contact: Robert Sonderegger

Employees: 120

Year Established: 1978

Currently Export: Yes

Consulting and software development firm specializing in energy conservation and management issues.

Synergistic Systems

1637 Oramas Road

Santa Barbara, CA 93103

•Phone: (805) 963-7225

•Fax: (805) 963-9750

Top Official: Jerry Plymire

Contact: Jerry Plymire

Employees: 7+

Year Established: 1989

Annual Revenue: \$1-5M

Currently Export: Yes

International market research and utility consulting. Specialists in developing energy conservation programs, including needs assessment, product development and management, project implementation and process evaluation-sales and technical training provided. Develops strategic alliances and software for managing strategic alliances.

Systems Integrated

2200 North Glassell Street

Orange, CA 92665

•Phone: (714) 998-0900

•Fax: (714) 998-6059

Top Official: Susan Corrales-Diaz

Contact: Bernard Lecours

Employees: 100

Year Established: 1974

Currently Export: Yes

Provides wide-ranging technological services, systems, and products for business, industry, and government. Designs and develops state-of-the-art, turn-key systems, and provides system integration for utilities such as power, water/waste water, and telecommunication as well as for various industries requiring custom machine development, complete plant automation, or engineering studies and services.

Systems West Incorporated

3239 Imjin Road

Marina, CA 93933

•Phone: (408) 582-1050

•Fax: (408) 582-1056

E-mail: syswest@syswest.com

Top Official: Kenneth W. Ruggles, Ph.D., President

Contact: Kenneth W. Ruggles

Employees: 7

Year Established: 1986

Currently Export: Yes

Weather satellite receiver and sensor systems.

Systronix Corporation

19850 South Magellan Drive
Torrance, CA 90502
•**Phone:** (310) 527-3841
•**Fax:** (310) 527-7888
E-mail:
102137,756@compuserve.com
Top Official:
Dr. Daniel D. Rivers, CEO
Contact: Michael Rivers
Employees: 33
Year Established: 1994
Currently Export: No
Systronix Corporation designs, develops and validates state-of-the-art AC drive trains and charging equipment intended for use in vehicles of all sizes. The company's 60 kW system, the PANTHER™ 60 system, is designed for mid-size sedans and pickup trucks. We are currently developing a 30 kW and 120 kW system for use in city cars and buses respectively. The systems include highly efficient air conditioning and power steering and are designed to minimize cost in production.

T

T. W. Cooper, Inc.

P.O. Box 4253
Torrance, CA 90510
•**Phone:** (310) 328-1180
•**Fax:** (310) 329-5161
Contact: Thomas W. Cooper
Employees: 8
Year Established: 1977
Currently Export: Yes
Consulting engineering for petrochemical, environmental, pipeline, and industrial facilities. Services include feasibility studies, construction estimates, engineering design, construction planning, and management.

Taber Chaitin Associates

P.O. Box 1155
Sausalito, CA 94965
•**Phone:** (415) 457-1848
•**Fax:** (415) 457-7498
Contact: Wm. Stevens Taber, Jr.
Employees: 9
Year Established: 1982
Annual Revenue: \$1-5M
Currently Export: No
Designs and constructs energy efficient buildings and building retrofits.

Tamal Energy, Inc.

Point Richmond Tech Center,
Suite 110
1003 West Cutting Boulevard
Richmond, CA 94804-2028
•**Phone:** (510) 232-0386
•**Fax:** (510) 232-0453
E-mail:
76135.2561@compuserve.com
Contact: Howard Cann, President
Employees: 6
Year Established: 1982
Annual Revenue: \$1-5M
Currently Export: Yes
An energy services company providing development and financial services to the electric generation and energy conservation industries.

Tangent Enterprises, Inc.

26208 Jesmond Dene Road
Escondido, CA 92026
•**Phone:** (619) 738-9331
•**Fax:** (619) 738-9347
Contact: Timothy Geiser
Small photovoltaic modules.

Tansev & Associates

120 Montgomery Street, Suite 1995
San Francisco, CA 94104
•**Phone:** (415) 394-0394
•**Fax:** (415) 394-0391
Contact: Ed Tansev
Employees: 3
Year Established: 1986
Currently Export: Yes
Project development and project financing in energy and alternative energy.

Taylor Machinery, Inc.

4146 West Mineral King Avenue
Visalia, CA 93291
•**Phone:** (209) 734-3127
Top Official: Clyde L. Taylor
Contact: Clyde L. Taylor/John Taylor
Employees: 4-12
Year Established: 1946
Annual Revenue: <\$1M
Currently Export: No
Converter for prunings.

Taylor-Dunn Manufacturing

2114 West Ball Road
Anaheim, CA 92804
•**Phone:** (714) 956-4040
•**Fax:** (714) 956-3130
Top Official: B. Samra
Contact: B. Samra
Employees: 200
Year Established: 1949
Currently Export: Yes
Manufactures electric burden carriers, personnel carriers and tow tractors for on-highway and industrial applications.

Tazcogen Development, Inc.

P.O. Box 496
Moraga, CA 94556
•**Phone:** (510) 376-4012
•**Fax:** (510) 376-0535
Contact: Robert Tamaro
Employees: 6
Year Established: 1992
Annual Revenue: <\$1M
Currently Export: Yes
Develops biomass and gas turbine energy projects.

TDI Technology Development

453 Hawthorne Avenue, Suite A
Palo Alto, CA 94301

•**Phone:** (415) 322-9309

•**Fax:** (415) 322-0132

Top Official: Larry Alton

Contact: Zongchee Yui

Employees: 15

Year Established: 1993

Annual Revenue: <\$1M

Currently Export: Yes

Energy development in China. Acts as an agent for U.S. manufacturers and assists in energy studies.

Involved in import, export, and joint venture projects.

Technetics, Inc.

1100-A North Magnolia Avenue
El Cajon, CA 92020-1953

•**Phone:** (619) 593-3200

•**Fax:** (619) 444-0549

Top Official:

George K. Tajima, President

Employees: 65

Year Established: 1969

Annual Revenue: \$5-10M

Builds electronic control devices and systems. Also specializes in portable test and calibration devices for such control systems.

Technical & Business Systems, Inc.

859 Second Street
Santa Rosa, CA 95404

•**Phone:** (707) 526-2775

•**Fax:** (707) 579-5954

Top Official: Nancy Alexander

Contact: Don Lehrman

Employees: 5-10

Year Established: 1986

Annual Revenue: <\$1M

Currently Export: No

Areas of expertise include the atmospheric sciences (air quality and meteorological research and monitoring), oceanography, environmental site assessment, and project management.

Technology Transfer Ltd.

901 West Knepp Avenue

Fullerton, CA 92632

•**Phone:** (714) 680-0718

•**Fax:** (714) 680-0718

Top Official: Bhalchandra Pandya

Contact: Bhalchandra Pandya

Year Established: 1992

Annual Revenue: <\$1M

Currently Export: Yes

Technology Transfer Ltd. is a privately owned company established in 1992. The company promotes renewable energy technologies to third world countries. Currently involved in projects in India, South Africa, Philippines. Vietnam, China, Malaysia, and Indonesia.

Technor, Inc.

2374 Research Drive

Livermore, CA 94550

•**Phone:** (510) 449-0867

•**Fax:** (510) 449-8951

Contact: Robert Perry

Pollution control, NOx abatement, research and development.

Tecogen

634 19th Avenue

San Francisco, CA 94121

•**Phone:** (415) 668-5842

•**Fax:** (415) 668-5847

Top Official:

Tim Corcoran, President

Contact:

Bill Martini, District Manager

Employees: 80

Year Established: 1982

Currently Export: Yes

Manufactures, markets and services packaged cogeneration systems (over 700 Tecogen cogeneration systems installed throughout the United States, Asia, and Europe). Also manufactures Tecohill natural gas engine - driven chillers, leading equipment for gas cooling/HVAC applications.

Tecstar, Inc.

Applied Solar Division

15251 Don Julian Road

City of Industry, CA 91745

•**Phone:** (818) 968-6581

•**Fax:** (818) 336-8694

Top Official:

Dave Van Buren, President/CEO

Contact: J. Lawrence

Employees: 600

Year Established: 1955

Annual Revenue: \$25-100M

Currently Export: Yes

Space-based photovoltaic power systems, high efficiency space solar cell assemblies, solar panels and solar array subsystems for the commercial and government satellite industry.

Terratech, Inc.

12 Thomas Owens Way

Monterey, CA 93940

•**Phone:** (408) 372-3716

•**Fax:** (408) 372-7481

Top Official:

Wayne E. Ferree, President

Contact: Ronald Bane, Vice President of Business Development

Employees: 75

Year Established: 1968

Annual Revenue: \$5-10M

Currently Export: No

Geologic, geotechnical and environmental engineering services, construction inspection. Airport consulting and pavement design. Site remediation and ground water management services.

Texaco Cogeneration

10 Universal City Plaza, Suite 2300
Universal City, CA 91608

•Phone: (818) 505-3137

•Fax: (818) 505-3190

Top Official:

Jim Houck, General manager

Contact: J. Roger Howard, Manager
Project Development

Employees: 100

Year Established: 1989

Annual Revenue: \$25-100M

Currently Export: Yes

Department of Texaco, Inc., formed in 1989 to consolidate Texaco's experience in the application of cogeneration technology in its enhanced oil recovery operations and in its refineries. Currently has over 1000 MW of clean-burning cogeneration facilities on-line.

Texaco Exploration & Production, Inc.

P.O. Box 5197X

Bakersfield, CA 93388

•Phone: (805) 392-2200

•Fax: (805) 392-2202

Top Official:

Steve Hadden, Division Manager

Contact: Steve Hadden

Employees: 700

Annual Revenue: >\$100M

Currently Export: Yes

Texaco Refining & Marketing, Inc.

10 Universal City Plaza
Universal City, CA 91608

•Phone: (818) 505-3176

•Fax: (818) 505-3780

E-mail: doughwr@texaco.com

Top Official: L. Wilson Berry, Jr.

Contact: William R. Dougherty,
Director of Refining

Currently Export: No

Supply, trading, refining and marketing activities in California and the western region of the United States.

Texaco Trading & Transportation

333 North Glenoaks Boulevard,
Suite 401

Burbank, CA 91502

•Phone: (805) 327-0110

•Fax: (805) 328-2395

Top Official: W. J. Finnerty, Senior
Vice President, Western Region

Contact: W. J. Finnerty

Specializes in gathering and distributing crude oil.

Texaco's Montebello Technology Center

329 North Durfee Avenue

South El Monte, CA 91733

•Phone: (310) 699-0948

•Fax: (310) 699-7408

Top Official: Gary L. Chapman

Contact: John Stevenson

Technology center for the Texaco gasification and solids liquefaction processes. Includes conducting R&D, providing technical services/support, and supplying related critical products/components.

Thelen, Marrin, Johnson & Bridges

Two Embarcadero Center

San Francisco, CA 94111

•Phone: (415) 392-6320

•Fax: (415) 421-1068

Top Official:

Richard N. Gary, Managing Partner

Contact: R. Tyler Andersen

Employees: 173 Attorneys

Year Established: 1924

Currently Export: Yes

Law firm providing full range of services for domestic and international energy projects.

Thermal Dynamics

4850 East Airport Drive

Ontario, CA 91761-7818

•Phone: (909) 390-3944

•Fax: (909) 390-3955

Top Official:

Gary Johnson, President

Contact:

Neil Holt, Vice President of Sales

Employees: 200

Year Established: 1952

Currently Export: Yes

Heat exchangers (oil coolers) - aftercoolers; complete cooling system packages, charge air coolers, intercoolers.

Thermal Exploration Company

11525 Caroline Lane

Nevada City, CA 95959

•Phone: (916) 265-0653

•Fax: (916) 265-5218

Contact: Dale Corman

Exploration and development of sites and steam sales.

Thermasource, Inc.

725 Farmers Lane

Santa Rosa, CA 95405

•Phone: (707) 523-2960

•Fax: (707) 523-1029

Top Official:

Louis Capuano, President

Contact: Louis Capuano

Employees: 6

Year Established: 1980

Currently Export: Yes

Geothermal consulting.

Thermochem, Inc.

3414 Regional Parkway, Suite A
Santa Rosa, CA 95403
•**Phone:** (707) 575-1310
•**Fax:** (707) 575-7932
E-mail: 76717.713@compuserve.com
Top Official: Paul Hirtz, President
Contact: Paul Hirtz
Employees: 16
Year Established: 1984
Annual Revenue: \$1-5M
Currently Export: Yes
*Laboratory for the analysis of
geothermal fluids. Geochemical and
chemical engineering services for the
geothermal industry.*

Therra Tech

P.O. Box 1140
Occidental, CA 95465
•**Phone:** (707) 874-1416
•**Fax:** (707) 874-2972
E-mail: sanderst@therratech.com
Top Official: Theresa A. Sanders
Contact: Theresa A. Sanders
Year Established: 1992
Annual Revenue: <\$1M
Currently Export: No
*Therra Tech is a sales and
marketing agency for select earth-
friendly products and services in
energy efficiency and renewable
energy. Employing state-of-the-art
interactive multimedia tools, such as
digital photos/maps and 3D
animation of "virtual" engineering,
Therra Tech designs electronic
presentations for project
development, financing proposals,
and cost-effective international
marketing. Delivery systems include:
CD ROMs, color reproductions
using printers and plotters,
customized internet sites and
existing networks.*

Thin-Lite Corporation

530 Constitution Avenue
Camarillo, CA 93012
•**Phone:** (805) 987-5021
•**Fax:** (805) 388-0921
Contact: Patricia Cramer
Employees: 45
Year Established: 1969
Currently Export: Yes
*Manufactures 12 volt DC fluorescent
light fixtures and low voltage DC
low pressure sodium light fixtures.
Over 90 models available.*

**Thomason
Mechanical Corporation**

19002 South Santa Fe Avenue
Rancho Dominguez, CA 90221
•**Phone:** (310) 639-3523
•**Fax:** (310) 639-8217
E-mail: bperry@thomasonmech.com
Top Official: Tom Edwin, COO
Contact: Bruce Perry
Employees: 200
Year Established: 1971
Annual Revenue: \$10-25M
Currently Export: Yes
*Specializes in installation,
maintenance, overhaul, and repair
of rotating and reciprocating
machinery. Turbines, engines,
compressors, and related process
machinery.*

**Tokai Bank, Ltd.
Los Angeles Agency**

300 South Grand Avenue, 7th Floor
Los Angeles, CA 90071
•**Phone:** (213) 972-8465
•**Fax:** (213) 689-3200
Top Official:
Takao Soeda, General Manager/Agent
Contact: Allen M. Sasaki
Year Established: 1971
Currently Export: Yes
*Los Angeles Agency is a part of the
overseas network of Tokai Bank
Limited with offices in 42 cities in
26 countries and regions connected
through a network of branches,
subsidiaries, and affiliates.*

Touchstone Technology

17500 Lemarsh Street
Northridge, CA 91325
•**Phone:** (818) 993-9871
•**Fax:** (818) 349-8608
Contact: Paul B. Scott
Year Established: 1984
Currently Export: Yes
Solar water pumps.

TQM Engineering, Inc.

9543 Bianca Avenue
Northridge, CA 91325
•**Phone:** (818) 880-8010
•**Fax:** (818) 718-2881
Top Official: Stuart G. Tays
Contact: Stuart G. Tays
Year Established: 1990
Currently Export: No
*Supplier of systems to convert
landfill gas to natural gas for use as
a clean vehicle fuel, including gas
collection systems, gas purification
systems, fuel transportation and
dispensing systems, and vehicle
conversions.*

**Train Johnson
Power Development, Inc.**

24040 Camino Del Avion, #A233
Monarch Beach, CA 92629
•**Phone:** (714) 248-5653
•**Fax:** (714) 248-5827
Top Official:
Robin Johnson, President/Owner
Contact: Cynthia Johnson
Employees: 14
Year Established: 1987
Annual Revenue: \$5-10M
Currently Export: Yes
*Consulting, design, construction,
maintenance, and air quality of
packaged cogeneration systems 32
kW - 10 MW. Project financing
available.*

Training and Operations

19 Farm Road
San Rafael, CA 94903
•**Phone:** (415) 499-8961
•**Fax:** (415) 499-0506
E-mail: 102016.3156@compuserve.com
Top Official: Lawrence Lien
Contact: Lawrence Lien
Employees: 2
Year Established: 1989
Annual Revenue: <\$1M
Currently Export: Yes
Technology transfer, training, management consulting.

Trans Pacific Geothermal, Inc.

1901 Harrison, Suite 1590
Oakland, CA 94612
•**Phone:** (510) 763-7812
•**Fax:** (510) 763-2504
E-mail: tgcorp@california.com
Top Official: Tsvi Meidav, President
Contact: Tsvi Meidav/E. Margron
Employees: 4
Year Established: 1981
Currently Export: Yes
Develops geothermal resources for production of electrical energy.

Trojan Battery Company

12380 Clark Street
Santa Fe Springs, CA 90670
•**Phone:** (800) 423-6569
•**Fax:** (310) 941-6038
Top Official: Rick Godber, President/CEO
Contact: Jim Drizos, Product Manager
Employees: 420
Year Established: 1925
Currently Export: Yes
Manufactures lead acid storage batteries for use in electric vehicles, photovoltaic, and wind generating systems as well as a wide variety of other deep cycle applications.

TSS Consultants

2890 Kilgore Road, Suite B
Rancho Cordova, CA 95670
•**Phone:** (916) 638-8811
•**Fax:** (916) 638-9326
E-mail: alan123@aol.com
Top Official: Loyd Forrest
Contact: Loyd Forrest
Employees: 7
Year Established: 1986
Annual Revenue: \$1-5M
Biomass and cogeneration consulting firm; project development, feasibility studies, fuel planning, and operational problem solving.

Turbulence Tubes, Inc.

544 South Pacific Street, Suite D-100
San Marcos, CA 92069
•**Phone:** (619) 471-5252
•**Fax:** (619) 471-5112
Top Official: Skip Carlson
Contact: Skip Carlson
Employees: 4
Year Established: 1980
Annual Revenue: <\$1M
Currently Export: Yes
Heat exchangers, recuperators, temperature control systems, refrigeration systems, alternate refrigeration systems.

U

U.S. Department of Commerce/International Trade Administration/U.S. & Foreign Commercial Service

11000 Wilshire Boulevard,
Room 9200
Los Angeles, CA 90024
•**Phone:** (310) 235-7104
•**Fax:** (310) 235-7220
E-mail: 0LosAnge@doc.gov
Top Official: Stephan Morrison, Director
Provides aid and information to U.S. exporters.

U.S. Electricar

1981 West Redlands Boulevard
Redlands, CA 92373-8030
•**Phone:** (909) 793-2891
•**Fax:** (909) 798-2865
Top Official: Roy Kusumoto, CEO
Contact: Scott Breckley, General Manager
Employees: 100+
Year Established: 1946
Currently Export: Yes
Manufactures the most complete line of electric vehicles commercially available: from industrial personnel and burden carriers to retrofit and purpose-built cars, trucks, vans, and shuttle buses.

U.S. Turbine Corporation

5036 Commercial Circle, Suite E
Concord, CA 94520
•**Phone:** (510) 676-0172
•**Fax:** (510) 676-0993
Top Official: L.D. Davis, President
Contact: David de Young
Employees: 125
Year Established: 1974
Currently Export: Yes
Gas turbine packager for 1-50 MW cogeneration. Turnkey services and custom engineered cogeneration installations for industrial, petroleum and municipal users.

U.S. Windtricity, Inc.

P.O. Box 1157
North Palm Springs, CA 92258
•**Phone:** (619) 329-4152
•**Fax:** (619) 329-0173
Top Official: Claire Nordvik, CEO
Contact: Claire Nordvik

Ultra-Research, Inc.

1290 North Hancock Street,
Suite 203C
Anaheim, CA 92807
•Phone: (714) 779-0151
•Fax: (714) 779-7460
Top Official: John G. Rau
Contact: John G. Rau
Employees: 5
Year Established: 1985
Currently Export: No
Provides market research, market analysis, market planning and business development services relative to high technology products and processes.

Underwater Resources, Inc.

Pier 26, The Embarcadero
San Francisco, CA 94105
•Phone: (415) 974-5464
•Fax: (415) 974-1749
Top Official:
Anne F. Belcher, President
Contact: Thomas R. Belcher
Employees: 10
Year Established: 1982
Currently Export: No
Marine and diving contractors and consultants on underwater projects involving pipelines, hydro, and public works; non-destructive testing (NDT); concrete restoration. Underwater inspection using remote operated vehicles (ROV's) with 3,400-foot depth penetration capabilities.

Union Bank of California

445 South Figueroa Street
Los Angeles, CA 90071
•Phone: (213) 236-7514
•Fax: (213) 236-4096
Top Official: Mr. Grant Ahearn,
Senior Vice President/Manager,
Project Finance
Currently Export: Yes
Union Bank of California's Project Finance Department provides financial advisory as well as debt financing for term requirements and for the construction of power and non-power projects throughout North America. UBoC also provides financing for similar projects in Asia and Latin/South America through its majority parent, the Bank of Tokyo-Mitsubishi.

UNISUN

587-F North Ventu Park Road,
Suite 124
Newbury Park, CA 91320-2723
•Phone: (805) 499-7840
•Fax: (805) 499-8350
E-mail: unisun@aol.com
Top Official: Dr. Chris Eberspacher
Contact: Dr. Chris Eberspacher
Year Established: 1993
Currently Export: Yes
Consulting firm specializing in photovoltaics. Proven skills in technology, product development, marketing, financing, and sales of photovoltaic cells, modules, packaged products, and engineered systems.

United Cogen, Inc., SFONU

San Francisco International Airport
San Francisco, CA 94128
•Phone: (415) 876-5571
•Fax: (415) 876-0162
Top Official: Lawrence B. Finne
Contact: Lawrence B. Finne
Employees: 15
Year Established: 1984
Annual Revenue: \$10-25M
Currently Export: Yes
Owns, develops, operates, and maintains cogeneration and industrial power projects.

United Innovations

1680 Meadow Glen Lane
Encinitas, CA 92024
•Phone: (619) 632-0041
•Fax: (619) 632-9995
E-mail: uguro@aol.com
Top Official: Ilse Ortobasi, President
Contact: Ugur Ortobasi
Employees: 2
Year Established: 1992
Currently Export: No
Advanced solar photovoltaics and solar thermal applications, renewable energy feasibility studies.

United Solar Systems Corporation

5278 Eastgate Mall
San Diego, CA 92121
•Phone: (619) 625-2080
•Fax: (619) 625-2083
Top Official:
Mike Iwakata, Vice President
Contact: Jim Gilmore/Lisa Forde
Employees: 130
Year Established: 1990
Currently Export: Yes
Manufactures photovoltaic modules, recreational vehicle, marine, and home power kits.

United Solar Technologies

1425 Brommer Street
Santa Cruz, CA 95062
•Phone: (408) 476-3856
•Fax: (408) 438-3569
Contact: Carlo Laporta
Year Established: 1988
Annual Revenue: <\$1M
Currently Export: No
Produces parabolic trough solar thermal energy systems, develops projects, raises capital, negotiates energy sales contracts, and performs market studies.

University Energy

4464 Alvarado Canyon Road
San Diego, CA 92120

•**Phone:** (619) 283-3188

•**Fax:** (619) 584-4421

Top Official: Barry J. Lovell

Contact: Tina Chrones

Employees: 50

Year Established: 1978

Currently Export: No

Operations and maintenance contractor, developer.

Unlimited Energy

1425 North Farris

Fresno, CA 93728

•**Phone:** (209) 486-2266

•**Fax:** (209) 248-0997

Top Official: Tommie L. Nellon, Jr.

Contact: Tommie L. Nellon, Jr.

Employees: 4

Year Established: 1984

Annual Revenue: <\$1M

Currently Export: No

Unocal Corporation

2929 East Imperial Highway

Brea, CA 92621

•**Phone:** (714) 985-6404

•**Fax:** (714) 985-6301

Top Official: Darcel Hulse

Contact: Thomas R. Sparks, Manager of Government Relations & Utility Affairs

Employees: 12,000

Year Established: 1890

Currently Export: Yes

Develops energy resources from exploration through development, production, generation, and sale of power.

URS Consultants, Inc.

2710 Gateway Oaks Drive, No. 250

North

Sacramento, CA 95834

•**Phone:** (916) 929-2346

•**Fax:** (916) 929-7263

Contact: Patricia Emerson

Employees: 3,000

Currently Export: Yes

Full service hydroelectric consulting.

Utility Power Group

9410-G De Soto Avenue

Chatsworth, CA 91311

•**Phone:** (818) 700-1995

•**Fax:** (818) 700-2518

Contact: Gilbert Duran

Employees: 18

Year Established: 1985

Annual Revenue: \$1-5M

Currently Export: Yes

Manufactures photovoltaic cells, modules, and power systems.



Valley By-Products, Inc.

P.O. Box 848

Woodland, CA 95776

•**Phone:** (916) 661-6792

•**Fax:** (916) 661-6912

Top Official:

James Tischer, President

Contact: James Tischer

Employees: 7

Year Established: 1988

Currently Export: No

Biomass fuel system developer and operator.

Valley Detroit

Diesel Allison, Inc.

13644 East Nelson Avenue

City of Industry, CA 91746

•**Phone:** (818) 333-1243

•**Fax:** (818) 369-7096

Top Official: Clark Lee, President

Contact: Rick Cole, General Sets

Project Manager

Employees: 221

Year Established: 1948

Currently Export: Yes

Sales and service of emergency generator sets. Engaged in supplying natural gas conversion kits on vehicles and pumping stations.

Valley Engineers, Inc.

P.O. Box 12227

Fresno, CA 93777

•**Phone:** (209) 237-9173

•**Fax:** (209) 237-8508

Top Official: Thomas R. Flynn

Contact: Thomas R. Flynn

Year Established: 1948

Annual Revenue: \$10-25M

Currently Export: No

Engineering constructors, civil/mechanical engineers (oil, gas, geothermal) for transmission and distribution pipeline systems, power plants (hydro, geothermal), compressor stations (gas), and pumping plants (oil).

Van Houten Consultants, Inc.

422 Petaluma Boulevard North

Petaluma, CA 94952

•**Phone:** (707) 762-1132

•**Fax:** (707) 762-1179

Top Official:

Gary E. Van Houten, President

Contact: Gary E. Van Houten

Employees: 7

Year Established: 1982

Currently Export: No

Site grading and foundation engineering, earthwork construction testing, site investigation and geologic/seismologic studies.

Varco International, Inc.

743 North Eckoff

Orange, CA 92668

Mailing Address: P.O. Box 6626

Orange, CA 92613-6626

•**Phone:** (714) 978-1900

•**Fax:** (714) 978-7239

Top Official:

Walter B Reinhold, Chairman

Contact: Terry Reinhold

Employees: 563

Year Established: 1908

Annual Revenue: \$25-100M

Manufactures oil and gas drilling equipment.

Vermeulen (Philip M.)
Governmental Relations

1335 Ridgedale Court
Roseville, CA 95661
•Phone: (916) 784-7055
•Fax: (916) 784-7055
E-mail: pvermeulen@aol.com
Top Official: Philip M. Vermeulen
Contact: Philip M. Vermeulen
Year Established: 1994
Currently Export: No
Regulatory assistance, partner searches, joint ventures, energy expertise, legislative assistance.

Volumetrics, Inc.

3010 Rollie Gates Drive
Paso Robles, CA 93446
Mailing Address: P.O. Box 2084
Paso Robles, CA 93447
•Phone: (805) 239-0110
•Fax: (805) 239-2381
Top Official: James Carp, President
Contact: Martin Conway
Employees: 30
Year Established: 1964
Currently Export: Yes
Precision measurement company that manufactures pressure and flow calibration instrumentation for nuclear, aerospace, and coal industries.

W

W.L. Donley and Associates

1516 North West Avenue
Fresno, CA 93728
•Phone: (209) 442-1516
•Fax: (209) 442-1519
Contact: W.L. Donley
Employees: 5
Year Established: 1955
Currently Export: No
Designers of cogeneration systems, energy management systems, and thermal energy storage systems.

WA Craig, Inc.

P.O. Box 448
Napa, CA 94559
•Phone: (707) 252-3353
•Fax: (707) 252-3385
Top Official:
William A. Craig II, Owner
Contact: William A. Craig II
Employees: 25
Year Established: 1981
Currently Export: No
Environmental contractor, remediation, surface water control, soil and ground water clean-up, assessments of engineering.

Wahlco Environmental Systems, Inc

3600 West Segerstrom Avenue
Santa Ana, CA 92704-6495
•Phone: (714) 979-7300
•Fax: (714) 979-2309
E-mail: aanderson@wahlco.com
Top Official: Henry N. Huta, Chairman/CEO
Contact: Anne Anderson
Employees: 400
Year Established: 1972
Annual Revenue: \$25-100M
Currently Export: Yes
Pollution control for coal-burning utilities.

Wahler Associates
(A RUST Environment & Infrastructure Company)

695 River Oaks Parkway
San Jose, CA 95134
•Phone: (408) 232-2800
•Fax: (408) 232-2801
Top Official: Mike Tarroll
Contact: Mike Tarroll
Employees: 100
Year Established: 1961
Annual Revenue: \$5-10M
Currently Export: Yes
Full service architectural and engineering company, environmental and geotechnical engineering.

Walker Development Company

9232 Outpost Court
Fair Oaks, CA 95628-4127
•Phone: (916) 988-9753
•Fax: (916) 988-9754
Top Official: Dr. James A. Walker
Contact: Dr. James A. Walker
Year Established: 1989
Annual Revenue: <\$1M
Currently Export: Yes
Provides development services for renewable energy supply projects, energy efficiency, and cogeneration. Geographical emphasis is on Greece, Turkey, Cypress, Egypt, and Eastern Mediterranean.

Walsh Construction Company

10365 Old Placerville Road, Suite 210
Sacramento, CA 95827
•Phone: (916) 363-6200
•Fax: (916) 363-6287
Top Official: Tom Walsh
Contact: Ron Simms
Year Established: 1899
General contractor, engineering, construction, and procurement. Turnkey abilities for renewable energy power plants.

Water & Energy Management Company, Inc.

79 Hillmont Place
Danville, CA 94526
•Phone: (510) 820-6603
•Fax: (510) 820-5190
Top Official: Robert Spitzka
Contact: Robert Spitzka
Employees: 2
Year Established: 1983
Annual Revenue: <\$1M
Currently Export: No
Consulting and design services specializing in small (60 kW-100 kW) cogeneration systems. Can provide third party funds. Has designed and installed these systems in over 40 hospitals, schools, YMCAs, and industry. Expert in direct/indirect evaporative cooling and gas engine chillers.

Watt Stopper, Inc., The

2800 De La Cruz Boulevard
Santa Clara, CA 95050
•**Phone:** (408) 988-5331
•**Fax:** (408) 988-5373
E-mail: mikep@wattstopper.com
Top Official: Jerry Mix
Contact: Jerry Mix
Employees: 80
Year Established: 1980
Currently Export: Yes
Lighting controls manufacturer.

Wearls Corporation

104 East Avenue, K-4, Suite J
Lancaster, CA 93535
•**Phone:** (805) 945-7917
•**Fax:** (805) 945-7055
E-mail: wearls@qnet.com
Top Official: Earl Wilson
Contact: Earl Wilson
Employees: 6
Year Established: 1985
Annual Revenue: \$1-5M
Currently Export: No
Engineering services, management, consulting.

Weatherford Enterra, Inc.

P.O. Box 31
Santa Paula, CA 93060
•**Phone:** (805) 525-6679
•**Fax:** (805) 933-0299
Top Official: Henry H. Rushing
Contact: Henry H. Rushing
Employees: 128
Year Established: 1953
Annual Revenue: \$10-25M
Currently Export: Yes
Oil field and geothermal rentals, sales, and manufacturing; tubular (drill pipe and tubing) rental and sales; tubular services (casing, tubing handling and make-up); fishing, milling, and whipstock rental and sales; gas compression rental and sales; completion services, pipe-line construction.

Weck Labs, Inc.

Contract Research

14859 East Clark Avenue
City of Industry, CA 91745-1396
•**Phone:** (818) 336-2139
•**Fax:** (818) 336-2634
E-mail: wecklabs@aol.com
Top Official: Alfredo E. Pierri
Contact: Alfredo E. Pierri
Employees: 23
Year Established: 1964
Annual Revenue: \$1-5M
Currently Export: No
Environmental testing, analytical services.

Wellmade Products

421 Pendleton Way
Oakland, CA 94621
•**Phone:** (510) 562-1878
•**Fax:** (510) 632-7865
E-mail: rockrexec@aol.com
Top Official: Jim Spicer, President
Contact: John Claney
Employees: 100
Year Established: 1946
Annual Revenue: \$10-25M
Currently Export: Yes
Lighting (fluorescent) retrofit assembly for all fluorescent lighting.

Western Technology Development

13361 Golden Valley Lane
Granada Hills, CA 91344
•**Phone:** (818) 360-3244
•**Fax:** (818) 360-3244
Top Official: D.K. Ghosh
Contact: S. Roger Ghosh
Employees: 16
Year Established: 1993
Currently Export: Yes
Provides consultant services on a turnkey basis and exports alternative energy products; promoted a joint venture company in India to manufacture solar energy equipment under the name of Solar Systems Private Limited.

Westinghouse

Electric Corporation

1000 East Garvey Avenue South, Suite 325
West Covina, CA 91790
•**Phone:** (714) 725-9316
•**Fax:** (714) 725-9317
Contact: Rich Batey, Power Generation Office
Year Established: 1890
Annual Revenue: >\$100M
Currently Export: Yes
Steam turbine and combustion turbine manufacturing. Power plant turnkey construction. Plant operation and maintenance services. Plant control systems.

Wheeler (Herbert E.)

2050 Maple Glen Road
Sacramento, CA 95864
•**Phone:** (916) 485-2715
•**Fax:** (916) 487-1644
Contact: Herbert E. Wheeler, P.E.
Year Established: 1976
Currently Export: Yes
Consulting petroleum engineer for oil, gas and geothermal. California license #1292.

White Horse Technologies, Inc.

3211 Shannon Street
Santa Ana, CA 92704-6352
•**Phone:** (714) 438-9270
•**Fax:** (714) 438-9275
Contact: Anoosheh Mostafaei
Employees: 25
Year Established: 1988
Currently Export: Yes
Engineering, design, and manufacturing of pollution control abatement system and thermal products. Provides complete turnkey projects and all different varieties of oxidizers and carbon absorption systems for industrial, remedial, and waste water facilities.

Williams (A.N.) & Associates

P.O. Box 492
Bonsall, CA 92003
•**Phone:** (619) 940-1028
•**Fax:** (619) 940-1028
Contact: Nash Williams
Employees: 3
Year Established: 1983
Currently Export: Yes
Design and analysis of photovoltaic systems. Technical consulting.

**Williams (Verle A.)
& Associates, Inc.**

7047 Carroll Road, Suite 100
San Diego, CA 92121
•**Phone:** (619) 458-9121
•**Fax:** (619) 458-1929
Top Official:
Verle A. Williams, President
Contact: Verle A. Williams
Year Established: 1981
Annual Revenue: <\$1M
Currently Export: Yes
Experienced in industrial, plants, hospitals, university campuses and office buildings; thermal energy storage; cogeneration, HVAC retrofits; specialized control systems; feasibility studies, designs, and commissioning.

Wind Harvest Company

80 Lincoln Drive
Ventura, CA 93001
•**Phone:** (805) 643-6689
•**Fax:** (805) 643-6223
Top Official:
Robert N. Thomas, President
Contact: Robert N. Thomas
Employees: 10
Year Established: 1975
Currently Export: Yes
Company licenses for manufacture its patented high performance straight blade vertical axis wind turbine for special applications at very high energy ridge line and hilltop sites in bush/tree wind arrays. Builds individual turbines for custom applications. Consulting services include wind turbine and project feasibility and site studies. Assistance in obtaining project financing. Has a United Kingdom subsidiary.

Wingate Dunross Inc.

5000 North Parkway Calagagas,
Suite 205
Calabasas, CA 91302
•**Phone:** (818) 222-9800
•**Fax:** (818) 222-9898
Contact: Steven T. Bear
Employees: 18
Year Established: 1988
Annual Revenue: \$1-5M
Currently Export: No
Retained executive search services to the energy industry.

Woodward-Clyde Consultants

500 12th Street, Suite 100
Oakland, CA 94607-4014
•**Phone:** (510) 874-3000
•**Fax:** (510) 874-3268
Top Official: Jean-Yves Perez
Contact: John Peterson
Employees: 2,300
Year Established: 1950
Annual Revenue: >\$100M
Currently Export: Yes
Consulting geotechnical and environmental engineers.

World Energy, Inc.

25246 Stageline Drive
Laguna Hills, CA 92653
•**Phone:** (714) 448-0389
•**Fax:** (714) 448-0685
Top Official: Jon Fullenkamp
Contact: Jon Fullenkamp
Employees: 5
Year Established: 1994
Currently Export: Yes
Provides consulting services relative to the automation of the alternative fuels market as well as the petroleum industry. The automation technologies employed are applicable in all phases of the distribution as well as down through the end user.

World Tariff Limited

220 Montgomery Street, Suite 432
San Francisco, CA 94104
•**Phone:** (415) 391-7501
•**Fax:** (415) 391-7537
E-mail: wtariff@fritz.com
Top Official: Scott D. Morse
Contact: Scott D. Morse
Employees: 10
Year Established: 1961
Currently Export: No
Management consulting in international trade regulation and trade finance. Publishes guide books on foreign custom duties and import taxes in various countries

World Trade Finance

875 North Virgil Avenue
Los Angeles, CA 90029
•**Phone:** (213) 660-1277
•**Fax:** (213) 660-1470
Top Official:
Bernd Hermann, President
Contact: Mr. Diego Alarcon
Employees: 4
Year Established: 1989
Currently Export: No
Provides export financing for small companies selling products overseas.

X

Xenergy, Inc.

492 9th Street, Suite 220
Oakland, CA 94607-4048
•Phone: (510) 891-0446
•Fax: (510) 891-0440
E-mail: bdaniels@Xenergy.com
Top Official:
Kelly Kellogg Warner, President
Contact:
Richard Flood, Director of Operations
Employees: 380
Year Established: 1975
Annual Revenue: \$25-100M
Currently Export: Yes
International energy efficiency consulting firm offering expertise in engineering, research, planning, gas acquisition, project management, environment, and economics.

Y

YEI Engineers

28996 Hopkins Street
Hayward, CA 94545
•Phone: (510) 887-4200
•Fax: (510) 887-4753
E-mail: yeieng@aol.com
Top Official: Douglas Yung
Contact: Lawrence Lam
Employees: 19
Year Established: 1975
Annual Revenue: \$1-5M
Currently Export: No
Consulting electrical, mechanical, instrumentation, and control engineering firm.

Young Engineering Manufacturing, Inc.

132 W. Chestnut Avenue
Monrovia, CA 91016
•Phone: (818) 359-6262
•Fax: (818) 303-6156
Top Official:
Winston B. Young, President
Contact: Winston B. Young
Year Established: 1987
Currently Export: Yes
Leading manufacturer of highly engineered surge and pulsation control equipment for hydraulic applications. All products are designed to meet or exceed United States and international standards. Experienced staff, designers, and engineers guide customers in the sizing and selection of standard products as well as with custom applications. Serves fields such as airport refueling, petroleum, fire sprinklers, cogeneration plants, mobile equipment, and food processing.

Z

Zadeh Meyer Engineering, Inc.

1000 West La Veta Avenue, Suite 411
Orange, CA 92668
•Phone: (714) 667-1965
•Fax: (714) 667-1106
E-mail: nzadeh@aol.com
Top Official:
Khalil N. Zadeh, Ph.D., P.E.
Contact: Khalil N. Zadeh
Year Established: 1988
Currently Export: Yes
Engineering services.

Zap Power Systems

117 Morris
Sebastopol, CA 95472
•Phone: (707) 824-4150
•Fax: (707) 824-4159
Top Official: Gary Starr
Contact: Tomas Pilar
Employees: 20
Year Established: 1994
Annual Revenue: \$1-5M
Currently Export: Yes
ZAP electric bicycle -- a non-polluting alternative. TROPICA - lowest cost, purpose built electric sports car.

Zenion Industries, Inc.

5430 Commerce Boulevard
Rohnert Park, CA 94928
•Phone: (707) 584-3663
•Fax: (707) 584-4664
E-mail: zenion@wco.com
Contact: Jim Aise
Employees: 14
Year Established: 1979
Annual Revenue: \$1-5M
Currently Export: Yes
Energy savings, high tech, electronic devices, products and methods. Air treatment products. You may obtain more information at the company's website: <http://www.zenion.com>.

Zond Systems, Inc.

13000 Jameson Road
Tehachapi, CA 93561
Mailing Address: P.O. Box 1910
Tehachapi, CA 93561
•Phone: (805) 822-6835
•Fax: (805) 822-7880
Top Officials:
James Dehlsen, Chairman;
Kenneth C. Karas, President/CEO
Contact: Hap Boyd
Employees: 200
Year Established: 1980
Annual Revenue: \$25-100M
Currently Export: Yes
Wind turbine manufacturer, developer, and wind power producer. The company has built five facilities totaling 260 MW of generating capacity from 2,600 turbines. Started international activities in 1992.